

3rd Quarter of 2018 SEPARATE STATEMENT OF FINANCIAL POSITION
as at 30 September 2018

Code	ITEMS	Notes	Ending balance VND	Opening balance VND
100	A. CURRENT ASSETS		20,709,624,607,392	16,827,805,856,103
110	I. Financial assets		20,684,745,028,960	16,693,828,639,595
111	1. Cash and cash equivalents	5	45,934,733,269	103,783,162,949
111.1	1.1. Cash		45,934,733,269	103,783,162,949
111.2	1.2. Cash equivalents		-	-
112	2. Financial assets at fair value through profit and loss (FVTPL)	7.1	1,758,789,538,490	1,428,847,668,700
113	3. Held-to-maturity (HTM) investments	7.3	11,836,047,178,851	7,882,154,213,938
114	4. Loans	7.4	5,429,217,683,488	5,764,072,330,098
115	5. Available-for-sale (AFS) financial assets	7.2	1,574,485,666,148	1,438,705,918,000
116	6. Provision for impairment of financial assets and mortgage assets	8	(26,993,252,514)	(23,071,577,500)
117	7. Receivables		2,808,711,570	27,841,653,070
117.1	7.1. Receivables from disposal of financial assets	9	2,808,711,570	26,678,453,070
117.2	7.2. Receivables and accruals from dividend and interest income	9	-	1,163,200,000
117.3	7.2.1. Receivables from due dividend and interest income		-	-
117.4	7.2.2. Accruals for undue dividend and interest income		-	1,163,200,000
118	8. Advances to suppliers	9	25,891,938,709	17,069,462,403
119	9. Receivables from services provided by the Company	9	52,341,696,578	43,720,116,252
122	10. Other receivables	9	1,360,352,833	26,007,584,648
129	11. Provision for impairment of receivables	9	(15,139,218,462)	(15,301,892,963)
130	II. Other current assets	10	24,879,578,432	133,977,216,508
131	1. Advances		4,376,023,157	8,887,124,630
132	2. Tools and supplies		3,648,034,587	53,710,015
133	3. Short-term prepaid expenses		12,703,058,128	9,234,893,747
134	4. Short-term deposits, collaterals and pledges		789,394,960	826,778,960
137	5. Other current assets		3,363,067,600	114,974,709,156

3rd Quarter of 2018 SEPARATE STATEMENT OF FINANCIAL POSITION (continued)
as at 30 September 2018

Code	ITEMS	Notes	Ending balance VND	Opening balance VND
200	B. NON-CURRENT ASSETS		2,282,230,449,749	1,417,592,466,761
210	I. Long-term financial assets		2,001,417,123,930	1,051,305,755,535
212	1. Investments	11	2,001,417,123,930	1,051,305,755,535
212.1	1.1. HTM investments		1,153,087,479,779	130,424,472,600
212.2	1.2. Investments in subsidiaries		304,400,000,000	342,000,000,000
212.3	1.3. Investment in associates		543,929,644,151	578,881,282,935
220	II. Fixed assets		121,586,892,662	160,717,459,414
221	1. Tangibles fixed assets	12	86,518,276,448	32,884,324,482
222	1.1. Cost		172,655,978,378	114,066,413,782
223a	1.2. Accumulated depreciation		(86,137,701,930)	(81,182,089,300)
227	2. Intangible fixed assets	13	35,068,616,214	127,833,134,932
228	2.1. Cost		98,238,954,362	185,797,815,306
229a	2.2. Accumulated amortisation		(63,170,338,148)	(57,964,680,374)
230	III. Investment properties		-	-
240	IV. Construction in progress	14	4,484,410,547	47,154,474,755
250	V. Other long-term assets		154,742,022,610	158,414,777,057
251	1. Long-term deposits, collaterals and pledges		23,289,797,716	19,401,533,466
252	2. Long-term prepaid expenses	15	31,392,459,470	33,124,124,653
253	3. Deferred income tax assets	16.1	65,059,765,424	70,889,118,938
254	4. Payment for Settlement Assistance Fund	17	20,000,000,000	20,000,000,000
255	5. Other long-term assets		15,000,000,000	15,000,000,000
260	VI. Provision for impairment of long-term assets		-	-
270	TOTAL ASSETS		22,991,855,057,141	18,245,398,322,864

3rd Quarter of 2018 SEPARATE STATEMENT OF FINANCIAL POSITION (continued)
as at 30 September 2018

Code	ITEMS	Notes	Ending balance VND	Opening balance VND
300	C. LIABILITIES		13,849,031,485,704	10,093,548,452,074
310	I. Current liabilities		12,676,004,060,007	9,348,287,410,352
311	1. Short-term borrowings and financial leases	19	10,622,607,493,292	8,503,887,663,684
312	1.1. Short-term borrowings		10,622,607,493,292	8,503,887,663,684
316	2. Short-term bonds	20	255,000,000,000	199,871,666,661
318	3. Payables for securities trading activities	22	3,287,600	-
320	4. Short-term trade payables	23	9,647,407,948	10,609,963,320
321	5. Short-term advance from customers		56,787,133,150	5,119,599,349
322	6. Statutory obligation	24	111,094,427,543	123,658,717,223
323	7. Payables to employees		13,959,421,451	38,722,549,261
324	8. Employee benefits		62,459,447	9,298,247
325	9. Short-term accrued expenses	25	104,758,031,969	93,013,579,468
327	10. Short-term unearned revenue		64,658,182	-
329	11. Other short-term payables	26	1,279,274,239,700	188,465,511,079
331	12. Bonus and welfare fund		222,745,499,725	184,928,862,060
340	II. Non-current liabilities		1,173,027,425,697	745,261,041,722
345	1. Convertible bonds	21	1,059,383,921,793	-
346	2. Long-term bonds	20	-	569,300,000,000
348	3. Long-term advances from customers		2,415,081,980	-
356	4. Deferred income tax payables	16.2	111,228,421,924	175,961,041,722
400	D. OWNERS' EQUITY		9,142,823,571,437	8,151,849,870,790
410	I. Owners' equity	27	9,142,823,571,437	8,151,849,870,790
411	1. Share capital		5,135,153,556,485	5,027,878,981,200
411.1	1.1. Capital contribution		5,000,636,840,000	5,000,636,840,000
411.1a	a. Ordinary shares		5,000,636,840,000	5,000,636,840,000
411.2	1.2. Share premium		29,470,756,034	29,482,756,034
411.3	1.3. Convertible bond options		113,779,095,785	-
411.5	1.4. Treasury shares		(8,733,135,334)	(2,240,614,834)
412	2. Difference from revaluation of assets at fair value	28.2	377,804,892,941	574,216,049,874
414	3. Charter capital supplementary reserve		409,057,165,307	352,412,398,796
415	4. Operational risk and financial reserve		324,549,570,623	267,904,804,112
417	5. Undistributed profit		2,896,258,386,081	1,929,437,636,808
417.1	5.1 Realized profit	27.1	2,992,783,246,943	1,953,454,426,782
417.2	5.2 Unrealized profit	27.1	(96,524,860,862)	(24,016,789,974)
420	II. Other sources and funds		-	-
440	TOTAL LIABILITIES AND OWNERS' EQUITY		22,991,855,057,141	18,245,398,322,864

3rd Quarter of 2018 SEPARATE STATEMENT OF FINANCIAL POSITION (continued)
as at 30 September 2018

OFF-BALANCE SHEET ITEMS

<i>Code</i>	<i>ITEMS</i>	<i>Notes</i>	<i>Ending balance</i>	<i>Opening balance</i>
	A. ASSETS OF THE COMPANY AND ASSETS MANAGED UNDER AGREEMENTS			
005	Foreign currencies <i>USD</i>		-	-
006	Outstanding shares (number of shares)		499,170,330	499,849,370
007	Treasury shares (number of shares)		893,354	214,314
008	Financial assets listed/registered for trading at Vietnam Securities Depository of the Company (VND)		820,823,020,000	881,101,020,000
009	Non-traded financial assets deposited at Vietnam Securities Depository of the Company (VND)		27,705,350,000	10,485,780,000
010	Awaiting financial assets of the Company (VND)		4,260,000	5,520,000
012	Financial assets which have not been deposited at Vietnam Securities Depository of the Company (VND)		928,120,310,000	380,192,020,000
013	Entitled financial assets of the Company (VND)		39,095,090,000	660,000
	B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS			
021	Financial assets listed/registered at Vietnam Securities Depository of investors (VND)		40,068,423,480,000	33,276,995,380,000
021.1	<i>Unrestricted financial assets</i>		32,257,968,290,000	27,586,903,680,000
021.2	<i>Restricted financial assets</i>		659,414,320,000	572,565,500,000
021.3	<i>Mortgaged financial assets</i>		6,136,996,480,000	4,435,948,560,000
021.4	<i>Blocked financial assets</i>		290,387,540,000	30,525,850,000
021.5	<i>Financial assets awaiting for settlement</i>		723,656,850,000	651,051,790,000

3rd Quarter of 2018 SEPARATE STATEMENT OF FINANCIAL POSITION (continued)
as at 30 September 2018

OFF-BALANCE SHEET ITEMS (continued)

<i>Code</i>	<i>ITEMS</i>	<i>Notes</i>	<i>Ending balance VND</i>	<i>Opening balance VND</i>
	B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS (continued)			
022	Non-traded financial assets deposited at Vietnam Securities Depository of the Company ("VSD")		580,369,130,000	1,537,141,910,000
022.1	<i>Unrestricted and non-traded financial assets deposited at VSD</i>		527,468,120,000	1,382,746,250,000
022.2	<i>Restricted and non-traded financial assets deposited at VSD</i>		52,756,010,000	52,256,010,000
022.3	<i>Mortgaged and non-traded financial assets deposited at VSD</i>		-	102,139,650,000
022.4	<i>Blocked and non-traded financial assets deposited at VSD</i>		145,000,000	-
023	Financial assets awaiting for arrival of investors		640,812,500,000	558,055,700,000
024b	Financial assets which have not been deposited at VSD of investors		36,408,070,000	587,746,830,000
025	Entitled financial assets of investors		184,124,600,000	20,760,290,000
026	Investors' deposits		4,112,839,384,973	4,016,678,482,634
027	Investors' deposits for securities trading activities managed by the Company		3,838,071,269,346	3,834,955,125,947
027.1	Investors' deposits at VSD		267,653,401,044	145,075,049,045
028	Investors' synthesizing deposits for securities trading activities		6,070,713,029	17,567,220,094
030	Deposits of securities issuers		1,044,001,554	19,081,087,548
031	Payables to investors - investors' deposits for securities trading activities managed by the Company		4,105,724,670,390	3,980,030,174,992
031.1	<i>Payables to domestic investors for securities trading activities managed by the Company</i>		3,918,296,391,467	3,834,932,579,377
031.2	<i>Payables to foreign investors for securities trading activities managed by the Company</i>		187,428,278,923	145,097,595,615

3rd Quarter of 2018 SEPARATE STATEMENT OF FINANCIAL POSITION (continued)
as at 30 September 2018

OFF-BALANCE SHEET ITEMS (continued)

<i>Code</i>	<i>ITEMS</i>	<i>Notes</i>	<i>Ending balance VND</i>	<i>Opening balance VND</i>
	B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS (continued)			
032	Payables to securities issuers		392,921,060	17,697,679,784
035	Dividend, bond principal and interest payables		651,080,494	1,383,407,764

Ms. Nguyen Thi Hai Anh
Prepared by

Ms. Hoang Thi Minh Thuy
Chief Accountant

Mr. Nguyen Hong Nam
Deputy Chief Executive Officer

Ho Chi Minh City, Vietnam

19 October 2018

Saigon Securities Incorporation

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3rd Quarter of 2018 SEPARATE INCOME STATEMENT (continued)
for the three-month period ended 30 September 2018

Code	ITEMS	Notes	3rd Quarter		Accumulated	
			Current year VND	Previous year VND	Current year VND	Previous year VND
	I. OPERATING INCOME					
01	1. Gain from financial assets at fair value through profit and loss (FVTPL)		169,324,677,402	138,012,772,962	543,109,057,934	477,729,432,499
01.1	1.1 Gain from disposal of financial assets at FVTPL	28.1	41,441,482,976	53,997,518,050	287,023,318,886	171,736,658,944
01.2	1.2 Gain from revaluation of financial assets at FVTPL	28.2	123,664,788,308	52,877,366,986	224,941,994,427	262,711,548,979
01.3	1.3 Dividend, interest income from financial assets at FVTPL	28.3	4,218,406,118	31,137,887,926	31,143,744,621	43,281,224,576
02	2. Gain from held-to-maturity (HTM) investments	28.3	191,835,828,950	117,501,736,538	501,927,630,782	316,480,948,534
03	3. Gain from loans and receivables	28.3	156,267,056,464	131,458,267,138	537,555,538,478	368,796,700,974
04	4. Gain from available-for-sale (AFS) financial assets	28.3	16,567,474,252	47,842,183,067	69,744,408,389	133,755,533,041
06	5. Revenue from brokerage services		222,590,098,391	169,207,754,753	932,709,894,954	470,402,392,797
07	6. Revenue from underwriting and issuance agency services		2,175,000,000	-	2,250,000,000	6,250,000,000
08	7. Revenue from securities investment advisory services		6,509,377,358	5,644,919,892	22,277,774,525	7,028,539,054
09	8. Revenue from securities custodian services		3,977,956,675	3,459,184,384	11,647,706,663	9,738,821,419
10	9. Revenue from financial advisory services		84,161,852,853	109,566,894	103,153,904,425	14,423,960,832
11	10. Revenue from other operating activities	30	7,896,333,693	1,606,027,001	13,905,726,301	26,656,114,977
20	Total operating revenue		861,305,656,038	614,842,412,629	2,738,281,642,451	1,831,262,444,127

3rd Quarter of 2018 SEPARATE INCOME STATEMENT (continued)
for the three-month period ended 30 September 2018

Code	ITEMS	Notes	3rd Quarter		Accumulated	
			Current year VND	Previous year VND	Current year VND	Previous year VND
	II. OPERATING EXPENSES					
21	1. Loss from financial assets at fair value through profit and loss (FVTPL)		35,598,665,297	162,085,264,121	397,524,234,768	290,938,389,528
21.1	1.1 Loss from disposal of financial assets at FVTPL	28.1	22,192,371,261	32,104,606,997	85,124,844,466	52,429,174,372
21.2	1.2 Loss from revaluation of financial assets at FVTPL	28.2	13,147,195,224	129,827,508,059	311,560,669,678	237,995,614,980
21.3	1.3 Transaction costs of acquisition of financial assets at FVTPL		259,098,812	153,149,065	838,720,624	513,600,176
23	2. Loss from revaluation of AFS financial assets arising from reclassification		974,543,588	51,304	974,543,588	1,468,135,635
24	3. Provision expense for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans	29	(1,579,021,489)	16,663,944,590	36,999,500,077	(67,158,552,596)
26	4. Expenses for proprietary trading activities	33	3,213,491,327	24,117,054,151	10,749,284,151	74,195,250,913
27	5. Expenses for brokerage services	31	151,187,222,423	118,251,125,134	608,018,687,729	337,207,784,308
28	6. Expenses for underwriting and issuance agency services	31	623,789,980	-	623,789,980	110,277,956
29	7. Expenses for securities investment advisory services	31	4,637,090,919	3,716,511,662	14,493,385,176	12,717,405,394
30	8. Expenses for securities custodian services	31	5,679,272,029	4,734,819,378	16,431,636,225	13,354,888,729
31	9. Expenses for financial advisory services	31	19,779,703,982	3,321,289,038	31,374,195,084	19,770,119,289
32	10. Other operating expenses	31, 32	13,933,646,207	10,991,710,480	36,061,355,884	22,532,362,311
40	Total operating expenses		234,048,404,263	343,881,769,858	1,153,250,612,662	705,136,061,467

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3rd Quarter of 2018 SEPARATE INCOME STATEMENT (continued)
for the three-month period ended 30 September 2018

Code	ITEMS	Notes	3rd Quarter		Accumulated	
			Current year VND	Previous year VND	Current year VND	Previous year VND
	III. FINANCE INCOME					
41	1. Realized and unrealized gain from changes in foreign exchange rates		2,612,011,504	-	2,647,174,401	25,127
42	2. Dividend from investment in subsidiaries, associates and interest income from demand deposits		93,389,128,532	11,402,179,106	117,587,976,095	106,669,417,088
43	3. Gain from disposal of investments in subsidiaries, associates and joint ventures		-	-	143,729,753,912	-
44	4. Other investment incomes		695,380,134	-	4,638,165,478	-
50	Total finance income	34	96,696,520,170	11,402,179,106	268,603,069,886	106,669,442,215
	IV. FINANCE EXPENSES					
51	1. Realized and unrealized loss from changes in foreign exchange rates		3,343,733,750	655,665,822	3,896,586,733	1,342,307,606
52	2. Borrowing costs		137,636,247,830	86,367,176,957	382,483,511,450	238,572,553,045
53	3. Loss from disposal of investments in subsidiaries, associates and joint ventures		-	-	-	-
54	4. Reversal of provision for long-term financial investments		-	-	-	-
55	5. Other finance expenses		2,863,786,300	-	3,020,010,766	-
60	Total finance expenses	35	143,843,767,880	87,022,842,779	389,400,108,949	239,914,860,651
61	V. SELLING EXPENSES		-	-	-	-
62	VI. GENERAL AND ADMINISTRATIVE EXPENSES	36	39,271,812,720	29,760,185,603	105,848,964,679	97,788,562,058
70	VII. OPERATING PROFIT		540,838,191,345	165,579,793,495	1,358,385,026,047	895,092,402,166

3rd Quarter of 2018 SEPARATE INCOME STATEMENT (continued)
for the three-month period ended 30 September 2018

Code	ITEMS	Notes	3rd Quarter		Accumulated	
			Current year VND	Previous year VND	Current year VND	Previous year VND
	VIII. OTHER INCOME AND EXPENSES					
71	Other income		771,875,086	985,822,604	57,280,103,542	2,381,190,390
72	Other expenses		48,906,954	1,206,628	2,227,237,061	107,098,841
80	Total other operating profit	37	722,968,132	984,615,976	55,052,866,481	2,274,091,549
90	IX. PROFIT BEFORE TAX		541,561,159,477	166,564,409,471	1,413,437,892,528	897,366,493,715
91	Realized profit		434,154,559,106	243,112,306,121	1,503,147,744,464	872,689,605,549
92	Unrealized profit		107,406,600,371	(76,547,896,650)	(89,709,851,936)	24,676,888,166
100	X. CORPORATE INCOME TAX (CIT) EXPENSES	38	89,601,745,869	22,608,693,982	254,024,937,118	151,035,498,154
100.1	Current CIT expense	38.1	82,301,777,778	29,881,020,959	265,397,364,654	129,248,757,456
100.2	Deferred CIT (income)/expense	38.2	7,299,968,091	(7,272,326,977)	(11,372,427,536)	21,786,740,698
200	XI. PROFIT AFTER TAX		451,959,413,608	143,955,715,489	1,159,412,955,410	746,330,995,561

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for the three-month period ended 30 September 2018

Code	ITEMS	Notes	3rd Quarter		Accumulated	
			Current year VND	Previous year VND	Current year VND	Previous year VND
300	XII. OTHER COMPREHENSIVE INCOME AFTER TAX					
301	1. Gain/ (Loss) from revaluation of AFS financial assets	40	(17,374,718,594)	(115,561,308,988)	(196,411,156,933)	200,892,938,713
400	TOTAL COMPREHENSIVE INCOME		(17,374,718,594)	(115,561,308,988)	(196,411,156,933)	200,892,938,713

Ms. Nguyen Thi Hai Anh
Prepared by

Ms. Hoang Thi Minh Thuy
Chief Accountant

Mr. Nguyen Hong Nam
Deputy Chief Executive Officer

Ho Chi Minh City, Vietnam

19 October 2018

3rd Quarter of 2018 SEPARATE STATEMENT OF CASH FLOW
for the nine-month period ended 30 September 2018

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	1. Profit before tax		1,413,437,892,528	897,366,493,715
02	2. Adjustments for:		(830,070,508,663)	(540,398,492,482)
03	Depreciation and amortization expense		14,288,555,747	7,607,268,173
04	Provisions		(162,674,501)	(343,931,342)
05	(Gain)/Loss from changes in unrealised foreign exchange rate		3,091,176,685	39,045,833
06	Interest expenses		382,811,844,789	238,800,053,042
07	Gain from investment activities		(645,467,058,284)	(352,604,017,538)
08	Accrued interest income		(584,632,353,099)	(433,451,410,650)
09	Other adjustments		-	(445,500,000)
10	3. Increase in non-monetary expenses		316,456,888,280	231,587,126,697
11	Loss from revaluation of financial assets at FVTPL		311,560,669,678	237,995,614,980
13	(Reversal of provision)/ Loss from impairment of loans		3,921,675,014	(7,876,623,918)
14	Loss from revaluation of AFS financial assets arising from reclassification		974,543,588	1,468,135,635
16	Provision expenses for long-term financial investment		-	-
18	4. Decrease in non-monetary income		(278,753,332,816)	(375,093,596,920)
19	Gain from revaluation of financial assets at FVTPL		(224,941,994,427)	(262,711,548,979)
20	Gain from revaluation of AFS financial assets arising from reclassification		(53,811,338,389)	(112,382,047,941)
30	Operating profit before changes in working capital		621,070,939,329	213,461,531,010
31	Increase/ (decrease) in financial assets at FVTPL		(252,579,686,568)	(196,164,112,658)
32	Increase/ (decrease) in HTM investments		(4,732,724,246,917)	528,143,248,722
33	Increase/ (decrease) in loans		334,854,646,610	(949,898,724,794)
34	Increase/ (decrease) in AFS financial assets		(440,845,790,141)	116,299,293,913
35	(Increase)/ decrease in receivables from disposal of financial assets		23,869,741,500	50,672,500,000
37	(Increase)/ decrease in receivables from services provided by the Company		(8,621,580,326)	1,488,156,207
39	(Increase)/ decrease in other receivables		16,874,040,735	(5,995,371,272)
40	Increase/ (Decrease) in other assets		112,528,418,457	(65,950,175,561)
41	Increase/ (decrease) in payable expenses (excluding interest expenses)		(7,787,247,579)	3,918,322,532
42	Increase/ (decrease) prepaid expenses		(1,736,499,198)	(8,725,966,229)
43	Current income tax paid		(260,452,992,866)	(142,886,186,629)
44	Interest expenses paid		(339,823,535,893)	(237,783,798,492)
45	Increase/ (decrease) in trade payables		(4,841,252,612)	(574,268,557)
46	Increase/(decrease) in welfare benefits		53,161,200	-
47	Increase/(decrease) in statutory obligation		(17,508,661,468)	(3,298,749,761)
48	Increase/ (decrease) in payables to employees		(24,763,127,810)	54,641,176
50	Increase/ (decrease) in other payables		1,145,651,290,000	140,310,468,182
51	Other receipts from operating activities		586,022,937,099	429,950,313,350
	- Interest received		585,795,553,099	429,833,571,650
	- Other receipts		227,384,000	116,741,700
52	Other payments for operating activities		(45,934,299,700)	(26,195,384,665)
60	Net cash flows from/(used in) operating activities		(3,296,693,746,148)	(153,174,263,526)

3rd Quarter of 2018 SEPARATE STATEMENT OF CASH FLOW (continued)
for the nine-month period ended 30 September 2018

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
61	Purchase and construction of fixed assets, investment properties and other long-term assets		(39,330,070,773)	(27,201,541,681)
62	Proceeds from disposal and sale of fixed assets, investment properties and other long-term assets		163,731,552,545	445,500,000
63	Cash payments for investment in subsidiaries, associates, joint ventures and other investments		(5,518,690,687,304)	(5,346,000,320,400)
64	Cash receipt from capital withdrawal from subsidiaries, associates, joint ventures and other investments		5,466,972,080,000	3,248,100,000,000
65	Dividends and interest from long-term investments received		421,828,854,892	342,919,073,835
70	Net cash flow used in investing activities		494,511,729,360	(1,781,737,288,246)
	III. CASH FLOWS FROM FINANCING ACTIVITIES			
71	Cash receipt from issuance of shares, or capital contributed by shareholders		113,767,095,785	397,000,000
72	Repayment of capital contributed by shareholders, repurchase of issued shares		(6,492,520,500)	-
73	Drawdown of borrowings		64,276,523,305,146	33,900,509,456,229
73.2	- Other borrowings		64,276,523,305,146	33,900,509,456,229
74	Repayment of borrowings		(61,639,322,571,323)	(31,708,981,286,127)
74.3	- Other repayment of borrowings		(61,639,322,571,323)	(31,708,981,286,127)
76	Dividends, profit distributed to shareholders		(141,722,000)	(393,320,000)
80	Net cash flow from financing activities		2,744,333,587,108	2,191,531,850,102

3rd Quarter of 2018 SEPARATE STATEMENT OF CASH FLOW (continued)
for the nine-month period ended 30 September 2018

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
90	IV. NET INCREASE/ (DECREASE) IN CASH DURING THE PERIOD		(57,848,429,680)	256,620,298,330
101	V. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	5	103,783,162,949	79,916,652,448
101.1	Cash		103,783,162,949	79,916,652,448
101.2	Cash equivalents		-	-
103	VI. CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	5	45,934,733,269	336,536,950,778
103.1	Cash		45,934,733,269	136,271,894,282
103.2	Cash equivalents		-	200,265,056,496

3rd Quarter of 2018 SEPARATE STATEMENT OF CASH FLOW (continued)
for the nine-month period ended 30 September 2018

CASH FLOWS FROM BROKERAGE AND TRUST ACTIVITIES OF THE CUSTOMERS

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
	I. Cash flows from brokerage and trust activities of the customers			
01	1. Cash receipts from disposal of brokerage securities of customers		198,396,433,414,089	102,971,934,110,965
02	2. Cash payments for acquisition of brokerage securities of customers		(158,874,787,881,095)	(101,820,482,169,065)
07	3. Cash receipts for settlement of securities transactions of customers (receipt/(payment))		(40,131,607,904,043)	1,209,655,671,198
07.1	4. Investor's deposit at VSD		122,578,351,996	62,520,586,483
11	5.. Cash payments for custodian fees of customers		(10,788,558,555)	(8,558,487,255)
14	6. Cash receipt from securities issuers		2,786,631,878,792	969,414,676,000
15	7. Cash payment to securities issuers		(2,192,298,398,845)	(1,706,894,778,700)
20	Net increase in cash during the period		96,160,902,339	1,677,589,609,626
30	II. Cash and cash equivalents of customers at the beginning of the year		4,016,678,482,634	1,630,987,771,952
31	Cash at banks at the beginning of the year:		4,016,678,482,634	1,630,987,771,952
32	- Investors' deposits managed by the Company for securities trading activities		3,980,030,174,992	1,616,354,145,533
33	- Investors' synthesizing deposits for securities trading activities		17,567,220,094	5,034,657,285
35	- Deposits of securities issuers		19,081,087,548	9,598,969,134

3rd Quarter of 2018 SEPARATE STATEMENT OF CASH FLOW (continued)
for the nine-month period ended 30 September 2018

CASH FLOWS FROM BROKERAGE AND TRUST ACTIVITIES OF THE CUSTOMERS (continued)

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
40	III. Cash and cash equivalents of the customers at the end of the period (40 = 20 + 30)		4,112,839,384,973	3,308,577,381,578
41	Cash at banks at the end of the period		4,112,839,384,973	3,308,577,381,578
42	Investors' deposits managed by the Company for securities trading activities		4,105,724,670,390	3,275,055,634,413
43	Investors' synthesizing deposits for securities trading activities		6,070,713,029	30,892,244,851
45	Deposits of securities issuers		1,044,001,554	2,629,502,314

Ms. Nguyen Thi Hai Anh
Prepared by

Ms. Hoang Thi Minh Thuy
Chief Accountant

Mr. Nguyen Hong Nam
Deputy Chief Executive Officer

Ho Chi Minh City, Vietnam

19 October 2018

3rd Quarter of 2018 SEPARATE STATEMENT OF CHANGES IN OWNERS' EQUITY
for the nine-month period ended 30 September 2018

ITEMS	Notes	Opening balance		Increase/(Decrease)				Ending balance	
		01/01/2017	01/01/2018	Previous year		Current year		30/09/2017	30/09/2018
				Increase	Decrease	Increase	Decrease		
		VND	VND	VND	VND	VND	VND	VND	VND
A	B	1	2	3	4	5	6	7	8
I. CHANGES IN OWNERS' EQUITY									
1. Share capital		4,927,409,917,200	5,027,878,981,200	221,905,501	175,094,499	107,286,575,285	(12,000,000)	4,927,806,917,200	5,135,153,556,485
1.1. Ordinary share		4,900,636,840,000	5,000,636,840,000	-	-	-	-	4,900,636,840,000	5,000,636,840,000
1.2. Share premium		29,265,860,000	29,482,756,034	221,905,501	(34,000,000)	-	(12,000,000)	29,453,765,501	29,470,756,034
1.3. Convertible bond options		-	-	-	-	113,779,095,785	-	-	113,779,095,785
1.4. Treasury share		(2,492,782,800)	(2,240,614,834)	-	209,094,499	(6,492,520,500)	-	(2,283,688,301)	(8,733,135,334)
2. Charter capital supplementary reserve		308,560,605,893	352,412,398,796	43,851,792,903	-	56,644,766,511	-	352,412,398,796	409,057,165,307
3. Operational risk and financial reserve		224,053,011,209	267,904,804,112	43,851,792,903	-	56,644,766,511	-	267,904,804,112	324,549,570,623
4. Difference from revaluation of financial assets at fair value		598,524,068,082	574,216,049,874	443,761,689,210	(242,868,750,497)	33,636,109,560	(230,047,266,493)	799,417,006,795	377,804,892,941
5. Undistributed profit		1,514,002,652,921	1,929,437,636,808	985,248,236,886	(388,013,337,196)	1,457,462,407,754	(490,641,658,481)	2,111,237,552,611	2,896,258,386,081
5.1. Realized profit		1,566,631,698,318	1,953,454,426,782	727,268,561,594	(149,096,095,871)	1,231,921,026,298	(192,592,206,137)	2,144,804,164,041	2,992,783,246,943
5.2. Unrealized profit		(52,629,045,397)	(24,016,789,974)	257,979,675,292	(238,917,241,325)	225,541,381,456	(298,049,452,344)	(33,566,611,430)	(96,524,860,862)
TOTAL	27	7,572,550,255,305	8,151,849,870,790	1,516,935,417,403	(630,706,993,194)	1,711,674,625,621	(720,700,924,974)	8,458,778,679,514	9,142,823,571,437

Saigon Securities Incorporation

B04a-CTCK

3rd Quarter of 2018 SEPARATE STATEMENT OF CHANGES IN OWNERS' EQUITY (continued)
for the nine-month period ended 30 September 2018

Items	Notes	Opening balance		Increase/(Decrease)				Ending balance	
		01/01/2017	01/01/2018	Previous year		Current year		30/09/2017	30/09/2018
				Increase	Decrease	Increase	Decrease		
		VND	VND	VND	VND	VND	VND	VND	VND
A	B	1	2	3	4	5	6	7	8
II. OTHER COMPREHENSIVE INCOME									
1. Gain/(Loss) from revaluation of AFS financial assets		598,524,068,082	574,216,049,874	443,761,689,210	(242,868,750,497)	33,636,109,560	(230,047,266,493)	799,417,006,795	377,804,892,941
TOTAL	39	598,524,068,082	574,216,049,874	443,761,689,210	(242,868,750,497)	33,636,109,560	(230,047,266,493)	799,417,006,795	377,804,892,941

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Ho Chi Minh City, Vietnam

19 October 2018