

INTERIM BALANCE SHEET

As at 31 December 2015

Currency: VND

ASSETS	Code	Notes	31 Dec 2015	31 Dec 2014
A. CURRENT ASSETS	100		10,532,567,799,560	6,163,508,096,185
I. Cash and cash equivalents	110		1,595,760,199,184	1,751,670,156,184
1. Cash in hand	111		1,460,760,199,184	1,451,670,156,184
<i>In which:</i>				
<i>investors' deposit for securities investment</i>			<i>1,244,049,806,891</i>	<i>1,024,748,146,134</i>
2. Cash equivalents	112		135,000,000,000	300,000,000,000
II. Short - term financial assets	120		4,656,827,875,634	1,972,285,905,012
1. Short-term investments	121		4,688,155,094,366	2,020,376,804,048
2. Provision for short-term investments	129		(31,327,218,732)	(48,090,899,036)
III. Short term receivables	130		4,039,172,063,872	2,421,558,584,794
1. Receivables from customers	131		3,642,635,846,536	2,107,173,592,328
2. Advances to suppliers	132		9,318,841,937	2,255,075,655
3. Short-term internal receivables	133		-	-
4. Receivables from securities trading activities	135		226,779,001	362,010,103
5. Other receivables	138		401,607,537,770	340,166,436,972
6. Provision for doubtful receivables	139		(14,616,941,372)	(28,398,530,264)
IV. Inventories	140		-	-
V. Other current assets	150		240,807,660,870	17,993,450,195
1. Pre-paid expenses	151		7,885,053,704	4,760,470,905
2. Value-added tax deductible	152		-	44,439,578
3. Tax and statutory obligations	154		-	-
4. Government bonds trading	157		-	-
5. Other current assets	158		232,922,607,166	13,188,539,712
B. NON-CURRENT ASSETS	200		2,507,319,062,252	2,390,144,815,553
I. Long-term receivables	210		1,133,766,630,885	941,392,879,465
1. Long-term receivables from customers	211		-	-
2. Capital at subsidiaries	212		-	-
3. Long-term internal receivables	213		-	-
4. Other long-term receivables	218		1,251,353,739,987	1,124,019,887,995
5. Provision for long-term investments devaluation			(117,587,109,102)	(182,627,008,530)
II. Fixed assets	220		131,907,121,084	139,383,414,286
1. Tangible fixed assets	221		14,766,289,761	19,380,118,523
<i>Cost</i>	222		86,216,760,436	85,471,911,442
<i>Accumulated depreciation</i>	223		(71,450,470,675)	(66,091,792,919)
2. Leased fixed assets	224		-	-
<i>Cost</i>	225		-	-
<i>Accumulated depreciation</i>	226		-	-
3. Intangible fixed assets	227		116,842,491,323	120,003,295,763
<i>Cost</i>	228		166,908,879,366	165,239,353,641
<i>Accumulated amortization</i>	229		(50,066,388,043)	(45,236,057,878)
4. Construction in progress	230		298,340,000	-
III. Investment properties	240		-	-
<i>Cost</i>	241		-	-
<i>Accumulated depreciation</i>	242		-	-
IV. Long-term financial investments	250		1,157,055,361,432	1,193,701,659,769
1. Investments in subsidiaries	251		342,000,000,000	342,000,000,000
2. Investments in associates and joint-ventures	252		-	-
3. Long-term securities investments	253		779,269,325,913	648,013,806,679
Available - for - sales	254		779,269,325,913	648,013,806,679
Held - to - maturity	255		-	-
4. Other long-term investments	258		65,000,000,000	538,617,000,000
5. Provision for long-term investmentenets	259		(29,213,964,481)	(334,929,146,910)
V. Other non-current assets	260		84,589,948,851	115,666,862,033
1. Long-term pre-paid expenses	261		1,996,076,177	756,245,245
2. Deffered income tax assets	262		45,321,632,464	88,452,941,782
3. Payment for Settlement Assistance Fund	263		20,000,000,000	19,982,911,796
4. Other long-term assets	268		17,272,240,210	6,474,763,210
TOTAL ASSETS	270		13,039,886,861,812	8,553,652,911,738

INTERIM BALANCE SHEET (continued)
As at 31 December 2015

RESOURCES	Code	31 Dec 2015	31 Dec 2014
A. LIABILITIES	300	6,530,653,676,607	3,111,056,469,578
I. Current liabilities	310	5,843,153,676,607	3,111,056,469,578
1. Short-term borrowings	311	3,913,847,967,537	1,506,127,466,877
2. Payables to suppliers	312	3,007,381,612	1,119,400,635
3. Advanced from customers	313	4,893,483,331	71,967,220,419
4. Statutory obligations	314	84,794,532,019	38,507,993,397
5. Payables to employees	315	3,558,502,404	3,301,862,273
6. Accrued expenses	316	71,228,108,976	22,665,399,700
7. Internal payables	317	-	-
8. Other short-term payables	319	186,070,544,640	254,556,316,042
9. Payables to securities trading activities	320	1,449,127,503,531	1,096,408,609,677
10. Dividend, principle and interest payables	321	10,002,807,034	9,609,207,880
11. Payables to securities issuers	322	689,438,960	1,884,039,160
12. Bonus and welfare fund	323	115,933,406,563	104,908,953,518
13. Government Bonds trading	327	-	-
14. Short-term unearned revenue	328	-	-
15. Provision for short-term payables	329	-	-
		-	-
II. Non-current liabilities	330	687,500,000,000	-
1. Long-term payables to sellers	331	-	-
2. Long-term internal payables	332	-	-
3. Other long-term payables	333	-	-
4. Long-term loans	334	687,500,000,000	-
5. Deferred income tax payables	335	-	-
6. Provisions for termination allowance	336	-	-
7. Provisions for Long-term payables	337	-	-
8. Long-term unearned revenue	338	-	-
9. Science and technology development fund	339	-	-
10. Provision for investors' compensation	359	-	-
B. EQUITY	400	6,509,233,185,205	5,442,596,442,160
I. Owners' equity	410	6,509,233,185,205	5,442,596,442,160
1. Chartered capital	411	4,800,636,840,000	3,537,949,420,000
2. Share premium	412	29,285,860,000	342,196,810,218
3. Other owners' capital	413	-	-
4. Treasury shares	414	(170,482,400)	(54,900)
5. Differences upon assets revaluation	415	-	-
6. Foreign exchange differences reserve	416	-	-
7. Investment and development fund	417	-	-
8. Financial and statutory reserves	418	447,423,045,314	372,998,887,930
9. Other funds belonging to owners' equity	419	-	-
10. Undistributed earnings	420	1,232,057,922,291	1,189,451,378,912
TOTAL LIABILITIES AND OWNERS' EQUITY	440	13,039,886,861,812	8,553,652,911,738

As at 31 December 2015

INTERIM OFF BALANCE SHEET ITEMS

Currency: VND

ITEMS	Code	31 Dec 2015	31 Dec 2014
1. Leased fixed assets	001	-	-
2. Pledged materials and valuable papers	002	-	-
3. Security assets	003	-	-
4. Bad debt written off	004	-	-
5. Foreign currencies	005	-	-
6. Custody securities	006	22,246,591,720,000	16,971,498,980,000
6.1. Tradable securities	007	17,545,682,100,000	13,385,339,520,000
6.1.1. Tradable securities of custody members	008	143,966,470,000	89,693,530,000
6.1.2. Tradable securities of local investors	009	15,678,590,640,000	11,856,981,100,000
6.1.3. Tradable securities of foreign investors	010	1,723,124,990,000	1,438,664,890,000
6.1.4. Tradable securities of other entities	011	-	-
6.2. Temporarily untradable securities	012	736,171,700,000	305,421,250,000
6.2.1. Temporarily untradable securities of custody members	013	-	-
6.2.2. Temporarily untradable securities local investors	014	594,130,210,000	295,550,450,000
6.2.3. Temporarily untradable securities foreign investors	015	142,041,490,000	9,870,800,000
6.2.4. Temporarily untradable securities of other entities	016	-	-
6.3. Mortgaged securities	017	2,912,938,010,000	2,519,004,810,000
6.3.1. Mortgaged securities of custody members	018	183,426,660,000	92,335,010,000
6.3.2. Mortgaged securities of local investors	019	2,729,511,350,000	2,426,669,800,000
6.3.3. Mortgaged securities of foreign investors	020	-	-
6.3.4. Mortgaged securities of other entities	021	-	-
6.4. Suspended securities	022	-	-
6.4.1. Suspended securities of custody customers	023	-	-
6.4.2. Suspended securities of local investors	024	-	-
6.4.3. Suspended securities of foreign investors	025	-	-
6.4.4. Suspended securities of other entities	026	-	-
6.5. Securities awaiting for settlement	027	1,031,209,930,000	741,167,730,000
6.5.1. Securities awaiting for settlement of custody customers	028	1,587,070,000	301,000,000
6.5.2. Securities awaiting for settlement of local investors	029	1,018,534,010,000	735,731,330,000
6.5.3. Securities awaiting for settlement of foreign investors	030	11,088,850,000	5,135,400,000
6.5.4. Securities awaiting for settlement of other entities	031	-	-
6.6. Isolated securities waiting for withdrawal	032	-	-
6.6.1. Isolated securities waiting for withdrawal of custody customers	033	-	-
6.6.2. Isolated securities waiting for withdrawal of local investors	034	-	-
6.6.3. Isolated securities waiting for withdrawal of foreign investors	035	-	-
6.6.4. Isolated securities waiting for withdrawal of other entities	036	-	-
6.7. Securities awaiting for trading	037	20,589,980,000	20,565,670,000
6.7.1. Securities awaiting for trading of custody customers	038	-	-
6.7.2. Securities awaiting for trading of local investors	039	20,589,980,000	20,309,180,000
6.7.3. Securities awaiting for trading of foreign investors	040	-	256,490,000
6.7.4. Securities awaiting for trading of other entities	041	-	-

INTERIM BALANCE SHEET (continued)

As at 31 December 2015

INTERIM OFF BALANCE SHEET ITEMS (continued)

ITEMS	Code	31 Dec 2015	31 Dec 2014
6.8. Securities collateralized for borrowings	042	-	-
6.8.1. Securities collateralized for borrowings of custody customers	043	-	-
6.8.2. Securities collateralized for borrowings of local investors	044	-	-
6.8.3. Securities collateralized for borrowings of foreign investors	045	-	-
6.8.4. Securities collateralized for borrowings of other entities	046	-	-
6.9. Securities used to correct trading errors	047	-	-
7. Custody securities of unlisted public company	050	1,888,233,800,000	1,025,917,840,000
<i>In which:</i>			
7.1. Tradable securities	051	1,296,910,810,000	824,916,770,000
7.1.1. Tradable securities of custody members	052	14,496,610,000	14,439,920,000
7.1.2. Tradable securities of local investors	053	1,111,301,830,000	652,581,860,000
7.1.3. Tradable securities of foreign investors	054	171,112,370,000	157,894,990,000
7.1.4. Tradable securities of other entities	055	-	-
7.2. Temporarily untradable securities	056	153,126,160,000	148,800,330,000
7.2.1. Temporarily untradable securities of custody members	057	1,000,000,000	1,000,000,000
7.2.2. Temporarily untradable securities local investors	058	64,703,180,000	60,377,350,000
7.2.3. Temporarily untradable securities foreign investors	059	87,422,980,000	87,422,980,000
7.2.4. Temporarily untradable securities of other entities	060	-	-
7.3. Mortgaged securities	061	376,944,250,000	45,999,520,000
7.3.1. Mortgaged securities of custody members	062	-	-
7.3.2. Mortgaged securities of local investors	063	376,944,250,000	45,999,520,000
7.3.3. Mortgaged securities of foreign investors	064	-	-
7.3.4. Mortgaged securities of other entities	065	-	-
7.4. Temporarily held securities	066	-	-
7.4.1. Temporarily held securities of custody members	067	-	-
7.4.2. Temporarily held securities of local investors	068	-	-
7.4.3. Temporarily held securities of foreign investors	069	-	-
7.4.4. Temporarily held securities of other entities	070	-	-
7.5. Securities awaiting for settlement	071	61,252,580,000	6,201,220,000
7.5.1. Securities awaiting for settlement of custody members	072	30,480,000	-
7.5.2. Securities awaiting for settlement of local investors	073	61,038,100,000	6,201,220,000
7.5.3. Securities awaiting for settlement of foreign investors	074	184,000,000	-
7.5.4. Securities awaiting for settlement of other entities	075	-	-
7.6. Isolated securities awaiting for withdrawal	076	-	-
7.6.1. Isolated securities waiting for withdrawal of custody customers	077	-	-
7.6.2. Isolated securities waiting for withdrawal of local investors	078	-	-
7.6.3. Isolated securities waiting for withdrawal of foreign investors	079	-	-
7.6.4. Isolated securities waiting for withdrawal of other entities	080	-	-
7.7. Securities used to adjust trading errors	081	-	-
8. Securities not in custody of investors	082	-	-
9. Securities not in custody of securities corporations	083	-	-
10. Trusted securities used for auction	084	-	-

INTERIM INCOME STATEMENT

For the three-month period ended 31 December 2015

Currency: VND

ITEMS	CODES	Q4		Accumulated	
		Current year	Prior year	Current year	Prior year
1	2	3	4	5	6
1. Revenue	01	382,379,665,382	303,239,720,239	1,498,325,888,988	1,600,723,364,692
<i>In which:</i>					
- Revenue from brokerage services	01.1	74,840,105,842	95,526,830,485	291,920,173,984	334,225,248,964
- Revenue from securities investments and capital contribution	01.2	111,036,624,766	65,456,533,257	574,793,676,372	770,473,958,917
- Revenue from securities underwriting services	01.3	-	2,844,259,220	-	2,844,259,220
- Revenue from securities underwriting agency	01.4	10,188,000,000	441,633,358	12,390,049,452	543,481,183
- Revenue from advisory services	01.5	16,378,702,842	6,815,271,482	44,704,036,602	20,966,718,460
- Revenue from securities custody services	01.6	1,872,007,114	1,798,929,988	7,363,774,946	5,623,352,899
- Revenue from entrusted auction services	01.7	-	-	-	-
- Revenue from property lease	01.8	177,805,399	177,915,399	721,318,867	720,358,866
- Other revenue	01.9	167,886,419,419	130,178,347,050	566,432,858,765	465,325,986,183
2. Deductions	02	-	100,000,000	1,023,661,971	100,000,000
3. Net revenue	10	382,379,665,382	303,139,720,239	1,497,302,227,017	1,600,623,364,692
4. Operating expenses	11	126,645,205,501	274,080,499,304	289,772,029,464	726,113,141,438
<i>In which:</i>					
Direct operating expenses	11.1	184,292,599,244	176,656,932,648	641,673,359,526	535,059,447,407
Securities provision expenses	11.2	(57,647,393,743)	97,423,566,656	(351,901,330,062)	191,053,694,031
5. Gross profit/(Loss) from operating activities	20	255,734,459,881	29,059,220,935	1,207,530,197,553	874,510,223,254
6. General and administrative expenses	25	4,180,891,225	5,563,598,000	13,070,565,157	14,759,715,127
7. Net profit/ (Loss) from operating activities	30	251,553,568,656	23,495,622,935	1,194,459,632,396	859,750,508,127
8. Other income	31	975,974,053	50,489,473,864	5,207,453,704	53,651,661,474
9. Other expenses	32	159,534,638	4,413	163,429,473	5,367,783
10. Other profit/(loss)	40	816,439,415	50,489,469,451	5,044,024,231	53,646,293,691
11. Profit/ (Loss) before tax	50	252,370,008,071	73,985,092,386	1,199,503,656,627	913,396,801,818
12. Current corporate income tax	51	74,154,445,146	13,866,922,128	189,542,615,702	206,656,573,933
13. Deferred corporate income tax (expense)/ income	52	(21,833,359,451)	(6,274,166,162)	43,339,225,088	(37,501,345,946)
14. Profit/(Loss) after tax	60	200,048,922,376	66,392,336,420	966,621,815,837	744,241,573,831
15. Basic earnings per share	70				

Saigon Securities Incorporation
INTERIM CASH FLOW STATEMENT
For the year ended 31 December 2015

Currency: VND

ITEMS	Code	Accumulated	
		Current year	Prior year
I. Cash flow from operating activities			
1. Total accounting profit before tax	01	1,199,503,656,627	913,396,801,818
2. Adjustments for			
Depreciation	02	12,054,113,421	12,407,499,249
Provisions	03	(351,305,861,337)	192,978,837,266
Unrealised foreign exchange gain/loss	04	-	-
Gain/(loss) from investing activities	05	(219,170,237,562)	(222,007,767,128)
Interest expenses	06	125,206,111,512	16,538,262,700
3. Operating income befor changes in working capital	08	766,287,782,661	913,313,633,905
(Increase)/decrease in receivables	09	(1,954,323,702,230)	(880,416,183,762)
(Increase)/decrease in inventories	10	(245,942,654,847)	(785,543,214,271)
Increase/(decrease) in payables	11	274,990,299,740	(389,745,107,353)
(Increase)/decrease prepaid expenses	12	(4,364,413,731)	(2,929,513,609)
Interest paid	13	(76,983,956,946)	(15,994,015,892)
Coporate incom tax paid	14	(134,634,603,577)	(218,675,218,428)
Other gains from operating activities	15	3,225,000	27,000,000
Other payments from operating activities	16	(41,077,202,125)	(26,114,204,300)
Net cash flow provided by operating activities	20	(1,416,045,226,055)	(1,406,076,823,710)
II. Cash flow from investing activities			
1. Purchase of fixed assets	21	(5,774,119,114)	(9,504,007,454)
2. Gains from fixed assets disposal	22	12,136,004	1,000,000
3. Loan note issue, debt instrument purchase of other entities	23	(2,893,743,000,000)	-
4. Loan collections and sale of debt instruments	24	404,467,466,302	442,593,930,282
5. Payments for invesment in other entities	25	(29,902,942,925)	(31,380,050,063)
6. Collections from investments in other entities	26	436,019,679,100	252,527,742,000
7. Interest, dividends, and distributed profit	27	101,690,440,528	111,395,864,065
Net cash flows from/(used) in investing activities	30	(1,987,230,340,105)	765,634,478,830
III. Cash flow from financing activities			
1. Proceeds from issuing shares, capital contribution	31	152,453,860,000	86,498,771,600
2. Capital repayments to shareholders, payments for treasury shares	32	(170,427,500)	(54,900)
3. Drawdown of borrowings	33	19,821,505,132,020	20,735,961,702,782
4. Repayments of borrowings	34	(16,726,284,631,360)	(19,588,795,277,226)
5. Payments for finance leases	35	-	-
6. Dividends paid to shareholders	36	(138,324,000)	(353,206,205,358)
Net cash flows from / (used in) financial activities	40	3,247,365,609,160	880,458,936,898
Net increase/(decrease) in cash and cash equivalents during the year	50	(155,909,957,000)	240,016,592,016
Cash and cash equivalents at the beginning of the year	60	1,751,670,156,184	1,511,653,564,168
Affects of foreign exchange rate differences	61	-	-
Cash and cash equivalents at the end of the year	70	1,595,760,199,184	1,751,670,156,184

Saigon Securities Incorporation

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MOVEMENTS IN OWNERS' EQUITY

ITEMS - for the year ended 31 December 2015

	Opening balance	Increase	Decrease	Ending balance
1. Chartered capital	3,537,949,420,000	1,262,687,420,000	-	4,800,636,840,000
2. Share premium	342,196,810,218	29,423,360,000	342,334,310,218	29,285,860,000
3. Other owners' capital	-	-	-	-
4. Treasury shares	(54,900)	(170,427,500)	-	(170,482,400)
5. Asset revaluation reserve	-	-	-	-
6. Foreign exchange differences reserve	-	-	-	-
7. Investment and development fund	-	-	-	-
8. Financial reserve fund	372,998,887,930	74,424,157,384	-	447,423,045,314
9. Other funds belonging to owners' equity	-	-	-	-
10. Undistributed earnings	1,189,451,378,912	966,829,731,607	924,223,188,228	1,232,057,922,291
TOTAL	5,442,596,442,160	2,333,194,241,491	1,266,557,498,446	6,509,233,185,205

ITEMS - for the year ended 31 December 2014

1. Chartered capital	3,537,949,420,000	-	-	3,537,949,420,000
2. Share premium	344,944,356,378	-	2,747,546,160	342,196,810,218
3. Other owners' capital	-	-	-	-
4. Treasury shares	(89,246,317,760)	(54,900)	(89,246,317,760)	(54,900)
5. Asset revaluation reserve	-	-	-	-
6. Foreign exchange differences reserve	-	-	-	-
7. Investment and development fund	-	-	-	-
8. Financial reserve fund	335,813,119,252	37,185,768,678	-	372,998,887,930
9. Other funds belonging to owners' equity	-	-	-	-
10. Undistributed earnings	866,129,290,773	744,473,399,219	421,151,311,080	1,189,451,378,912
TOTAL	4,995,589,868,643	781,659,112,997	334,652,539,480	5,442,596,442,160