



Ho Chi Minh City, May 25, 2018

Ref. 522/2018/CV-SSIHO

Re: Information disclosure on the English version of Consolidated Financial Statements Quarter 1, 2018

**DISCLOSURE OF INFORMATION
ON THE STATE SECURITIES COMMISSION'S PORTAL AND HOCHIMINH STOCK
EXCHANGE'S PORTAL**

To: - The State Securities Commission
 - Hochiminh Stock Exchange
 - Hanoi Stock Exchange

Organization name: **SAIGON SECURITIES INC.**
Security Symbol: **SSI**
Address: 72 Nguyen Hue, Ben Nghe Ward, District 1, HCMC
Telephone: 028-38242897
Fax: 028-38242997
Spokesman: Nguyen Hong Nam
Position: Deputy Chief Executive Officer

Information discloser type 24 hours irregular on demand periodic

Content of information disclosure:
The English version of the Consolidated Financial Statements Quarter 1, 2018.

This information was posted on SSI website on May 25, 2018 at this link www.ssi.com.vn.

We hereby declare to be responsible for the accuracy and completeness of the above information.

Organization representative
Party authorized to disclose information



Nguyen Hong Nam
Deputy Chief Executive Officer

Saigon Securities Incorporation

1st Quarter of 2018 consolidated financial statements

31 March 2018



Saigon Securities Incorporation

B01-CTCK/HN

1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF FINANCIAL POSITION
as at 31 March 2018

Code	ITEMS	Notes	Ending balance VND	Opening balance VND
100	A. CURRENT ASSETS		19,349,836,630,201	17,227,983,148,329
110	I. Financial assets		19,277,098,896,955	17,092,445,491,929
111	1. Cash and cash equivalents	5	738,894,781,586	345,985,713,191
111.1	a. Cash		238,351,453,721	231,504,310,415
111.2	b. Cash equivalents		500,543,327,865	114,481,402,776
112	2. Financial assets at fair value through profit and loss (FVTPL)	7.1	1,177,349,298,872	1,431,143,096,100
113	3. Held-to-maturity (HTM) investments	7.3	8,523,330,501,355	7,882,154,213,938
114	4. Loans	7.4	7,406,118,232,645	5,764,072,330,098
115	5. Available-for-sale (AFS) financial assets	7.2	1,348,653,466,230	1,534,863,599,300
116	6. Provision for impairment of financial assets and mortgage assets	8	(27,492,227,937)	(23,071,577,500)
117	7. Receivables	9	14,076,813,570	27,842,003,070
117.1	7.1 Receivables from disposal of financial assets		2,531,847,570	26,678,453,070
117.2	7.2 Receivables and accruals from dividend and interest income		11,544,966,000	1,163,550,000
117.3	7.2.1 Receivables from due dividend and interest income		-	-
117.4	7.2.2 Accruals for undue dividend and interest income		11,544,966,000	1,163,550,000
118	8. Advances to suppliers	9	55,996,947,834	18,082,112,403
119	9. Receivables from services provided by the Company	9	32,941,160,919	55,404,562,922
122	10. Other receivables	9	22,471,613,673	71,271,331,370
129	11. Provision for impairment of receivables	9	(15,241,691,792)	(15,301,892,963)
130	II. Other current assets	10	72,737,733,246	135,537,656,400
131	1. Advances		12,538,943,721	9,001,649,610
132	2. Tools and supplies		5,967,780	53,710,015
133	3. Short-term prepaid expenses		13,361,368,071	10,575,869,709
134	4. Short-term deposits, collaterals and pledges		932,111,460	931,717,910
137	5. Other current assets		45,899,342,214	114,974,709,156

1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)
as at 31 March 2018

Code	ITEMS	Notes	Ending balance VND	Opening balance VND
200	B. NON-CURRENT ASSETS		1,523,635,179,512	1,536,392,023,519
210	I. Long-term financial assets		1,037,341,131,861	943,369,693,465
212	1. Long-term investments	11	1,037,341,131,861	943,369,693,465
212.1	1.1. HTM investments		200,533,514,735	130,424,472,600
212.3	1.2. Investment in associates		836,807,617,126	812,945,220,865
220	II. Fixed assets		47,923,811,307	161,101,323,414
221	1. Tangible fixed assets	12	30,889,803,052	32,942,324,482
222	1.1. Cost		112,537,347,226	115,198,707,424
223a	1.2. Accumulated depreciation		(81,647,544,174)	(82,256,382,942)
227	2. Intangible fixed assets	13	17,034,008,255	128,158,998,932
228	2.1. Cost		77,260,623,501	186,932,181,501
229a	2.2. Accumulated amortisation		(60,226,615,246)	(58,773,182,569)
230	III. Investment properties	14	216,988,457,595	218,230,726,962
231	1. Cost		273,941,274,425	272,917,757,575
232a	2. Accumulated depreciation		(56,952,816,830)	(54,687,030,613)
240	IV. Construction in progress	15	50,014,883,685	47,154,474,755
250	V. Other long-term assets		171,366,895,064	166,535,804,923
251	1. Long-term deposits, collaterals and pledges		20,675,038,266	19,416,533,466
252	2. Long-term prepaid expenses	16	33,589,817,680	35,571,900,952
253	3. Deferred income tax assets	17	82,102,039,118	76,547,370,505
254	4. Payment for Settlement Assistance Fund	18	20,000,000,000	20,000,000,000
255	5. Other long-term assets		15,000,000,000	15,000,000,000
260	VI. Provision for impairment of long-term assets		-	-
270	TOTAL ASSETS		20,873,471,809,713	18,764,375,171,848

Saigon Securities Incorporation

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1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)
as at 31 March 2018

Code	ITEMS	Notes	Ending balance VND	Opening balance (restated) VND
300	C. LIABILITIES		11,863,003,963,889	10,148,125,475,946
310	I. Current liabilities		10,632,519,202,897	9,354,274,432,825
311	1. Short-term borrowings and financial leases	20	8,539,256,907,269	8,503,887,663,684
312	1.1. Short-term borrowings		8,539,256,907,269	8,503,887,663,684
316	2. Short-term bonds	21	459,926,666,660	199,871,666,661
318	3. Payables for securities trading activities	23	2,627,942,600	-
320	4. Short-term trade payables	24	14,934,003,443	7,858,964,986
321	5. Short-term advance from customers		24,783,850,687	5,119,599,349
322	6. Statutory obligation	25	139,848,793,810	131,662,750,256
323	7. Payables to employees		24,773,039,602	39,122,549,261
324	8. Employee benefits		49,987,552	8,662,352
325	9. Short-term accrued expenses	26	85,222,410,854	93,014,814,253
327	10. Short-term unearned revenue		60,294,544	-
329	11. Other short-term payables	27	1,194,168,229,266	188,798,899,963
331	12. Bonus and welfare fund		146,867,076,610	184,928,862,060
340	II. Non-current liabilities		1,230,484,760,992	793,851,043,121
345	1. Convertible bonds	22	1,041,956,027,909	-
346	2. Long-term bonds	21		569,300,000,000
348	3. Long-term advances from customers		164,065,332	
351	4. Long-term unearned revenue	28	33,511,108,968	33,511,108,968
352	5. Long-term deposits received		-	-
356	6. Deferred income tax payable	17	154,853,558,783	191,039,934,153
400	D. OWNERS' EQUITY	29	9,010,467,845,824	8,616,249,695,902
410	I. Owners' equity		9,010,467,845,824	8,616,249,695,902
411	1. Share capital		5,141,635,211,085	5,027,878,981,200
411.1	1.1. Capital contribution		5,000,636,840,000	5,000,636,840,000
411.1a	a. Ordinary shares		5,000,636,840,000	5,000,636,840,000
411.2	1.2. Share premium		29,470,756,034	29,482,756,034
411.3	1.3. Convertible bond options		113,779,095,785	
411.4	1.4. Other capital		-	-
411.5	1.5. Treasury shares		(2,251,480,734)	(2,240,614,834)
412	2. Difference from revaluation of assets at fair value	40	515,951,708,458	637,896,244,067
413	3. Foreign exchange rate differences		34,555,529,751	33,179,513,213
414	4. Charter capital supplementary reserve		355,412,398,796	355,412,398,796
415	5. Operational risk and financial reserve		270,904,804,112	270,904,804,112
417	6. Undistributed profit		2,614,259,291,004	2,212,624,960,292
417.1	6.1. Realized profit	29.1	2,703,306,176,040	2,235,685,451,553
417.2	6.2. Unrealized profit	29.1	(89,046,885,036)	(23,060,491,261)
418	7. Non-controlling interests		77,748,902,618	78,352,794,222
420	II. Other sources and funds		-	-
440	TOTAL LIABILITIES AND OWNERS' EQUITY		20,873,471,809,713	18,764,375,171,848

1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)
as at 31 March 2018

OFF-BALANCE SHEET ITEMS

Code	ITEMS	Notes	Ending balance	Opening balance
	A. ASSETS OF THE COMPANY AND ASSETS MANAGED UNDER AGREEMENTS			
005	Foreign currencies			
	<i>USD</i>		7,094,720.21	5,163,658.21
	<i>EUR</i>		84,351.70	84,352.36
	<i>GBP</i>		38,194.34	38,197.09
006	Outstanding shares (number of shares)		499,849,092	499,849,370
007	Treasury shares (number of shares)		214,592	214,314
008	Financial assets listed/registered for trading at Vietnam Securities Depository of the Company (VND)		807,167,770,000	892,517,220,000
009	Non-traded financial assets deposited at Vietnam Securities Depository of the Company (VND)		26,885,780,000	10,485,780,000
010	Financial assets awaiting for arrival of the Company (VND)		1,709,140,000	5,520,000
012	Financial assets which have not been deposited at Vietnam Securities Depository of the Company (VND)		340,632,220,000	380,192,020,000
013	Entitled financial assets of the Company (VND)		550,000	660,000
	B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS			
021	Financial assets listed/registered for trading at Vietnam Securities Depository of investors (VND)		36,627,795,350,000	33,276,995,380,000
021.1	<i>Unrestricted financial assets</i>		30,630,483,160,000	27,586,903,680,000
021.2	<i>Restricted financial assets</i>		689,147,400,000	572,565,500,000
021.3	<i>Mortgaged financial assets</i>		4,507,309,690,000	4,435,948,560,000
021.4	<i>Blocked financial assets</i>		151,017,540,000	30,525,850,000
021.5	<i>Financial assets awaiting for settlement</i>		649,837,560,000	651,051,790,000

1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)
as at 31 March 2018


OFF-BALANCE SHEET ITEMS (continued)


Code	ITEMS	Notes	Ending balance VND	Opening balance VND
	B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS (continued)			
022	Non-traded financial assets deposited at Vietnam Securities Depository ("VSD")		1,378,417,140,000	1,537,141,910,000
022.1	<i>Unrestricted and non-traded financial assets deposited at VSD</i>		1,223,521,480,000	1,382,746,250,000
022.2	<i>Restricted and non-traded financial assets deposited at VSD</i>		52,756,010,000	52,256,010,000
022.3	<i>Mortgaged and non-traded financial assets deposited at VSD</i>		102,139,650,000	102,139,650,000
023	Financial assets awaiting for arrival of investors		453,534,680,000	558,055,700,000
024b	Financial assets unregistered at VSD of investors		28,695,640,000	587,746,830,000
025	Entitled financial assets of investors		45,419,430,000	20,760,290,000
026	Investors' deposits		3,604,517,039,439	4,016,678,482,634
027	Investors' deposits for securities trading activities managed by the Company		3,375,210,474,113	3,834,955,125,947
027.1	Investors' deposits at VSD		185,549,745,699	145,075,049,045
028	Investors' synthesizing deposits for securities trading activities		40,171,189,464	17,567,220,094
030	Deposits of securities issuers		3,585,630,163	19,081,087,548
031	Payables to investors - investors' deposits for securities trading activities managed by the Company		3,560,760,219,812	3,980,030,174,992
031.1	- <i>Payables to domestic investors for securities trading activities managed by the Company</i>		3,164,522,244,538	3,834,932,579,377
031.2	- <i>Payables to foreign investors for securities trading activities managed by the Company</i>		396,237,975,274	145,097,595,615

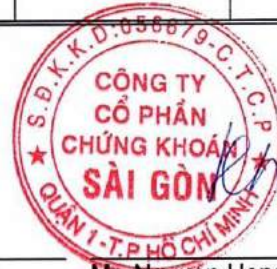
1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)
as at 31 March 2018


OFF-BALANCE SHEET ITEMS (continued)

Code	ITEMS	Notes	Ending balance VND	Opening balance VND
	B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS (continued)			
032	Payables to securities issuers		2,267,606,060	17,697,679,784
034	Dividend, bond principal and interest payables		1,318,024,103	1,383,407,764


Ms. Nguyen Thi Hai Anh
Prepared by


Ms. Hoang Thi Minh Thuy
Chief Accountant




Mr. Nguyen Hong Nam
Deputy Chief Executive Officer

Ho Chi Minh City, Vietnam

27 April 2018

Saigon Securities Incorporation

B02-CTCK/HN

1st QUARTER OF 2018 CONSOLIDATED INCOME STATEMENT
for the three-month period ended 31 March 2018

Code	ITEMS	Notes	1st Quarter		Accumulated	
			Current year VND	Previous year VND	Current year VND	Previous year VND
	I. OPERATING INCOME					
01	1. Gain from financial assets at fair value through profit and loss (FVTPL)					
01.1	a. Gain from disposal of financial assets at FVTPL	30.1	256,872,139,112	141,580,373,610	256,872,139,112	141,580,373,610
01.2	b. Gain from revaluation of financial assets at FVTPL	30.2	178,181,420,444	72,051,809,034	178,181,420,444	72,051,809,034
01.3	c. Dividend, interest income from financial assets at FVTPL	30.3	66,745,013,068	69,526,430,976	66,745,013,068	69,526,430,976
02	2. Gain from held-to-maturity (HTM) investments	30.3	11,945,705,600	2,133,600	11,945,705,600	2,133,600
03	3. Gain from loans and receivables	30.3	146,556,268,858	96,056,995,015	146,556,268,858	96,056,995,015
04	4. Gain from available-for-sale (AFS) financial assets	30.3	180,244,931,986	112,551,831,212	180,244,931,986	112,551,831,212
06	5. Revenue from brokerage services	30.3	26,635,462,186	51,363,422,709	26,635,462,186	51,363,422,709
07	6. Revenue from underwriting and issuance agency services		368,613,461,277	114,850,255,975	368,613,461,277	114,850,255,975
08	7. Revenue from securities investment advisory services		-	6,250,000,000	-	6,250,000,000
09	8. Revenue from securities custodian services		15,151,832,820	3,300,914,229	15,151,832,820	3,300,914,229
10	9. Revenue from financial advisory services		3,439,452,555	3,303,275,460	3,439,452,555	3,303,275,460
11	10. Revenue from other operating activities	32	5,236,575,499	5,533,363,638	5,236,575,499	5,533,363,638
			22,456,015,618	10,396,106,477	22,456,015,618	10,396,106,477
20	Total operating revenue		1,025,206,139,911	545,186,538,325	1,025,206,139,911	545,186,538,325

1st QUARTER OF 2018 CONSOLIDATED INCOME STATEMENT (continued)
for the three-month period ended 31 March 2018

Code	ITEMS	Notes	1st Quarter		Accumulated	
			Current year VND	Previous year VND	Current year VND	Previous year VND
	II. OPERATING EXPENSES					
21	1. Loss from financial assets at fair value through profit and loss (FVTPL)					
21.1	1.1 Loss from disposal of financial assets at FVTPL	30.1	151,934,641,354	62,566,247,317	151,934,641,354	62,566,247,317
21.2	1.2 Loss from revaluation of financial assets at FVTPL	30.2	12,578,118,304	9,813,174,251	12,578,118,304	9,813,174,251
21.3	1.3 Transaction costs of acquisition of financial assets at FVTPL		139,089,207,652	52,630,203,043	139,089,207,652	52,630,203,043
23	2. Loss from revaluation of AFS financial assets arising from reclassification		267,315,398	122,870,023	267,315,398	122,870,023
24	3. Provision expenses for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans		-	1,468,084,331	-	1,468,084,331
26	4. Expenses for proprietary trading activities	31	41,038,751,438	(77,461,653,534)	41,038,751,438	(77,461,653,534)
27	5. Expenses for brokerage services	33	2,020,313,878	479,775,078	2,020,313,878	479,775,078
28	6. Expenses for underwriting and issuance agency services	33	216,805,630,706	82,182,970,345	216,805,630,706	82,182,970,345
29	7. Expenses for securities investment advisory services	33	-	110,277,956	-	110,277,956
30	8. Expenses for securities custodian services	33	5,094,527,127	3,779,257,236	5,094,527,127	3,779,257,236
31	9. Expenses for financial advisory services	33	5,232,232,253	3,994,408,894	5,232,232,253	3,994,408,894
32	10. Other operating expenses	33, 34	6,878,066,187	12,204,160,607	6,878,066,187	12,204,160,607
			16,827,643,719	15,194,554,098	16,827,643,719	15,194,554,098
40	Total operating expenses		445,831,806,662	104,518,082,328	445,831,806,662	104,518,082,328

Saigon Securities Incorporation

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1st QUARTER OF 2018 CONSOLIDATED INCOME STATEMENT (continued)
for the three-month period ended 31 March 2018

Code	ITEMS	Notes	1st Quarter		Accumulated	
			Current year VND	Previous year VND	Current year VND	Previous year VND
	III. FINANCE INCOME					
41	1. Realized and unrealized gain from changes in foreign exchange rates		217,769,440	142,714,542	217,769,440	142,714,542
42	2. Dividend, interest income from demand deposits		7,975,215,355	14,441,273,102	7,975,215,355	14,441,273,102
43	3. Gain from disposal of investments in subsidiaries, associates and joint ventures		-	-	-	-
44	4. Other interest income (Share of profit in associates...)	11	23,888,683,552	16,444,136,935	23,888,683,552	16,444,136,935
50	Total finance income	35	32,081,668,347	31,028,124,579	32,081,668,347	31,028,124,579
	IV. FINANCE EXPENSES					
51	1. Realized and unrealized loss from changes in foreign exchange rates		409,337,286	75,749,972	409,337,286	75,749,972
52	2. Borrowing costs		116,053,539,325	76,327,263,880	116,053,539,325	76,327,263,880
53	3. Loss from disposal of investments in subsidiaries, associates and joint ventures		-	-	-	-
60	4. Other investment incomes	36	156,224,466	-	156,224,466	-
	Total finance expenses		116,619,101,077	76,403,013,852	116,619,101,077	76,403,013,852
61	V. SELLING EXPENSES					
62	VI. GENERAL AND ADMINISTRATIVE EXPENSES	37	40,405,600,157	31,629,516,736	40,405,600,157	31,629,516,736
70	VII. OPERATING PROFIT		454,431,300,362	363,664,049,988	454,431,300,362	363,664,049,988

1st QUARTER OF 2018 CONSOLIDATED INCOME STATEMENT (continued)
for the three-month period ended 31 March 2018

Code	ITEMS	Notes	1st Quarter		Accumulated	
			Current year VND	Previous year VND	Current year VND	Previous year VND
	VIII. OTHER INCOME AND EXPENSES					
71	Other income		55,133,000,730	477,142,693	55,133,000,730	477,142,693
72	Other expenses		4,369,863	105,892,210	4,369,863	105,892,210
80	Total other operating profit	38	55,128,630,867	371,250,483	55,128,630,867	371,250,483
90	IX. PROFIT BEFORE TAX		509,559,931,229	364,035,300,471	509,559,931,229	364,035,300,471
91	Realized profit		581,613,806,228	347,139,072,538	581,613,806,228	347,139,072,538
92	Unrealized profit		(72,053,874,999)	16,896,227,933	(72,053,874,999)	16,896,227,933
100	X. CORPORATE INCOME TAX (CIT) EXPENSES	39	94,163,750,149	70,072,033,556	94,163,750,149	70,072,033,556
100.1	Current CIT expense	39.1	106,267,394,767	63,107,756,240	106,267,394,767	63,107,756,240
100.2	Deferred CIT (income)/expense	39.2	(12,103,644,618)	6,964,277,316	(12,103,644,618)	6,964,277,316
200	XI. PROFIT AFTER TAX		415,396,181,080	293,963,266,915	415,396,181,080	293,963,266,915
201	Profit after tax attributable to the Parent Company's owners		416,000,072,684	294,619,407,907	416,000,072,684	294,619,407,907
202	Profit after tax attributable to reserves					
203	Profit after tax attributable to non-controlling interest		(603,891,604)	(656,140,992)	(603,891,604)	(656,140,992)

Saigon Securities Incorporation

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1st QUARTER OF 2018 CONSOLIDATED INCOME STATEMENT (continued)
for the three-month period ended 31 March 2018

Code	ITEMS	Notes	1st Quarter		Accumulated	
			Current year VND	Previous year VND	Current year VND	Previous year VND
300	XII. OTHER COMPREHENSIVE INCOME AFTER TAX					
301	1. Gain/(loss) from revaluation of AFS financial assets	40	(121,944,535,609)	245,136,857,956	(121,944,535,609)	245,136,857,956
400	TOTAL OTHER COMPREHENSIVE INCOME		(121,944,535,609)	245,136,857,956	(121,944,535,609)	245,136,857,956
401	Other comprehensive income attributable to the Parent Company's owners					
402	Other comprehensive income attributable to non-controlling interest					
500	XIII. NET INCOME APPROPRIATED TO ORDINARY SHAREHOLDERS					
501	Earnings per share (VND/share)					



Ms. Nguyen Thi Hai Anh
Prepared by
Ho Chi Minh City, Vietnam
27 April 2018

Mr. Nguyen Hong Nam
Deputy Chief Executive Officer



1st QUARTER OF 2018 CONSOLIDATED CASH FLOW STATEMENT
for the fiscal year ended 31 March 2018

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	1. Profit before tax		509,559,931,229	364,035,300,471
02	2. Adjustments for:		(257,337,423,065)	(127,262,402,649)
03	Depreciation and amortization expense		5,761,478,580	4,511,688,913
04	Provisions		(60,201,171)	(259,785,416)
05	(Gain)/Loss from changes in unrealised foreign exchange rate		(290,319,585)	-
06	Interest expenses		116,308,539,324	76,382,263,879
07	Gain from investment activities		(187,577,141,289)	(95,154,299,991)
08	Accrued interest income		(192,190,637,586)	(112,741,864,812)
09	Other adjustments		710,858,661	(405,222)
10	3. Increase in non-monetary expenses		143,509,858,089	46,580,204,040
11	Loss from revaluation of financial assets at FVTPL		139,089,207,652	52,630,203,043
13	(Reversal of provision)/ Loss from impairment of loans		4,420,650,437	(7,518,083,334)
14	Loss from revaluation of AFS financial assets arising from reclassification		-	1,468,084,331
18	4. Decrease in non-monetary income		(93,380,475,254)	(120,701,953,685)
19	Gain from revaluation of financial assets at FVTPL		(66,745,013,068)	(69,526,430,976)
20	Gain from revaluation of AFS financial assets arising from reclassification		(26,635,462,186)	(51,175,522,709)
30	Operating profit before changes in working capital		302,351,890,999	162,651,148,177
31	Increase/ (decrease) in financial assets at FVTPL		258,101,794,590	233,388,125,044
32	Increase/ (decrease) in HTM investments		(250,431,695,580)	512,477,525,934
33	Increase/ (decrease) in loans		(1,642,045,902,547)	(176,998,038,795)
34	Increase/ (decrease) in AFS financial assets		34,628,198,096	25,110,356,299
35	(Increase)/ decrease in receivables from disposal of financial assets		24,146,605,500	35,257,684,474
37	(Increase)/decrease in receivables from services provided by the Company		22,487,539,295	10,173,035,558
39	(Increase)/ decrease in other receivables		(9,335,385,723)	(3,009,348,908)
40	Increase/ (decrease) in other assets		65,585,815,066	(70,842,700,031)
41	Increase/ (decrease) in payable expenses (excluding interest expenses)		11,931,295,166	(12,507,312,647)
42	Increase/ (decrease) prepaid expenses		(803,584,462)	(7,903,035,119)
43	Current income tax paid		(96,674,446,866)	(51,710,393,929)
44	Interest expenses paid		(130,056,638,645)	(67,141,945,860)
46	Increase/ (decrease) in trade payables		8,540,912,704	(4,725,125,120)
47	Increase/(decrease) in employees benefits		41,325,200	(159,438,000)
48	Increase/(decrease) in statutory obligations		(1,406,904,347)	(4,262,926,222)
49	Increase/ (decrease) in payables to employees		(14,349,509,659)	(252,830,146)
51	Increase/ (decrease) in other payables		1,028,054,067,416	(328,541,829,799)
52	Other receipts from operating activities		181,809,221,586	112,830,392,482
	- Interest received		181,809,221,586	112,741,864,812
	- Other receipts		-	88,527,670
53	Other payments for operating activities		(39,320,290,250)	(23,007,993,665)
60	Net cash flows from/(used in) operating activities		(246,745,692,461)	340,825,349,727

1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF CASH FLOWS (continued)
for the fiscal year ended 31 March 2018

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
61	Purchase and construction of fixed assets, investment properties and other long-term assets		(9,866,925,276)	(7,538,242,738)
62	Proceeds from disposal and sale of fixed assets, investment properties and other long-term assets		189,313,565,670	-
63	Cash payments for investment in subsidiaries, associates, joint ventures and other investments		(1,168,690,687,304)	(1,615,000,000,000)
64	Cash receipt from capital withdrawal from subsidiaries, associates, joint ventures and other investments		641,000,000,000	430,000,000,000
65	Dividends from long-term investments received		112,109,672,082	75,136,444,562
70	Net cash flow used in investing activities		(236,134,374,828)	(1,117,401,798,176)
	III. CASH FLOWS FROM FINANCING ACTIVITIES			
71	Cash receipt from issuance of shares, or capital contributed by shareholders		113,767,095,785	397,000,000
72	Repayment of capital contributed by shareholders, repurchase of issued shares		(10,865,900)	-
73	Drawdown of borrowings		21,732,046,652,476	8,184,850,045,518
73.2	- Other borrowings		21,732,046,652,476	8,184,850,045,518
74	Repayment of borrowings		(20,969,956,504,676)	(7,405,104,987,944)
74.3	- Other borrowings		(20,969,956,504,676)	(7,405,104,987,944)
76	Dividends, profit distributed to shareholders		(57,242,000)	(366,922,000)
80	Net cash flow from financing activities		875,789,135,685	779,775,135,574

1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF CASH FLOWS (continued)
for the fiscal year ended 31 March 2018

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
90	NET INCREASE/(DECREASE) IN CASH DURING THE PERIOD		392,909,068,396	3,198,687,125
101	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	5	345,985,713,191	308,564,964,314
101.1	Cash		231,584,380,361	200,205,959,021
101.2	Cash equivalents		114,481,402,776	107,413,029,168
102	Foreign exchange rate differences		(80,069,947)	945,976,125
103	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	5	738,894,781,586	311,763,651,439
103.1	Cash		237,640,595,060	202,853,493,748
103.2	Cash equivalents		500,543,327,865	108,864,680,555
104	Foreign exchange rate differences		710,858,661	45,477,136

1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF CASH FLOWS (continued)
for the fiscal year ended 31 March 2018

CASH FLOWS FROM BROKERAGE AND TRUST ACTIVITIES OF THE CUSTOMERS

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
	I. Cash flows from brokerage and trust activities of the customers			
01	1. Cash receipts from disposal of brokerage securities of customers		78,981,561,191,933	24,430,291,135,922
02	2. Cash payments for acquisition of brokerage securities of customers		(73,790,297,026,468)	(24,338,631,936,427)
07	3. Cash receipts for settlement of securities transactions of customers		(6,710,144,530,299)	285,460,327,332
07.1	4. Investor's deposit at VSD		40,474,696,653	
09	5. Cash payments for custodian fees of customers		(3,197,633,290)	(2,728,816,704)
12	6. Cash receipt from securities issuers		1,597,776,308,592	504,173,205,000
13	7. Cash payment to securities issuers		(528,334,450,316)	(249,302,928,978)
20	Net increase in cash during the period		(412,161,443,195)	629,260,986,145
30	II. Cash and cash equivalents of customers at the beginning of the year		4,016,678,482,634	1,630,987,771,952
31	Cash at banks at the beginning of the year:		4,016,678,482,634	1,630,987,771,952
32	- Investors' deposits managed by the Company for securities trading activities		3,980,030,174,992	1,616,354,145,533
33	- Investors' synthesizing deposits for securities trading activities		17,567,220,094	5,034,657,285
35	- Deposits of securities issuers		19,081,087,548	9,598,969,134

1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF CASH FLOWS (continued)
for the fiscal year ended 31 March 2018

CASH FLOWS FROM BROKERAGE AND TRUST ACTIVITIES OF THE CUSTOMERS (continued)

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
40	III. Cash and cash equivalents of the customers at the end of the period (40 = 20 + 30)		3,604,517,039,439	2,260,248,758,097
41	Cash at banks at the end of the period:		3,604,517,039,439	2,260,248,758,097
42	- Investors' deposits managed by the Company for securities trading activities		3,560,760,219,812	2,232,770,991,997
43	- Investors' synthesizing deposits for securities trading activities		40,171,189,464	24,335,173,861
45	- Deposits of securities issuers		3,585,630,163	3,142,592,239



Ms. Nguyen Thi Hai Anh
Prepared by



Ms. Hoang Thi Minh Thuy
Chief Accountant



Mr. Nguyen Hong Nam
Deputy Chief Executive Officer

Ho Chi Minh City, Vietnam

27 April 2018

Saigon Securities Incorporation

B04-CTCK/HN

1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF CHANGES IN OWNERS' EQUITY
for the fiscal year ended 31 March 2018

ITEMS	Notes	Beginning balance		Previous year		Current year		Ending balance									
		01/01/2017		01/01/2018		Increase		Decrease									
		VND	1	VND	2	VND	3	VND	4	VND	5	VND	6	VND	7	VND	8
I. CHANGES IN OWNERS' EQUITY																	
1. Share capital		4,927,409,917,200		5,027,878,981,200		221,905,501		175,094,499		113,768,229,885		(12,000,000)		4,927,806,917,200		5,141,635,211,085	
1.1. Ordinary share	29.2	4,900,636,840,000		5,000,636,840,000		-		-		-		-		4,900,636,840,000		5,000,636,840,000	
1.2. Share premium		29,265,860,000		29,482,756,034		221,905,501	(34,000,000)					(12,000,000)		29,453,765,501		29,470,756,034	
1.3. Convertible bond options		-		-		-				113,779,095,785		-		(2,283,688,301)		113,779,095,785	
1.4. Treasury share		(2,492,782,800)		(2,240,614,834)		-	209,094,499			(10,865,900)		-				(2,251,480,734)	
2. Charter capital		311,560,605,893		355,412,398,796		-				-				311,560,605,893		355,412,398,796	
3. Operational risk and financial reserve		227,053,011,209		270,904,804,112		-				-				227,053,011,209		270,904,804,112	
4. Difference from revaluation of financial assets at fair value		652,792,875,374		637,896,244,067		302,170,190,969	(57,033,333,013)			9,954,904,003		(131,899,439,612)		897,929,733,331		515,951,708,458	
5. Foreign exchange rate differences		34,056,420,954		33,179,513,213			(4,021,927)			1,376,016,538				34,052,399,027		34,555,529,751	
6. Undistributed profit		1,674,837,853,151		2,212,624,960,292		347,249,610,950	(52,630,203,043)			549,181,111,919		(147,546,781,208)		1,969,457,261,057		2,614,259,291,003	
6.1. Realized profit	29.1	1,727,170,255,230		2,235,685,451,553		269,732,470,681	-			481,986,466,459		(14,365,741,973)		1,996,902,725,911		2,703,306,176,040	
6.2. Unrealized profit	29.1	(52,332,402,079)		(23,060,491,261)		77,517,140,269	(52,630,203,043)			67,194,645,460		(133,181,039,235)		(27,445,464,854)		(89,046,885,036)	
7. Non-controlling interest		79,101,184,212		78,352,794,222			(656,140,993)					(603,891,604)		78,445,043,219		77,748,902,618	
TOTAL		7,906,811,867,993		8,616,249,695,902		649,641,707,420	(110,148,604,477)			674,280,262,345		(280,062,112,424)		8,446,304,970,936		9,010,467,845,823	

Saigon Securities Incorporation

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1st QUARTER OF 2018 CONSOLIDATED STATEMENT OF CHANGES IN OWNERS' EQUITY (continued)
for the fiscal year ended 31 March 2018

Items	Notes	Beginning balance		Increase/(Decrease)				Ending balance	
		01/01/2017		Previous year		Current year		31/03/2018	
		VND	1	Increase	Decrease	Increase	Decrease	VND	7
A	B		2	3	4	5	6		8
II. OTHER COMPREHENSIVE INCOME									
Gain/(loss) from revaluation of AFS financial assets	39	652,792,875,374	637,896,244,067	302,170,190,969	(57,033,333,013)	9,954,904,003	(131,899,439,612)	897,929,733,331	515,951,708,458
TOTAL		652,792,875,374	637,896,244,067	302,170,190,969	(57,033,333,013)	9,954,904,003	(131,899,439,612)	897,929,733,331	515,951,708,458



Ms. Nguyen Thi Hai Anh
Prepared by

Ms. Hoang Thi Minh Thuy
Chief Accountant



Mr. Nguyen Hong Nam
Deputy Chief Executive Officer

Ho Chi Minh City, Vietnam

27 April 2018

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

1. CORPORATE INFORMATION

Saigon Securities Incorporation ("the Company") is a joint stock company established under the Corporate Law of Vietnam, Operating License No. 3041/GP-UB dated 27 December 1999 issued by Ho Chi Minh City People's Committee and the first Business Registration No. 056679 dated 30 December 1999 issued by Ho Chi Minh City Department of Planning and Investment. The Company operates under Securities Trading License No. 03/GPHDKD issued by the State Securities Commission on 5 April 2000 and subsequent amended licenses.

The Company's initial charter capital was VND 6,000,000,000. The charter capital has been supplemented from time to time in accordance with amended licenses. As at 31 March 2018, in accordance with the latest Amended License No. 10/GPDC-UBCK granted by the Chairman of State Securities Commission, which has been effective since 30 January 2018. As at 31 March 2018, the Company's total charter capital was VND 5,000,636,840,000

The Company's primary activities are to provide brokerage service, securities trading, underwriting for securities issues, custodian service, finance and investment advisory service, margin lending services and derivative service. The Company's Head Office is located at 72 Nguyen Hue Boulevard, District 1, Ho Chi Minh City, Vietnam. As at 31 March 2018, the Company has branches located in Ho Chi Minh City, Hanoi, Hai Phong, Vung Tau and Nha Trang, and transaction offices located in Ho Chi Minh City and Hanoi.

The number of the Company's employees as at 31 March 2018 was 927 persons (31 December 2017: 887 persons).

Company's operation

Capital

As at 31 March 2018, total charter capital of the Company was VND 5,000,636,840,000 owners' equity including non-controlling interests was VND 9,010,467,845,824 and total assets is VND 20,873,471,809,713.

Investment objectives

As the biggest listed securities company in Vietnam stock market, the Company's principal activities are to provide brokerage service, securities trading, finance and investment advisory service, custodian service and underwriting for securities issues. The Company's goals are to become a partner with clients, to focus all resource and initiatives to bring success to all stakeholders.

Investment restrictions

The Company is required to comply with Article 44 under Circular No. 210/2012/TT-BTC dated 30 November 2012 providing guidance on establishment and operation of securities companies, Circular No. 07/2016/TT-BTC dated 18 January 2016 amended some articles of Circular No. 210/2012/TT-BTC and other applicable regulations on investment restrictions. The current applicable practices on investment restrictions are as follows:

- ▶ Securities company is not allowed to purchase, contribute capital to invest in real-estate assets except for the purpose of use for head office, branches, and transaction offices directly serving professional business activities of the securities company.
- ▶ Securities company may invest in real-estate investment and fixed assets on the principle that the carrying value of the fixed assets and real-estate investment should not exceed fifty percent (50%) of the total value of assets of the securities company.

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

- ▶ Securities company is not allowed to use more than seventy percent (70%) of its owners' equity to invest in corporate bonds. Securities company, licensed to engage in self-trading activity, is allowed to trade listed bonds in accordance with relevant regulation on trading Government bonds.
- ▶ Securities company must not by itself, or authorize another organization or individuals to: Invest in shares or contribute capital to companies that owned more than fifty percent (50%) of the charter capital of the securities company, except for purchasing of odd lots at the request of customers; Make joint investment with an affiliated person of five percent (5%) or more in the charter capital of another securities company; Invest more than twenty percent (20%) in the total currently circulating shares or fund certificates of a listing organization; Invest more than fifteen percent (15%) in the total currently circulating shares or fund certificates of an unlisted organization, this provision shall not apply to member fund certificates; Invest or contribute capital of more than ten percent (10%) in the total paid-up capital of a limited liability company or of a business project; Invest more than fifteen percent (15%) of its owners' equity in a single organization or of a business project; Invest more than seventy percent (70%) of its total equity in shares, capital contribution and a business project, specifically invest more than twenty percent (20%) of its total owners' equity in unlisted shares, capital contribution and a business project.
- ▶ Securities company is allowed to establish or purchase an asset management company as a subsidiary. In that case, securities company is not required to follow the above restrictions.

Subsidiaries

As at 31 March 2018, the Company had two (02) directly owned subsidiaries as follows:

<i>Company name</i>	<i>Established under</i>	<i>Business sector</i>	<i>Charter capital</i>	<i>% holding</i>
SSI Asset Management Company Ltd. (SSIAM)	Operating License No.19/UBCK- GP dated 03 August 2007 and the latest amended license No 38/GPDC UBCK dated 26 December 2013	Investment fund management and investment portfolio management	VND30 billion	100%
SSI Investment Member Fund (SSI IMF)	Approval Letter of Member Fund Foundation No.130/TB-UBCK dated 27 July 2010	Investments in securities and other investible assets, including real estates	VND390 billion	80%

In addition, as at 31 March 2018, the Company had one (01) indirectly owned subsidiary named SSI International Corporation.

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1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

Associates

As at 31 March 2018, the Company had three (03) indirectly owned associates presented on the consolidated financial statements as follows:

Name	Business establishment	Sector	Charter capital (VND)
The Pan Group (PAN)	Business Registration No. 0301472704 dated 20 December 2017 issued by Long An province's Department of Planning and Investment (13 th amended license). At the initial stage, the company operated under Business Registration No. 4103003790 dated 31 August 2005. The company's shares have been officially listed on Ho Chi Minh City Stock Exchange.	Cultivation, farming; Livestock services; Post-harvest services; Cultivation services activities; House cleaning services; Investment advisory services (except for financial advisory); Management advisory services (except for finance, economics and law); Market research services.	1,202,016,300,000
Vietnam Fumigation Joint Stock Company (VFG)	Vietnam Fumigation Joint Stock Company is transformed from a State - owned enterprise, so called Vietnam Fumigation Company under Ministry of Agriculture and Rural Development, in accordance with Decision No. 70/QĐ-TTĐ dated 3 May 2001 issued by Prime Minister of the Socialist Republic of Vietnam. The company operates under the first Business Registration No. 0302327629 dated 31 December 2001 issued by Ho Chi Minh City Department of Planning and Investment and the latest amended license dated 24 July 2017. The company's shares have been officially listed on Ho Chi Minh City Stock Exchange.	Production, processing, carton boxes, packaging; plant protection products and fumigating materials; Rendering of fumigating services, eradication of harmful animals for agricultural and forestry products, and other materials; Trading of pesticide, plant protection materials, fumigation materials; Trading of materials and chemicals for agricultural production (except for toxic substances); Fertilizer wholesale; Handling, maintenance, sanitation in factories, warehouses, offices services; Anti - termite service; Anti-termite service for construction works; Renting office, warehouse; Goods inspection; Caring service for agricultural products; Wholesale corn and other grains.	237,701,890,000

Saigon Securities Incorporation

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1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

<i>Name</i>	<i>Business establishment</i>	<i>Sector</i>	<i>Charter capital (VND)</i>
Dong Nai Port Joint Stock Company	<p>The company was initially a State-owned enterprise, so called Dong Nai Port Company under Dong Nai Department of Transport, privatised under Decision No. 3004 dated 24 August 2005 issued by People's Committee of Dong Nai Province.</p> <p>The company operates under the first Business Registration No. 4703000301 dated 4 January 2006 and subsequent amended Business Registration No. 3600334112 dated 27 October 2009, 27 December 2010 and 19 March 2016 issued by Dong Nai Department of Planning and Investment.</p> <p>The company's shares have been officially listed on Ho Chi Minh City Stock Exchange.</p>	Warehouses and wharf services; Loading and unloading, transportation of goods in and out of the port; Loading and unloading equipment and vehicles repairs services; Agents and maritime services; Fuel supply services; Building materials trading; Entertainment services for ship's crews; Infrastructure and real estate investment and business.	123,479,870,000

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

2. BASIS OF PRESENTATION

2.1 *Applied accounting standards and system*

The consolidated financial statements of the Company are prepared and presented in accordance with Vietnamese Enterprise Accounting System, the accounting regulation and guidance applicable to securities companies as set out in Circular No. 210/2014/TT-BTC dated 30 December 2014, Circular No. 334/2016/TT-BTC dated 27 December 2016 amending, supplementing and replacing Appendices No. 02 and No. 04 of Circular No. 210/2014/TT-BTC, Circular No. 146/2014/TT-BTC dated 6 October 2014 providing guidance on financial regime applicable to securities companies and asset management companies and other Vietnamese Accounting Standards promulgated by the Ministry of Finance as per:

- ▶ Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 1);
- ▶ Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 2);
- ▶ Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 3);
- ▶ Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 4); and
- ▶ Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 5).

2.2 *Basis of consolidation*

The consolidated financial statements comprise the financial statements of Saigon Securities Incorporation (the parent company) and its subsidiaries as at 31 March 2018.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the parent company obtains control, and continued to be consolidated until the date that such control ceases.

The financial statements of the parent company and subsidiaries are prepared for the same reporting period using the consistent accounting policies.

All intra-company balances, incomes and expenses, and unrealized gains or losses resulting from intra-company transactions are eliminated in full.

Non-controlling interests represent the portion of profit or loss and net assets of the subsidiaries which are not held by the Company, and are presented separately in the consolidated income statement and within equity in the consolidated statement of financial position, separately from parent shareholders' equity.

2.3 *Registered accounting documentation system*

The Company's registered accounting documentation system is the General Journal Voucher system.

2.4 *Fiscal year*

The Company's fiscal year starts on 1 January and ends on 31 December.

The Company also prepares its interim financial statements for the six-month period from 1 January to 30 June and its quarterly financial statements for the three-month periods ended 31 March, 30 June, 30 September and 31 December each year.

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

2.5 **Accounting currency**

The consolidated financial statements are prepared in Vietnam dong ("VND"), which is the accounting currency of the Company.

3. **STATEMENT ON COMPLIANCE WITH VIETNAMESE ACCOUNTING STANDARDS AND SYSTEMS**

Management confirms that the Company has complied with Vietnamese Accounting Standards and Vietnamese Enterprise Accounting Systems in preparing the consolidated financial statements.

Accordingly, the accompanying 1st Quarter of 2018 consolidated income statement, consolidated statement of financial position, consolidated statement of cash flows, consolidated statement of changes in owners' equity and notes to the 1st Quarter of 2018 consolidated financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

4. **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

4.1 **Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand, cash at banks, highly liquid investments with an original maturity of three months or less that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

Cash deposited by customers for securities trading and cash deposited by securities issuers are presented off-balance sheet.

4.2 **Financial assets at fair value through profit and loss (FVTPL)**

Financial assets recognized at fair value through profit and loss are financial assets that satisfy either of the following conditions:

- a) It is classified as held for trading. A financial asset is classified as held for trading if:
 - it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term;
 - there is evidence of a recent actual pattern of short-term profit-taking; or
 - it is a derivative (except derivative that is a financial guarantee contract or effective hedging instrument).
- b) Upon initial recognition, a financial asset is designated by the entity as at fair value through profit and loss as it meets one of the following criteria:
 - The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the asset or recognising gains or losses on a different basis; or
 - The financial assets are part of a group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.

Financial assets at FVTPL are initially recognized at cost (acquisition cost of the assets excluding transaction cost arising from the purchase) and subsequently recognized at fair value.

The decrease in difference arising from revaluation of FVTPL financial assets at fair value/market value in comparison with previous is recognized into the consolidated income

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
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statement under "Loss from revaluation of financial assets at FVTPL". The increase in difference arising from revaluation at fair value/market value in comparison with previous is recognized into the consolidated income statement under "Gain from revaluation of financial assets at FVTPL".

Transaction costs relating to the purchase of the financial assets at FVTPL are recognized when incurred as expenses in the consolidated income statement.

4.3 Held-to-maturity investments (HTM)

Held-to-maturity investments are non-derivative financial assets with determinable payments and fixed maturity that an entity has the positive intention and ability to hold to maturity other than:

- a) those that the entity upon initial recognition designates as at fair value through profit or loss;
- b) those that the entity designates as available-for-sale; and
- c) those meet the definition of loans and receivables.

Held-to-maturity investments are initially recognized at cost (acquisition cost of the assets plus (+) transaction costs which are directly attributable to the investments such as brokerage fee, trading fee, issuance agency fee and banking transaction fee). After initial recognition, held-to-maturity financial investments are subsequently measured at amortized cost using the effective interest rate ("EIR").

Amortized cost of HTM financial investments is the amount at which the financial asset is measured at initial recognition minus (-) principal repayments, plus (+) or minus (-) the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, and minus any reduction for impairment or irrecoverability (if any).

The effective interest rate method is a method of calculating the cost allocation on interest income or interest expense in the period of a financial asset or a group of HTM investments.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial assets or liabilities.

HTM investments are subject to an assessment of impairment at the consolidated financial statements date. Provision is made for an HTM investment when there is any objective evidence that the investment is unrecoverable or there is uncertainty of recoverability, resulting from one or more events that have occurred after the initial recognition of the investment and that event has an impact on the estimated future cash flows of the investment that can be reliably estimated. Evidence of impairment may include a drop in the fair value/market value of the investment, indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults. When there is any evidence of impairment, provision for an HTM investment is determined as the negative difference between its fair value and amortized cost at the assessment date. Any increase/decrease in the balance of provision is recognized in the income statement under "Provision expense for diminution in value and impairment of financial assets and doubtful receivables, and borrowing costs of loans".

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4.4 Loans

Loans are non-derivative financial assets with fixed or identifiable payments and not listed on the market, with the exceptions of:

- a) The amounts the entity has the intent to immediately sell or will sell in a near future which are classified as assets held for trading, and like those which, upon initial recognition, the entity categorized as such recognized at fair, value through profit or loss statements;
- b) The amounts categorized by the entity as available-for-sale upon initial recognition; or
- c) The amounts whose holders cannot recover most of the initial investment value not due to credit quality impairment and which are categorized as available-for-sale.

Loans are recognized initially at cost (disbursement amount of the loans). After initial recognition, loans are subsequently measured at amortized cost using the effective interest rate ("EIR").

Amortized cost of loans is the amount at which the loans is measured at initial recognition minus (-) principal repayments, plus (+) or minus (-) the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, and minus any reduction for impairment or irrecoverability (if any).

Loans are subject to an assessment of impairment at the consolidated financial statements date. Provision is made for loan based on its estimated loss which is determined by the negative difference between the market value of securities used as collaterals for such loan and the loan balance. Any increase/decrease in the balance of provision is recognized in the income statement under "Provision expense for diminution in value and impairment of financial assets and doubtful receivables, and borrowing costs of loans".

4.5 Available-for-sale (AFS)

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified as:

- a) loans and receivables;
- b) held-to-maturity investments; or
- c) financial assets at fair value through profit or loss.

AFS financial assets are recognized initially at cost (acquisition cost plus (+) transaction costs which are directly attributable to the purchase of the financial assets). After initial recognition, available-for-sale financial assets are subsequently measured at fair value.

Any difference arising from the revaluation of AFS financial assets at fair value/market value in comparison with previous is recognized under "Gain/(loss) from revaluation of AFS financial assets" in "Other comprehensive income after tax" which is a part of the consolidated income statement.

As at the consolidated financial statement date, the Company assessed whether there is any objective evidence that an AFS financial asset is impaired. Any increase/decrease in the balance of provision is recognized in the income statement under "Provision expenses for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans".

- ▶ Where an equity instrument is classified as available-for-sale, evidence of impairment includes a significant or prolonged decline in the fair value of the investment below its original cost. 'Significant' is to be evaluated against the original cost of the asset and 'prolonged' indicates the period in which the fair value has been below its original cost. When any evidence of impairment exists, provision is determined as the difference between the AFS asset's cost and fair value at the assessment date.

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- ▶ Where a debt instrument is classified as available-for-sale, the assessment of impairment is conducted using the same criteria as those applied for HTM investments. When there is any evidence of impairment, provision for an AFS asset is determined as the negative difference between its fair value and amortized cost at the assessment date.

4.6 Fair value/market value of financial assets

Fair value/market value of the securities is determined as follows:

- ▶ For securities listed on Hanoi Stock Exchange and Ho Chi Minh City Stock Exchange, their market prices are their closing prices on the trading day preceding the date of the revaluation.
- ▶ For securities registered for trading on UPCOM, their market prices are their average closing prices on the trading day preceding the date of the revaluation.
- ▶ For the delisted securities and suspended trading securities from the sixth day afterward, their prices are the book value at the latest financial report date.
- ▶ The market price for unlisted securities and securities unregistered for trading on UPCOM used as a basis for setting up the revaluation is the trading prices of the latest transaction on over-the-counter ("OTC") market. For securities which do not have reference price from the above sources, the revaluation is determined based on the financial performance and the book value of securities issuers as at the assessment date.

For the purpose of determining CIT taxable profit, the tax bases for financial assets are determined by cost minus (-) provision for diminution in value. Accordingly, market value of securities for provision purpose is determined in accordance with the Circular No.146/2014/TT-BTC.

4.7 Derecognition of financial assets

A financial asset (or part of a group of similar financial assets) is derecognized when:

- ▶ The rights to receive cash flows from the assets have expired; or
- ▶ The Company has transferred its rights to receive cash flows from the assets or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either:
 - the Company has transferred substantially all the risks and rewards of the assets, or
 - the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

The continued participation in transferred assets in the form of guarantee will be recognized at smaller value between the initial carrying value of the assets and the maximum amount that the Company is required to pay.

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4.8 Reclassification of financial assets

Reclassification when selling financial assets other than FVTPL

When selling financial assets other than FVTPL, securities companies are required to reclassify those financial assets to financial assets at FVTPL. The difference arising from the revaluation of financial assets AFS which was recognized in "Gain/(loss) from revaluation of AFS financial assets" will be recognized as corresponding revenue or expenses at the date of reclassification of financial assets AFS.

Reclassification due to change in purpose or ability to hold

Securities companies are allowed to reclassify financial assets to their applicable categories if their purpose or ability to hold has changed, consequently:

- ▶ Non-derivative financial assets at FVTPL or financial assets that are not required to be classified as financial asset at FVTPL at the initial recognition can be classified as loans and other receivables or as cash and cash equivalents if the requirements are met. The gains or losses arising from revaluation of financial assets at FVTPL prior to the reclassification are not allowed to be reversed.
- ▶ Due to changes in purposes or ability to hold, some HTM investments are required to be reclassified into AFS financial assets and to be revaluated at fair value. The difference arising from revaluation between carrying value and fair value are recognized under "Difference from revaluation of assets at fair value" in Owners' equity .

4.9 Investments in associates

An associate is an entity in which the Company has significant influence but that is neither subsidiaries nor joint ventures. The Company generally deems they have significant influence if they have over 20% of the voting rights.

The Company's investments in associates are accounted for using the equity method of accounting.

Under the equity method, the investment is initially carried in the consolidated statement of financial position at cost. In term of the acquisition, the difference between cost of the investment and the determinable net asset fair value in correspondence with the Company's shares in associate at the acquisition date is defined as goodwill. Negative goodwill is recognized in "Other investment revenue (share of profits/ (loss) in associates)" of the consolidated income statement. Positive goodwill will be reflected in the value of investment in associate of the consolidated statement of position.

When determining the determinable fair value of net assets in associates, the Company applies principles and suppositions as follows:

- ▶ Fair value of cash and short term deposit, payables to suppliers and other short term liabilities approximates their carrying value due to their short term;
- ▶ Fair value of receivables is determined based on estimation of recoverability, therefore, the Company estimates fair value at the cost less provisions for receivables;
- ▶ Fair value of financial investments is determined at market prices;
- ▶ Fair value of fixed assets approximates their cost less accumulated depreciation
- ▶ Fair value of the qualification in the auditors' report in the audited financial statements of associates is determined as zero (0); and
- ▶ Fair value of other immaterial assets and debts is determined as their carrying value.

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After the initial recognition, the investment is adjusted to changes of the Company's share in associates' post-acquisition net assets. The consolidated income statement reflects the share of the post-acquisition results of operation of the associates. Changes in net asset value of associates, including changes arisen from revaluation of fixed assets and investments, foreign exchange differences and differences arisen from consolidation of associates are not reflected in the consolidated income statement, but recognized directly in "Undistributed profit" in the consolidated statement of financial position.

The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividend receivable from associates is deducted from the carrying amount of the investment.

The financial statements of the associates are prepared for the same reporting period as the Company, using the same accounting policies. Where necessary, adjustments are made to bring the accounting policies in line with those of the Company.

4.10 Recognition of mortgaged financial assets

During the period, the Company had mortgaged/pledged financial assets which are used as collaterals for financial obligations of the Company.

According to the terms and conditions of the mortgage/pledge contracts, during the valid period of the contracts, the Company is not allowed to sell, transfer or use the mortgaged/pledged assets under repurchase or swap contracts with any other third party.

In case the Company is unable to fulfil its obligations, the mortgagee/pledgee is allowed to use the mortgaged/pledged assets to settle the obligations of the Company after a period specified in the mortgage/pledge contracts, since the obligations due date.

The mortgaged/pledged assets are monitored in the Company's consolidated statement of financial position in accordance with accounting principles relevant to the assets' classification.

4.11 Receivables

Receivables are initially recorded at cost and subsequently always presented at cost.

Receivables are subject to review for impairment based on their overdue status or estimated loss arising from undue debts of corporate debtors who have bankruptcy or are under liquidation; or of individual debtors who are missing, have fled, are prosecuted, detained or tried by law enforcement bodies, are serving sentences or have deceased. Increases or decreases to the provision balance are recorded as "Provision expenses for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans" in the consolidated income statement.

The Company has made provision for doubtful receivables in accordance with Circular No. 228/2009/TT-BTC dated 7 December 2009 issued by the Ministry of Finance. Accordingly, the provision rates for overdue receivables are as follows:

<u>Overdue period</u>	<u>Provision rate</u>
From over six (6) months to less than one (1) year	30%
From one (1) year to less than two (2) years	50%
From two (2) years to less than three (3) years	70%
From three (3) years and above	100%

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4.12 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises of its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the income statement as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the income statement.

4.13 Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortization.

The cost of an intangible fixed asset comprises of its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and other expenditures are charged to the income statement as incurred.

When intangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the income statement.

4.14 Depreciation and amortisation

Depreciation and amortisation of tangible and intangible fixed assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and architectures	6 years
Office machineries	3 - 5 years
Means of transportation	6 years
Office equipment	3 - 5 years
Software	3 - 5 years
Land use rights with indefinite life	not amortised
Other intangible fixed assets	2 - 5 years

4.15 Investment properties

Investment properties are stated at cost, inclusive of related transaction fees less accumulated depreciation.

Subsequent expenditure relating to an investment property that has already been recognized is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Company.

Depreciation and amortization of the property is calculated on a straight-line basis over the estimated useful life of each asset. The depreciation period is 27.5 years.

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4.16 Operating lease

Whether an agreement is determined as a property lease agreement depends on the nature of the agreement at the beginning: whether the implementation of the agreement depends on the use of a certain asset and whether the agreement includes clauses on the use rights of the asset.

Rentals respective to operating leases are charged to the income statement on a straight-line basis over the term of the lease.

4.17 Prepaid expenses

Prepaid expenses, including short-term prepaid expenses and long-term prepaid expenses in the statement of financial position, are amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as prepaid expenses and are amortised over the period from one (1) year to three (3) years to the income statement:

- ▶ Office renovation expenses;
- ▶ Office rental expenses; and
- ▶ Office tools and consumables

4.18 Repurchase agreements

Securities sold under the agreements to be repurchased at a specified future date ("repos") are not derecognized from the statement of financial position. The corresponding cash received is recognized in the statement of financial position as a liability. The difference between the sale price and repurchase price is treated as interest expense and is accrued in the income statement over the life of the agreement using the straight-line method in the consolidated income statement.

4.19 Borrowings and bonds issuance

Borrowings and bonds issued by the Company are recorded and stated at cost of the balance at the end of the accounting period.

Convertible bonds

Bonds that are convertible by the holder into a fixed number of ordinary shares of the entity are separated into financial liability and equity instrument based on the terms of the contract.

On issuance of the convertible bond, the fair value of the liability component is determined by discounting the future payment (including principal and interest) to present value at the market rate for an equivalent non-convertible bond less issuance cost.

The remainder of the proceeds is allocated to the conversion option that is recognised and included in shareholders' equity. The carrying amount of the conversion option is not re-measured in subsequent years.

Transaction costs are allocated during the lifetime of the bond following the effective interest rate basis. At initial recognition, issuance costs are deducted from the liability component of the bond.

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4.20 Payables and accrued expenses

Payables and accrued expenses are recognized for amounts to be paid in the future for bonds interest payables, goods and services received, whether or not billed to the Company.

4.21 Employee benefits

4.21.1 Post-employment benefits

Post-employment benefits are paid to retired employees of the Company by the Social Insurance Agency, which belongs to the Ministry of Labour and Social Affairs. The Company is required to contribute to these post-employment benefits by paying social insurance premium to the Social Insurance Agency at the rate of 18% of an employee's basic salary on a monthly basis. From 1 June 2017, the Company is required to pay a social insurance premium at the rate of 17.5% of an employee's basic monthly salary, salary-related allowances and other supplements. Other than that, the Company has no further obligation relating to post-employment benefits.

4.21.2 Severance pay

The Company has the obligation, under Section 48 of the Vietnam Labor Code 10/2012/QH13 effective from 1 May 2013, to pay allowance arising from voluntary resignation of employees, equal to one-half month's salary for each year of employment up to 31 December 2008 plus salary allowances (if any). From 1 January 2009, the average monthly salary used in this calculation is the average monthly salary of the latest six-month period up to the resignation date.

4.21.3 Unemployment allowance

According to Circular No. 32/2010/TT-BLĐTBXH providing guidance for Decree No. 127/2008/ND-CP on unemployment insurance, from 1 January 2009, the Company is required to contribute to the unemployment insurance at the rate of 1% of salary and wage fund of unemployment insurance joiners and deduct 1% of monthly salary and wage of each employee to contribute to the unemployment insurance

4.22 Foreign currency transactions

Transactions in currencies other than the Company's reporting currency of VND are recorded at the actual transaction exchange rates of commercial banks at transaction dates. At the end of the period, monetary balances denominated in foreign currencies are determined as follows:

- ▶ Monetary assets are translated at buying exchange rate of the commercial bank where the Company conducts transactions regularly.
- ▶ Monetary liabilities are translated at selling exchange rate of the commercial bank where the Company conducts transactions regularly.

All foreign exchange differences incurred during the period and arisen from the revaluation of monetary accounts denominated in foreign currencies at the end of the period are taken to the consolidated income statement.

4.23 Treasury shares

Equity instruments issued by the Company which are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in the income statement upon purchase, sale, issue or cancellation of the Company's own equity instruments.

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4.24 Conversion of subsidiaries' financial statements into parent company's accounting currency

Subsidiaries' financial statements which are prepared in the foreign currency that is different from the Parent Company's accounting currency are converted into the Parent Company's accounting currency for consolidation purpose. Actual transaction exchange rates used for converting subsidiaries' financial statements are determined as follows:

- ▶ For assets, the exchange rate used for translation is the banking buying rate at the reporting date;
- ▶ For liabilities, the exchange rate for translation is the banking selling rate at the reporting date.
- ▶ If the gap between the banking buying rate and banking selling rate does not exceed 0.2%, the Company is allowed to apply the average exchange rate.
- ▶ All items on the income statement and cash flow statement are converted using the actual exchange rate at the time of the transaction. Average exchange rate is allowed to be applied if it approximates the actual exchange rate at the time of the transaction (the difference is 1% or less). If the gap between the exchange rate at the beginning of the period and at the end of the period is higher than 20%, the Company shall apply the exchange rate at the end of the period.

Foreign exchange rate difference arising from the translation of subsidiary's financial statements is accumulatively reflected in "Foreign exchange rate difference" item of the Owners' Equity section of the consolidated financial statements.

4.25 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of receipts or receivables less trade discount, concessions and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Revenue from brokerage services

Where the contract outcome can be reliably measured, revenue is recognized by reference to the stage of completion. Where the contract outcome cannot be reliably measured, revenue is recognized only to the extent of the expenses recognized which are recoverable.

Revenue from trading of securities

Revenue from trading of securities is determined by the difference between the selling price and the weighted average cost of securities sold.

Other income

Revenues from irregular activities other than turnover-generating activities are recorded to other incomes as stipulated by VAS 14 – "Revenue and other income", including: Revenues from asset liquidation and sale; fines paid by customers for their contract breaches; collected insurance compensation; collected debt which had been written off and included in the preceding period expenses; payable debts which are now recorded as revenue increase as their owners no longer exist; collected tax amounts which now are reduced and reimbursed; and other revenues.

Interest income

Revenue is recognized on accrual basis (taking into account the effective yield on the asset) unless collectability is in doubt.

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Dividends

Income is recognized when the Company's entitlement as an investor to receive the dividend is established, except for dividend received in shares in which only the number of shares is updated.

Properties leasing revenue

Properties leasing revenue is recognized into operational result on a straight-line basis over the leasing contract life.

Other revenues from rendering services

Where the contract outcome can be reliably measured, revenue is recognised by reference to the stage of completion.

Where the contract outcome cannot be reliably measured, revenue is recognised only to the extent of the expenses recognised which are recoverable.

4.26 Borrowing costs

Borrowing costs include accrued interest and other expenses which are directly attributable to the Company's borrowings.

4.27 Cost of securities sold

The Company applies moving weighted average method to calculate cost of equity securities sold.

4.28 Corporate income tax

Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the report date.

Current income tax is charged or credited to the income statement, except when it relates to items recognized directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to set off current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

Deferred income tax

Deferred income tax is provided using the liability method on temporary differences at the reporting date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the transaction affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profits will be available against which deductible temporary differences, carry forward of unused tax credits and unused tax losses can be utilized, except where the deferred tax asset in

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respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to a certain extent that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Previously unrecognized deferred income tax assets are re-assessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset realized or the liability is settled based on tax rates and tax laws that have been enacted at the reporting date. Deferred tax is recorded to the income statement, except when it relates to items recognized directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxable entity and the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

4.29 *Owners' equity*

Contributed capital from shareholders

Contributed capital from stock issuance is recorded in Charter Capital at par value.

Undistributed profit

Undistributed profit comprises of realised and unrealised undistributed profit.

- ▶ Unrealised profit of the period is the difference between gain and loss arisen from revaluation of financial assets at FVTPL or other financial assets through profit and loss in the consolidated income statement and deferred corporate income tax payables arise from increase in revaluation of FVTPL financial assets.
- ▶ Realised profit during the period is the net difference between total revenue and income, and total expenses in the income statement of the Company, except for gain or loss recognized in unrealised profit.

Reserves

According to Circular No. 146/2014/TT-BTC issued by the Ministry of Finance on 6 October 2014, securities companies are required to make appropriation of profit after tax to the following reserves:

	<u>Percentage of profit after tax</u>	<u>Maximum balance</u>
Charter Capital Supplementary Reserve	5%	10% of charter capital
Operational risk and finance Reserve	5%	10% of charter capital

Other reserves are appropriated in accordance with the Resolution of the General Meeting of Shareholder.

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4.30 Appropriation of net profits

Net profit after tax is available for appropriation to shareholders after being approved by the General Meeting of Shareholders and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

4.31 Nil balances

Items or balances required by, Circular 334/2016/TT-BTC dated 27 December 2016 and Circular No. 146/2014/TT-BTC dated 6 October 2014 issued by the Ministry of Finance that are not shown in these financial statements indicate nil balance.

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5. CASH AND CASH EQUIVALENTS

	<i>Ending balance</i> VND	<i>Beginning balance</i> VND
Cash	238,351,453,721	231,504,310,415
Cash on hand	239,664,793	329,526,695
Cash at banks	238,111,788,928	231,174,783,720
Cash equivalents	500,543,327,865	114,481,402,776
Total	738,894,781,586	345,985,713,191

6. VALUE AND VOLUME OF TRADING DURING THE PERIOD

	<i>Volume of trading</i> <i>during Q1/2018</i> (Unit)	<i>Value of trading during</i> <i>Q1/2018</i> (VND)
a. The Company	74,913,813	7,518,897,872,900
- Shares	10,913,813	580,914,372,900
- Bonds	64,000,000	6,937,983,500,000
- Other securities	-	-
b. Investors	5,389,945,857	188,786,557,539,470
- Shares	5,380,275,127	188,331,294,943,370
- Bonds	3,378,000	354,206,894,000
- Other securities	6,292,730	101,055,702,100
Total	5,464,859,670	196,305,455,412,370

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7. FINANCIAL ASSETS

Concepts of financial assets

Cost

Cost of a financial asset is the amount of cash or cash equivalents paid, disbursed or payable of such financial asset at its initial recognition. The transaction costs incurred directly from the purchase of financial asset might be included in the cost of the financial asset or not depending on the category that the financial asset is classified in.

Fair value/market value

The fair value or market value of a financial asset is the price at which the financial asset would be traded voluntarily between knowledgeable parties on an arm's length basis.

The fair value/market value of securities is determined in Note 4.6.

Amortised cost

Amortized cost of a financial investment (which is debt instrument) is the amount at which the financial asset is measured at initial recognition minus (-) principal repayments, plus (+) or minus (-) the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, and minus any reduction for impairment or irrecoverability (if any).

For presentation purpose, provision for diminution in value or irrecoverability of financial assets is recognised in "Provision for impairment of financial assets and mortgage assets" in the statement of financial position.

Carrying amount

Carrying amount of a financial asset is the amount at which the financial asset is recognized in the statement of financial position. Carrying amount of a financial asset might be recognised at the fair value or market value (for FVTPL and AFS financial assets) or at amortised cost (for HTM investments and loans).

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7.1 Financial assets at fair value through profit and loss (FVTPL):

	Ending balance		Opening balance	
	Cost VND	Fair value VND	Cost VND	Fair value VND
Listed shares and fund certificates (1)	918,479,990,369	860,387,523,150	1,112,681,613,424	1,138,043,211,380
HPG	25,163,160,853	43,166,913,600	21,461,319,460	30,578,713,900
SSC	89,053,457,363	112,392,230,400	89,052,898,063	99,322,819,200
FPT	82,186,033,339	87,214,852,600	66,533,044,267	65,851,317,300
DBC	251,339,951,788	195,264,810,000	251,330,479,988	254,267,187,300
ELC	191,473,171,178	118,904,657,750	204,171,484,764	128,615,243,800
VAF	66,339,779,235	36,585,202,000	66,339,779,235	35,692,880,000
PLX	43,084,153,615	74,062,530,900	180,274,333,463	290,288,850,000
Other listed shares and fund certificates	169,840,282,998	192,796,325,900	233,518,274,184	233,426,199,880
Unlisted shares and fund certificates	101,281,460,871	94,834,270,815	105,931,465,352	88,374,404,720
SSIBF fund certificates	40,000,000,000	43,636,880,000	40,000,000,000	41,600,600,000
Descon Construction Corporation JSC.	17,456,571,492	8,182,129,000	17,456,571,492	8,182,129,000
SSISCA fund certificates	26,500,000,000	42,990,719,045	26,500,000,000	38,567,128,950
Other unlisted shares	17,324,889,379	24,542,770	21,974,893,860	24,546,770
Unlisted bonds	222,127,504,907	222,127,504,907	204,725,480,000	204,725,480,000
Total	1,241,888,956,147	1,177,349,298,872	1,423,338,558,776	1,431,143,096,100

- (1) As at 31 March 2018, among the listed shares classified as financial assets at FVTPL, there are 14,586,000 shares with par value of VND 145,860,000,000 used as collaterals for bond issuance by the Company in phase 1 of 2016, and 2,781,088 shares with par value of VND 27,810,880,000 used as collaterals for short-term borrowings of the Company.

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

7.2 Available-for-sale (AFS) financial assets

	Ending balance		Opening balance	
	Cost VND	Fair value VND	Cost VND	Fair value VND
Listed shares (1)	526,831,429,863	1,158,370,519,300	573,611,017,959	1,355,733,972,000
TMS	107,326,584,160	202,029,824,000	107,326,574,160	211,426,560,000
OPC	98,535,856,287	191,999,241,000	113,376,260,629	233,773,800,000
DHC	48,061,799,732	92,901,726,900	48,060,985,032	102,335,269,400
SGN	188,321,824,601	585,282,880,000	188,296,511,801	673,461,151,200
Other listed shares	84,585,365,083	86,156,847,400	116,550,686,337	134,737,191,400
Unlisted shares	174,358,617,300	190,282,946,930	162,207,227,300	179,129,627,300
Vietnam Engine and Agriculture Machinery Corporation JSC ("VEAM")	23,435,600,000	39,360,000,000	37,725,600,000	54,648,000,000
PAN Farm JSC.	53,408,921,300	53,408,921,300	53,408,921,300	53,408,921,300
ConCung JSC.	28,109,556,000	28,109,556,000	28,109,556,000	28,109,556,000
Other unlisted shares	69,404,540,000	69,404,469,630	42,963,150,000	42,963,150,000
Total	701,190,047,163	1,348,653,466,230	735,818,245,259	1,534,863,599,300

- (1) As at 31 March 2018, among the listed shares classified as AFS financial assets, there are 3,962,000 shares with par value of VND 39,620,000,000 used as collaterals for bond issuance by the Company in phase 1 of 2016, and 2,809,818 shares with par value of VND 28,098,180,000 used as collaterals for short-term borrowings of the Company.

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

7.3 Held-to-maturity investments (HTM)

	<u>Ending Balance</u> VND	<u>Opening balance</u> VND
Term deposits with remaining maturity under 1 year (1)	8,523,330,501,355	7,882,154,213,938
Total	8,523,330,501,355	7,882,154,213,938

(1) As at 31 March 2018, there are term deposits with remaining maturity under 1 year with balance of VND 2,647 billion that are used as collateral for bank overdraft, and VND 5,494 billion that are used as collaterals for short-term borrowings of the Company.

7.4 Loans

	<u>Ending balance</u>		<u>Opening balance</u>	
	Cost VND	fair value (4) VND	Cost VND	fair value (4) VND
Receivables from margin activities (1)	6,998,136,585,635	6,970,644,357,698	5,632,705,629,670	5,609,634,052,170
Advances to investors (2)	402,925,360,902	402,925,360,902	126,735,539,319	126,735,539,319
Advances under securities brokerage contract (3)	5,056,286,108	5,056,286,108	4,631,161,109	4,631,161,109
Total	7,406,118,232,645	7,378,626,004,708	5,764,072,330,098	5,741,000,752,598

(1) Securities under margin transaction are used as collaterals for the loans granted by the Company to investors. As at 31 March 2018 and 31 December 2017, the par value of those securities that are used as collaterals for margin trading was VND 6,248,273,090,000 and VND 6,040,499,840,000 respectively (the market value of those securities that are used as collaterals for margin trading was VND 19,975,590,877,590 and VND 16,549,831,922,670 respectively).

(2) These relate to advances to investors during the period that the shares selling proceeds are awaiting to be received

(3) These relate to brokerage contracts for selling bonds held by customers; whereby the Company advances to customers for the period that bonds are awaiting to be sold.

(4) The fair value of loans and receivables are measured at carrying value less provision for doubtful debt.

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

8. PROVISION FOR IMPAIRMENT OF FINANCIAL ASSETS AND MORTGAGE ASSETS

	<i>Ending balance</i> VND	<i>Beginning balance</i> VND
Loans	<u>(27,492,227,937)</u>	<u>(23,071,577,500)</u>

The provision is made for impairment of loans from margin activities.

9. OTHER FINANCIAL ASSETS

	<i>Ending balance</i> VND	<i>Beginning balance</i> VND
1. Receivables from disposal of investments	2,531,847,570	26,678,453,070
<i>In which: doubtful debts</i>	2,531,847,570	2,531,847,570
2. Receivables and accruals from dividend and interest income	11,544,966,000	1,163,550,000
<i>In which: doubtful debts</i>	-	-
3. Advances to suppliers	55,996,947,834	18,082,112,403
4. Receivables from services provided by the Company	32,941,160,919	55,404,562,922
<i>In which: doubtful debts</i>	12,188,326,745	12,248,527,916
5. Other receivables	22,471,613,672	71,271,331,370
<i>In which: doubtful debts</i>	521,517,477	521,517,477
6. Provision for impairment of receivables	<u>(15,241,691,792)</u>	<u>(15,301,892,963)</u>
Total	<u>110,244,844,203</u>	<u>157,298,116,802</u>

Saigon Securities Incorporation

B05-CTCK/HN

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

Details of provision for impairment of receivables

	Ending balance of doubtful debts VND	Opening balance of provision VND	Addition VND	Reversal VND	Ending balance of provision VND	Opening balance of doubtful debts VND
Provision for doubtful receivables from disposal of financial assets						
- Dang Van Sy	2,531,847,570	2,531,847,570	-	-	2,531,847,570	2,531,847,570
Doubtful receivables from services provided by the Company	2,531,847,570	2,531,847,570	-	-	2,531,847,570	2,531,847,570
- Pyramid New Technology Trade Corporation – Thai Hoa JSC.	12,188,326,745	12,248,527,916	-	60,201,171	12,188,326,745	12,248,527,916
- Eloge France Vietnam JV Pharmaceuticals Company	525,000,000	525,000,000	-	-	525,000,000	525,000,000
- Saigon Maritime JSC.	80,000,000	80,000,000	-	-	80,000,000	80,000,000
- Vietnam Electricity Construction Joint-stock Corporation	80,000,000	80,000,000	-	-	80,000,000	80,000,000
- Overdue receivables from margin activities – retail investors	270,000,000	270,000,000	-	-	270,000,000	270,000,000
Other doubtful receivables	150,000,000	150,000,000	-	-	150,000,000	150,000,000
- Proceeds from disposal of assets	11,083,326,745	11,143,527,916	-	60,201,171	11,083,326,745	11,143,527,916
- Receivable from Pyramid New Technology Trade Corporation	521,517,477	521,517,477	-	-	521,517,477	521,517,477
- Other receivables	309,521,422	309,521,422	-	-	309,521,422	309,521,422
	133,000,000	133,000,000	-	-	133,000,000	133,000,000
	78,996,055	78,996,055	-	-	78,996,055	78,996,055
Total	15,241,691,792	15,301,892,963	-	60,201,171	15,241,691,792	15,301,892,963

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

10. OTHER SHORT-TERM ASSETS

	<i>Ending balance</i> VND	<i>Beginning balance</i> VND
Advances	12,538,943,721	9,001,649,610
Short-term prepaid expenses	13,361,368,071	10,575,869,709
- <i>Prepayment for office tools</i>	761,464,892	1,506,651,233
- <i>Prepayment for services</i>	12,599,903,179	9,069,218,476
Short-term deposits, collaterals and pledges	932,111,460	931,717,910
Other current assets	45,899,342,214	114,974,709,156
- <i>Investment of which pay-back receipt is in progress (*)</i>	42,881,152,214	111,806,519,156
- <i>Company's Derivative deposit</i>	2,446,190,000	2,446,190,000
- <i>Other</i>	572,000,000	722,000,000
Tools and supplies	5,967,780	53,710,015
Total	72,737,733,246	135,537,656,400

(*) These represent short-term cost of investment relating to the contract between the Company and its customers for selling the shares of Hoang Anh Gia Lai International Agriculture JSC, previously known as Hoang Anh Gia Lai Rubber JSC. Accordingly, the customer will make payments to the Company in accordance with the payment schedule specified in the contract. The control of shares will be transferred to the buyer in line with the payment schedule. The underlying shares after transfer will be blocked and used as collateral assets for the contract. The value of investment awaiting for payback is determined as the difference between original costs of the investment sold, awaiting for payback and the provision for diminution in value of collaterals based on their fair value at reporting date.

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

11. LONG-TERM INVESTMENTS

	Voting right of the Company	Ownership rate of the Company	Ending balance VND	Beginning balance VND
Held-to-maturity investments			200,533,514,735	130,424,472,600
- Term deposits with remaining maturity of more than 1 year (1)			200,533,514,735	80,407,742,840
- Bonds held-to-maturity			-	50,016,729,760
Investments in associates (2)			836,807,617,127	812,945,220,865
- Pan Group (PAN)	20,00%	19,92%	576,299,301,767	559,300,480,680
- Dong Nai Port JSC. (PDN)	20,01%	20,00%	84,528,990,540	83,455,067,731
- Vietnam Fumigation JSC. (VFG)	20,01%	20,00%	175,979,324,820	170,189,672,455
Total			1,037,341,131,862	943,369,693,465

(1) As at 31 March 2018, term deposits with balance of VND 200 billion and remaining maturity of more than 1 year are used as collaterals for short-term borrowings of the Company.

(2) As at 31 March 2018, among the investments in associates, 7,987,271 shares with par value of VND 79,872,710,000 are used as collaterals for short-term borrowings of the Company.

Movements of investments in associates of the Company for the period ended 31 March 2018 and 31 March 2017 are as follows:

	Q1/2018 VND	Q1/2017 VND
Beginning balance	812,945,220,865	709,336,586,920
Purchase	18,690,687,304	-
Adjustment made due to change in ownership rate of associates in their subsidiaries	(7,777,425,563)	-
Difference arising from changes in outstanding shares of associates	(6,588,316,409)	-
Gain from associates recognized in the consolidated income statement during the period	23,242,827,430	16,444,136,935
- Share of profit during the period	23,242,827,430	16,444,136,935
Dividend received	(3,705,376,500)	(2,470,251,000)
Ending balance	836,807,617,127	723,310,472,855

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

12. TANGIBLE FIXED ASSETS

	<i>Buildings and architectures VND</i>	<i>Office machineries VND</i>	<i>Means of transportation VND</i>	<i>Office equipment VND</i>	<i>Total VND</i>
Cost					
1 Jan 2018	2,609,391,520	93,744,345,562	17,551,416,700	1,293,553,642	115,198,707,424
Increase	-	198,000,000	-	-	198,000,000
<i>Purchases</i>	-	198,000,000	-	-	198,000,000
Decrease	(2,609,391,520)	(182,208,678)	-	(67,760,000)	(2,859,360,198)
<i>Disposals</i>	(2,609,391,520)	(182,208,678)	-	(67,760,000)	(2,859,360,198)
31 Mar 2018	-	93,760,136,884	17,551,416,700	1,225,793,642	112,537,347,226
Accumulated depreciation					
1 Jan 2018	2,609,391,520	68,516,165,866	9,895,271,914	1,235,553,642	82,256,382,942
Increase	-	1,794,333,846	444,781,584	11,406,000	2,250,521,430
<i>Depreciation</i>	-	1,794,333,846	444,781,584	11,406,000	2,250,521,430
Decrease	(2,609,391,520)	(182,208,678)	-	(67,760,000)	(2,859,360,198)
<i>Disposals</i>	(2,609,391,520)	(182,208,678)	-	(67,760,000)	(2,859,360,198)
31 Mar 2018	-	70,128,291,034	10,340,053,498	1,179,199,642	81,647,544,174
Net book value					
1 Jan 2018	-	25,228,179,696	7,656,144,786	58,000,000	32,942,324,482
31 Mar 2018	-	23,631,845,850	7,211,363,202	46,594,000	30,889,803,052

Additional information on tangible fixed assets:

	<i>Ending balance VND</i>	<i>Beginning balance VND</i>
Cost of tangible fixed asset which are fully depreciated but still in active use	64,035,260,084	66,733,888,938

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

13. INTANGIBLE FIXED ASSETS

	Software VND	Land use rights VND	Other intangible fixed assets VND	Total VND
Cost				
1 Jan 2018	70,536,407,659	109,671,558,000	6,724,215,842	186,932,181,501
Increase	-	-	-	-
<i>Purchases</i>	-	-	-	-
Decrease	-	(109,671,558,000)	-	(109,671,558,000)
<i>Disposals</i>	-	(109,671,558,000)	-	(109,671,558,000)
31 Mar 2018	<u>70,536,407,659</u>	<u>-</u>	<u>6,724,215,842</u>	<u>77,260,623,501</u>
Accumulated amortisation				
1 Jan 2018	53,608,778,776	-	5,164,403,793	58,773,182,569
Increase	1,217,123,373	-	236,309,304	1,453,432,677
<i>Amortisation</i>	1,217,123,373	-	236,309,304	1,453,432,677
Decrease	-	-	-	-
31 Mar 2018	<u>54,825,902,149</u>	<u>-</u>	<u>5,400,713,097</u>	<u>60,226,615,246</u>
Net book value				
1 Jan 2018	16,927,628,883	109,671,558,000	1,559,812,049	128,158,998,932
31 Mar 2018	<u>15,710,505,510</u>	<u>-</u>	<u>1,323,502,745</u>	<u>17,034,008,255</u>

Additional information on intangible fixed assets:

	Ending balance VND	Beginning balance VND
Land use rights used as collaterals for bond issuance	-	109,671,558,000
Cost of intangible fixed asset which are fully depreciated but still in active use	49,423,625,651	49,423,625,651
Total	<u>49,423,625,651</u>	<u>159,095,183,651</u>

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

14. INVESTMENT PROPERTIES

	<i>Buildings and lands</i> <u>VND</u>
Cost	
Beginning balance	272,917,757,575
Increase	1,023,516,850
- <i>Exchange rate difference arising from conversion of subsidiary's financial statements</i>	1,023,516,850
Closing balance	<u>273,941,274,425</u>
Accumulated amortisation	
Beginning balance	54,687,030,613
Increase	2,265,786,217
- <i>Exchange rate difference arising from conversion of subsidiary's financial statements</i>	208,261,744
- <i>Depreciation</i>	2,057,524,473
Closing balance	<u>56,952,816,830</u>
Net book value	
1 Jan 2018	218,230,726,962
31 Mar 2018	<u>216,988,457,595</u>

Investment properties are buildings in the United States of America which were bought by SSI International Company for leasing purpose. As at 31 March 2018, the cost of those assets was recorded in USD and converted into VND in SSIIC financial statements using transfer exchange rate of commercial bank where the Company maintains bank account. Difference arising from the conversion is to be presented in the "Foreign exchange difference" item in Owners' equity.

15. CONSTRUCTION IN PROGRESS

	<i>Ending balance</i> <u>VND</u>	<i>Beginning balance</i> <u>VND</u>
Software development	24,008,073,357	21,147,664,427
Other expenses (Office machineries)	26,006,810,328	26,006,810,328
Total	<u>50,014,883,685</u>	<u>47,154,474,755</u>

16. LONG-TERM PREPAID EXPENSES

	<i>Ending balance</i> <u>VND</u>	<i>Beginning balance</i> <u>VND</u>
Long-term prepaid expenses	<u>33,589,817,680</u>	<u>35,571,900,952</u>

Long-term prepaid expenses mainly include cost of furniture, office equipment, repair and exterior decoration of the Company. These expenses are amortized to the income statement for the maximum period of 36 months.

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17. DEFERRED INCOME TAX ASSETS AND PAYABLES

Deferred corporate income tax assets and deferred corporate income tax payables arise due to following temporary differences that are non-deductible in term of corporate income tax:

	<i>Ending balance</i> VND	<i>Beginning balance</i> <i>(restated)</i> VND
Deferred income tax asset		
Provision for impairment of unlisted shares arising from temporary non-deductible taxable in the period	3,040,000,000	3,970,000,000
Provision for diminution in value of the temporary non-deductible taxable investment awaiting for payback	37,965,222,444	30,641,602,244
Temporary non-deductible provision for impairment of temporary non-deductible taxable loans	7,286,143,852	6,414,053,999
Temporary taxable income incurred in 2015	22,632,633,260	25,774,769,047
Unrealised revenue resulting from consolidated financial statement	5,658,251,567	5,658,251,567
Temporary taxable expenses incurred	5,519,787,995	4,088,693,648
Total	82,102,039,118	76,547,370,505
Deferred income tax payable		
Deferred income tax arising from the positive revaluation of financial assets at FVTPL and AFS	156,135,861,593	191,840,742,182
Deferred income tax payable from income temporary non taxable of subsidiary	(1,282,302,810)	(800,808,029)
Total	154,853,558,783	191,039,934,153

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

18. PAYMENT FOR SETTLEMENT ASSISTANCE FUND

Payment for settlement assistance fund represents the amounts deposited at Vietnam Securities Depository.

According to Decision No. 57/QĐ-VSD dated 28 May 2012 issued by the General Director of the Vietnam Securities Depository, Decision No. 87/2007/QĐ-BTC dated 22 October 2007 by the Minister of Finance regarding the issuance of regulations on registration, custody, clearing and settlement of securities, Circular No. 43/2010/TT-BTC dated 25 March 2010 amending and supplementing the regulations on registration, custody, clearing and settlement of securities, Decision No. 27/QĐ-VSD dated 13 March 2015 on the promulgation of regulations on management and use of the settlement assistance fund by the General Director of the Vietnam Securities Depository; the Company must deposit an initial amount of VND120 million at the Vietnam Securities Depository and pay an addition of 0.01% of the total amount of brokered securities in the previous year, but not over VND 2.5 billion per annum. The maximum contribution of each custody member which is a securities company providing brokerage service to the Settlement Assistance Fund is VND 20 billion for custody members who are the Company with trading securities and brokerage activities.

Details of the settlement assistance fund are as follows:

	<i>Ending balance</i> VND	<i>Beginning balance</i> VND
Initial payment	6,087,814,535	6,087,814,535
Addition	7,872,720,527	7,872,720,527
Accrued interest	6,039,464,938	6,039,464,938
Total	20,000,000,000	20,000,000,000

19. COLLATERALS AND PLEDGED ASSETS

As at the date of these consolidated financial statements, the following assets have been used as collaterals for borrowings:

<i>Assets</i>	<i>Ending balance</i> VND	<i>Beginning balance</i> VND	<i>Purposes</i>
Short-term			
- Financial assets at FVTPL (par value)	173,670,880,000	183,670,880,000	Collaterals for bond issuance and short-term borrowings
- AFS financial assets (par value)	67,718,180,000	92,994,180,000	Collaterals for bond issuance and short-term borrowings
- Term deposits with remaining maturity under 1 year	8,141,000,000,000	7,832,000,000,000	Collaterals for short-term borrowings and bank overdraft
Long-term			
- Term deposits with remaining maturity of more than 1 year	200,000,000,000	70,000,000,000	Collaterals for short-term borrowings/bank overdraft
- Investments in associates (par value)	79,872,710,000	218,929,370,000	Collaterals for bond issuance and short-term borrowings
- Intangible fixed assets	-	109,671,558,000	Collaterals for bond issuance
Total	8,662,261,770,000	8,507,265,988,000	

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

20. SHORT-TERM BORROWINGS AND FINANCE LEASE LIABILITIES

	Interest rate % per annum	Beginning balance VND	Addition during the period VND	Repayment during the period VND	Ending balance VND
Short-term borrowings		8,503,887,663,684	20,695,825,748,261	20,660,456,504,676	8,539,256,907,269
Bank overdrafts	0.8 – 7	1,933,357,663,684	13,866,325,748,261	13,779,926,504,676	2,019,756,907,269
Short-term borrowings from banks	2 – 6.5	6,570,530,000,000	6,829,500,000,000	6,880,530,000,000	6,519,500,000,000
- JS Commercial Bank for Foreign Trade of Vietnam (Vietcombank)		3,099,000,000,000	3,198,000,000,000	3,099,000,000,000	3,198,000,000,000
- Vietnam International Commercial JS Bank (VIB)		290,000,000,000	-	290,000,000,000	-
- Sinopac-Hongkong Bank (*)		136,530,000,000	136,500,000,000	136,530,000,000	136,500,000,000
- CTBC Bank Co., Ltd		110,000,000,000	330,000,000,000	330,000,000,000	110,000,000,000
- Vietnam Technological and Commercial Joint-stock Bank		2,285,000,000,000	2,280,000,000,000	2,575,000,000,000	1,990,000,000,000
- National citizen Joint-Stock Bank (NBB)		200,000,000,000	-	-	200,000,000,000
- Southeast Asia Commercial Joint Stock Bank (SeABank)		-	300,000,000,000	-	300,000,000,000
- Maybank Vietnam		-	135,000,000,000	-	135,000,000,000
- Petrolimex Group Commercial JS Bank (PG Bank)		450,000,000,000	450,000,000,000	450,000,000,000	450,000,000,000
Short-term finance lease liabilities		-	-	-	-
Total		8,503,887,663,684	20,695,825,748,261	20,660,456,504,676	8,539,256,907,269

(*)The borrowing from Sinopac- Hong Kong Bank No BFL/HK/161019/238 valued 6 millions USD with 3.57%, 3 months from 31 January 2018 to 27 April 2018 which was recorded at 22,750 VND/USD exchange rate. The Company has hedged against foreign exchange risk of this borrowing by entering into a foreign currency forward contract with Bank for Investment and Development of Vietnam JSC as at 31 March 2018 with a total contract value of USD 6,051,218 with the forward exchange rate at 22,768VND/USD and which has the same period with borrowing. The different exchange rate between forward contract and the incurred borrowing date was amortized and recognized as an unrealized loss from foreign exchange rate difference.

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21. BOND ISSUANCE

	<i>Ending balance</i> VND	<i>Beginning balance</i> VND
Short-term bond issuance	459,926,666,660	199,871,666,661
SSIBOND012016	200,000,000,000	200,000,000,000
SSIBOND012017	260,000,000,000	
Cost to issue SSIBOND012016	(73,333,340)	(128,333,339)
Long-term bond issuance	-	569,300,000,000
SSIBOND012017	-	269,500,000,000
SSIBOND022017	-	300,000,000,000
Cost to issue SSIBOND022017 bonds	-	(200,000,000)
Total	459,926,666,660	769,171,666,661

SSIBOND012016 are ordinary bonds, which were issued in phase 1 in August 2016 under Resolution No. 03/2016/NQ-HĐQT dated 28 July 2016 with quantity of 200 bonds and par value of VND 1 billion per bond. These bonds are collateralized using the Company's listed shares in accordance with the bond contracts. These bonds are secured in 2 years which bear interest at rate which is maximum of 1.2% per year and the average interest rate of 12 months savings deposit dominated in VND, published by JSC Bank for Foreign Trade of Vietnam (operation center), JSC Bank for Investment and Development of Vietnam (operation center branch No. 1), JSC Bank for Industry and Trade of Vietnam (Hanoi branch) and Vietnam International Commercial Joint Stock Bank (Ly Thuong Kiet branch, Hanoi).

SSIBOND012017 are ordinary bonds, which were issued in phase 1 in January 2017 under Resolution No. 01/2017/NQ-HĐQT dated 16 January 2017 with quantity of 600 bonds and par value of VND 500 million per bond. These are unsecured bonds with interest rate for the first year (12 months from issuing date) is 8.5% per annum. For the subsequent year, the interest rate is defined equivalent to maximum of 2% per year and the average interest rate of 12 months or 364 days savings deposit dominated in VND ("reference interest") will be published at determined-interest date and by JSC Bank for Foreign Trade of Vietnam (operation center), JSC Bank for Investment and Development of Vietnam (operation center branch No. 1), JSC Bank for Industry and Trade of Vietnam (Hanoi branch) and Vietnam Bank for Agriculture and Rural Development (operation center). In case any of those 4 banks does not publish the reference rate, the reference rate will be the average interest rate of the others published at the determined-interest date. In 2017, the Company repurchased 61 bonds with total par value of VND 30,500,000,000 and repurchased 19 bonds with total par value of VND 9,500,000,000 in 1st Quarter of 2018.

SSIBOND022017 are ordinary bonds, which were issued in phase 2 in April 2017 under Resolution No. 05/2017/NQ-HĐQT dated 21 April 2017 with quantity of 600 bonds and par value of VND 500 million per bond. These bonds are collateralized using the Company's listed shares and real estate in accordance with the bond contracts. These bonds are two-year bonds which bear interest at rate which is maximum of 1.2% per year and the average interest rate of 12 months savings deposit dominated in VND, published by JSC Bank for Foreign Trade of Vietnam (operation center), JSC Bank for Investment and Development of Vietnam (operation center branch No. 1), JSC Bank for Industry and Trade of Vietnam (Hanoi branch), Vietnam Bank for Agriculture and Rural Development (operation center branch), and Vietnam International Commercial JS Bank (Head office). The Company repurchased all bonds with total par value of VND 300 billion in 1st Quarter of 2018

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22. CONVERTIBLE BONDS

	Q1/2018 VND	Q1/2017 VND
Value of convertible bond	1,150,000,000,000	-
Equity component	113,779,095,785	-
Liability component at initial recognition (1)	1,036,220,904,215	-
Add : Accumulated amortization of discount		
Beginning balance		
Amortization for the period	5,735,123,694	-
Ending balance (2)	5,735,123,694	-
Liability component at end of period =(1)+(2)	1,041,956,027,909	-

On 09 February 2018, the Company issued convertible bonds with par value of VND 1,150 billion, three-year maturity period and interest rate of 4% per year under Resolution No. 01/2018/NQ-ĐHCEĐ dated 12 January 2018 from General Meeting of Shareholders. These bonds shall be convertible into ordinary shares of the Company and up to the decision of the bondholder. The number of Convertible bonds to be converted at one time should not be less than 30% of the aggregate amount of the Convertible bonds and the number of times of conversion shall not be more than 3 times. At the conversion date, the Company shall issue shares in accordance with the converted bonds and corresponding charter capital shall be registered.

Long-term convertible bonds were determined at the discount interest rate of 7.76% per year and monthly shall be amortized by the difference between the discount interest and the par interest.

23. PAYABLES FOR SECURITIES TRADING ACTIVITIES

	Ending balance VND	Beginning balance VND
Payables to Stock Exchange (payables for purchases of financial assets)	2,577,942,600	-
Other payables	50,000,000	-
Total	2,627,942,600	-

24. PAYABLES TO SUPPLIERS

	Ending balance VND	Beginning balance VND
Short-term	14,934,003,443	7,858,964,987
Pan food JSC	2,870,160,683	-
Nexus JSC.	3,694,853,750	-
Payables to TTL Vietnam Ltd	736,482,780	2,209,448,340
CMC System Integration Company (CMC SI Ltd)	1,317,210,000	-
Other payables	6,315,296,230	5,649,516,647
Long-term	-	-
Total	14,934,003,443	7,858,964,987

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25. TAXATION AND STATUTORY OBLIGATIONS

	<i>Ending balance</i> VND	<i>Beginning balance</i> VND
Value added tax	603,303,707	8,686,432,893
Corporate income tax	93,892,103,115	84,299,155,217
Personal income tax	38,873,219,991	34,307,983,524
Other taxes (foreign contractors withholding tax)	6,480,166,997	4,369,178,622
Total	<u>139,848,793,810</u>	<u>131,662,750,256</u>

26. ACCRUED EXPENSES

	<i>Ending balance</i> VND	<i>Beginning balance</i> VND
Short-term	85,222,410,854	93,014,814,253
Accrued payable to Stock Exchange and Vietnam Securities Depository	21,505,399,507	15,590,197,526
Interest payable for bonds issued by the Company	14,954,945,206	44,326,050,038
Interest payable for convertible bonds issued by the Company	7,666,666,666	
Interest payable for borrowings	13,228,891,253	11,252,507,067
Accrued expenses on securities brokerage contracts	886,684,932	602,246,575
Accrued services fee	310,000,000	760,000,000
Commission payable to counter parties	4,662,586,688	10,173,691,278
Others	22,007,236,602	10,310,121,769
Long-term	-	-
Total	<u>85,222,410,854</u>	<u>93,014,814,253</u>

27. OTHER SHORT-TERM PAYABLES

	<i>Ending balance</i> VND	<i>Beginning balance</i> VND
Deposits from customers under securities purchase contracts (*)	1,185,000,000,000	180,000,000,000
Dividend, bond coupon payables	6,897,644,206	6,965,055,240
<i>Dividend payables to the Company's shareholders</i>	6,207,692,750	6,264,934,750
<i>Coupon payables for bonds issued by the Company</i>	689,951,456	700,120,490
Other payables	2,270,585,060	1,833,844,723
Total	<u>1,194,168,229,266</u>	<u>188,798,899,963</u>

(*) Deposits from customers under securities purchase contracts represent cash deposits of customers related to securities brokerage and securities purchase contracts. The Company has commitment to use these deposits for purchasing securities as requested by customers.

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28. LONG-TERM UNREALISED REVENUE

	<i>Ending balance</i> VND	<i>Beginning balance</i> VND
Disposal of an associate (BBC)	8,144,100,724	8,144,100,724
Disposal of an associate (SSC)	19,186,831,881	19,186,831,881
Disposal of an associate (LAF)	1,688,248,597	1,688,248,597
Disposal of other associate	4,491,927,766	4,491,927,766
Total	33,511,108,968	33,511,108,968

Unrealised profit is recorded when the Company sells shares to an associate. The above figures are presented in correspondence to the Company's ownership rate in the associates which purchased those shares.

29. OWNERS' EQUITY

29.1 Undistributed profit

	<i>Ending balance</i> VND	<i>Beginning balance</i>) VND
Realized profit (Undistributed)	2,703,306,176,040	2,235,685,451,553
Unrealized profit	(89,046,885,036)	(23,060,491,261)
Unrealized profit/loss and Deferred tax on FVTPL financial assets revaluation	(89,163,808,239)	(22,887,094,879)
Difference in exchange rate of currency forward contract	116,923,203	(173,396,382)
Total	2,614,259,291,004	2,212,624,960,292

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29.2 Changes in owners' equity

	Share capital VND	Share premium VND	Convertible bond options VND	Treasury shares VND	Difference from revaluation of assets at fair value VND	Foreign exchange rate differences VND	Charter capital supplementary reserve VND	Operational and financial reserve VND	Undistributed profit VND	Non-controlling interests VND	Total VND
Beginning balance	5,000,636,840,000	29,482,756,034	-	(2,240,614,834)	637,896,244,067	33,179,513,213	355,412,398,796	270,904,804,112	2,212,624,960,292	76,352,794,222	8,616,249,695,902
Profit after tax	-	-	-	-	-	-	-	-	415,396,181,080	-	415,396,181,080
Cost to issue share	-	(12,000,000)	-	-	-	-	-	-	-	-	(12,000,000)
Revaluation of AFS financial assets	-	-	-	-	(121,944,535,609)	-	-	-	-	-	(121,944,535,609)
Buying treasury shares	-	-	-	(10,865,900)	-	-	-	-	-	-	(10,865,900)
Foreign exchange rate differences arising from conversion of subsidiary's financial statements	-	-	-	-	-	1,376,016,538	-	-	-	-	1,376,016,538
Difference arising from associates' changes of investment portion in their subsidiaries	-	-	-	-	-	-	-	-	(7,777,425,563)	-	(7,777,425,563)
Difference arising from associates change the number of outstanding shares	-	-	-	-	-	-	-	-	(6,588,316,409)	-	(6,588,316,409)
Issuing convertibles bonds under Resolution No. 01/2018/NQ-DHCD dated 12/01/2018	-	-	113,779,095,785	-	-	-	-	-	-	-	113,779,095,785
Non-controlling interest	-	-	-	-	-	-	-	-	603,891,604	(603,891,604)	-
Ending balance	5,000,636,840,000	29,470,756,034	113,779,095,785	(2,251,480,734)	515,951,708,458	34,555,529,751	355,412,398,796	270,904,804,112	2,614,259,291,004	77,748,902,618	9,010,467,845,824

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29.3 Shares

	<i>Ending balance</i> <i>(shares)</i>	<i>Beginning balance</i> <i>(shares)</i>
Authorized shares	500,063,684	500,063,684
Issued shares	500,063,684	500,063,684
Shares issued and fully paid	500,063,684	500,063,684
- <i>Ordinary shares</i>	500,063,684	500,063,684
- <i>Preference shares</i>	-	-
Treasury shares	(214,592)	(214,314)
Treasury shares held by the Company	(214,592)	(214,314)
- <i>Ordinary shares</i>	(214,592)	(214,314)
- <i>Preference shares</i>	-	-
Outstanding shares	499,849,092	499,849,370
- <i>Ordinary shares</i>	499,849,092	499,849,370
- <i>Preference shares</i>	-	-

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30. GAIN/ (LOSS) FROM FINANCIAL ASSETS

30.1. Gain/(loss) from disposal of financial assets at FVTPL

No	Financial assets	Quantity Unit	Selling price VND/unit	Proceeds VND	Weighted average cost at the end of transaction date VND	Gain from disposal in Q1/2018 VND	Gain from disposal in Q1/2017 VND
I	Gain from disposal						
1	Listed shares	9,861,314		387,196,692,776	244,403,507,579	142,793,185,197	14,353,967,435
	PLX	3,196,710	86,773	277,388,219,000	153,193,279,348	124,194,939,652	
	HPG	194,580	63,084	12,274,872,000	11,118,606,185	1,156,265,815	402,699,138
	VSC	756,430	44,599	33,736,109,500	32,526,386,275	1,209,723,225	148,996,643
	Other listed shares	5,713,594		63,797,492,276	47,565,235,771	16,232,256,505	13,802,271,654
2	Unlisted shares	1,000,000		24,000,000,000	20,700,000,000	3,300,000,000	19,873,869,399
3	Listed bonds	5,500,000		689,483,500,000	684,669,000,000	4,814,500,000	5,906,750,000
	TP_TL1535300	2,000,000	137,562	275,124,000,000	272,279,000,000	2,845,000,000	
	TP_TD1636502	1,000,000	137,657	137,657,000,000	135,697,000,000	1,960,000,000	
	TP_TD1631461						2,113,000,000
	TP_TD1631463						1,239,500,000
	Other listed bonds	2,500,000		276,702,500,000	276,693,000,000	9,500,000	2,554,250,000
4	Unlisted bonds	4,500		546,263,344,912	520,251,369,665	26,011,975,247	31,917,222,200
	TP_MB.BOND.2017.7Y.14	2,400	98,000,000	235,200,000,000	214,104,000,000	21,096,000,000	
	TP_VGL.BOND.2017	2,000	103,773,071	207,546,142,000	204,725,480,000	2,820,662,000	
	Other unlisted bonds	100		103,517,202,912	101,421,889,665	2,095,313,247	31,917,222,200
5	Derivative contracts						
	Total	16,365,814		1,646,943,537,688	1,470,023,877,244	178,181,420,444	72,051,809,034

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30.1. Gain/(loss) from disposal of financial assets at FVTPL (continued)

No	Financial assets	Quantity Unit	Selling price VND/unit	Proceeds VND	Weighted average cost at the end of transaction date VND	Loss from disposal in Q1/2018 VND	Loss from disposal in Q1/2017 VND
II	Loss from disposal						
1	Listed shares	9,250,960		229,433,518,754	235,998,237,058	(6,564,718,304)	(5,495,083,952)
	ELC	547,480	14,850	8,130,078,000	12,698,326,650	(4,568,248,650)	
	OPC	510,000	58,000	29,580,000,000	30,600,000,000	(1,020,000,000)	
	VCC	370,000	26,019	9,626,956,854	9,994,986,695	(368,029,841)	
	FMC	7,722,000	23,000	177,606,000,000	177,875,128,793	(269,128,793)	
	VSC	90,810	42,528	3,861,939,000	3,904,827,253	(42,888,253)	
	VAF	-	-	-	-	-	(1,336,452,161)
	Other listed shares	10,670	-	628,544,900	924,967,667	(296,422,767)	(4,158,631,791)
2	Unlisted shares	199,650		399,300,000	4,650,000,000	(4,250,700,000)	
3	Listed Bonds	26,500,000		2,781,650,000,000	2,782,181,000,000	(531,000,000)	(4,318,090,299)
	TP_BVDB17270	4,000,000	100,657	402,628,000,000	402,712,000,000	(84,000,000)	
	TP_TD1419084	2,000,000	110,102	220,204,000,000	220,300,000,000	(96,000,000)	
	TP_TD1828112	2,500,000	104,956	262,391,000,000	262,459,000,000	(68,000,000)	
	Other listed bonds	18,000,000	-	1,896,427,000,000	1,896,710,000,000	(283,000,000)	(4,318,090,299)
4	Derivative contracts				(1,231,700,000)		
	Total	35,950,610	-	3,011,482,818,754	3,022,829,237,058	(12,578,118,304)	(9,813,174,251)

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30.2. Gain/ (loss) from revaluation of financial assets

No.	Financial assets	Cost VND	Carrying value VND	Revaluation difference at the end of the period [2] VND	Revaluation difference at the beginning of the period[1] VND	Gain/(loss) recorded Q1/2018,[2]-[1] VND	Increase VND	Decrease VND
I	FVTPL	1,241,888,956,147	1,177,349,298,872	(64,539,657,275)	7,804,537,308	(72,344,194,583)	66,745,013,068	(139,089,207,651)
1	Listed shares							
	FPT	918,479,990,369	860,387,523,150	(58,092,467,219)	25,361,597,460	(83,454,064,679)	55,635,142,972	(139,089,207,651)
	HPG	82,186,033,339	87,214,852,600	5,028,819,261	(681,726,967)	5,710,546,228	5,710,546,228	-
	PLX	25,163,160,853	43,166,913,600	18,003,752,747	9,117,394,440	8,886,358,307	8,886,358,307	-
	DBC	43,084,153,615	74,062,530,900	30,978,377,285	110,014,516,537	(79,036,139,252)	2,627,400	(79,038,766,652)
	VAF	251,339,951,788	195,264,810,000	(56,075,141,788)	2,936,707,312	(59,011,849,100)	-	(59,011,849,100)
	SSC	66,339,779,235	36,585,202,000	(29,754,577,235)	(30,646,899,235)	892,322,000	892,322,000	-
	ELC	89,053,457,363	112,392,230,400	23,338,773,037	10,269,921,137	13,068,851,900	13,068,851,900	-
	FUESSV50	191,473,171,178	118,904,657,750	(72,568,513,428)	(75,556,240,978)	2,987,272,550	2,990,228,050	(2,500,500)
	Other listed shares	19,229,761,827	30,141,474,000	10,911,712,173	5,907,680,173	5,004,032,000	5,004,032,000	-
		150,610,521,171	162,654,851,900	12,044,330,729	(5,999,754,958)	18,044,085,687	19,080,177,087	(1,036,091,400)
2	Unlisted shares	101,281,460,871	94,834,270,815	(6,447,190,056)	(17,557,060,152)	11,109,870,096	11,109,870,096	-
	DCC	17,456,571,492	8,182,129,000	(9,274,442,492)	(9,274,442,492)	-	-	-
	Other unlisted shares	83,824,889,379	86,652,141,815	2,827,252,436	(8,282,617,660)	11,109,870,096	11,109,870,096	-
3	Unlisted bonds	222,127,504,907	222,127,504,907	-	-	-	-	-

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No.	Financial assets	Cost VND	Carrying value VND	Revaluation difference at the end of the period [2] VND	Revaluation difference at the beginning of the period[1] VND	Gain/(loss) recorded Q1/2018[2]-[1] VND	Increase VND	Decrease VND
II	AFS	701,190,047,162	1,348,653,466,230	647,463,419,067	799,045,354,041	(151,581,934,974)	9,954,904,003	(161,536,838,977)
1	Listed shares	526,831,429,862	1,158,370,519,300	631,539,089,438	782,122,954,041	(150,583,864,603)	4,542,904,003	(155,126,768,606)
	VSC	12,762,294,186	13,664,936,400	902,642,214	6,245,471,002	(5,342,828,788)	-	(5,342,828,788)
	TMS	107,326,584,160	202,029,824,000	94,703,239,840	104,099,985,840	(9,396,746,000)	-	(9,396,746,000)
	OPC	98,535,856,287	191,999,241,000	93,463,384,713	120,397,539,371	(26,934,154,658)	-	(26,934,154,658)
	DHC	48,061,799,732	92,901,726,900	44,839,927,188	54,274,284,368	(9,434,357,200)	-	(9,434,357,200)
	SGN	188,321,824,601	585,282,880,000	396,961,055,399	485,164,639,399	(88,203,584,000)	-	(88,203,584,000)
	HAH	26,089,630,020	15,574,761,000	(10,514,869,020)	(6,861,530,020)	(3,653,339,000)	-	(3,653,339,000)
	Others	45,733,440,877	56,917,150,000	11,183,709,124	18,802,564,081	(7,618,854,957)	4,542,904,003	(12,161,758,960)
2	Unlisted shares	174,358,617,300	190,282,946,930	15,924,329,630	16,922,400,000	(998,070,370)	5,412,000,000	(6,410,070,370)
	VEAM	23,435,600,000	39,360,000,000	15,924,400,000	16,922,400,000	(998,000,000)	5,412,000,000	(6,410,000,000)
	Others	150,923,017,300	150,922,946,930	(70,370)	-	(70,370)	-	(70,370)
	Total	1,943,079,003,309	2,526,002,765,102	582,923,761,792	806,849,891,349	(223,926,129,557)	76,699,917,071	(300,626,046,628)

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30.3. Dividend, interest income from financial assets at FVTPL, HTM investments, loans and receivables, AFS financial assets

	Q1/2018 VND	Q1/2017 VND	2018 Accumulated VND	2017 Accumulated VND
From financial assets at FVTPL	11,945,705,600	2,133,600	11,945,705,600	2,133,600
From HTM financial assets	146,556,268,858	96,056,995,015	146,556,268,858	96,056,995,015
From loans and receivables	180,244,931,986	112,551,831,212	180,244,931,986	112,551,831,212
From AFS financial assets	26,635,462,186	51,363,422,709	26,635,462,186	51,363,422,709
Dividend, interest arising from AFS financial assets	-	187,900,000	-	187,900,000
Difference arising from revaluation of AFS financial assets at fair value when reclassification for selling purpose	26,635,462,186	51,175,522,709	26,635,462,186	51,175,522,709
VSC	4,463,974,568	-	4,463,974,568	-
OPC	15,759,595,658	-	15,759,595,658	-
TMS	-	14,724,394,356	-	14,724,394,356
VEAM	6,410,000,000	3,402,900,000	6,410,000,000	3,402,900,000
VHL	-	32,735,504,092	-	32,735,504,092
Others	1,891,960	312,724,261	1,891,960	312,724,261
Total	365,382,368,630	259,974,382,536	365,382,368,630	259,974,382,536

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31. PROVISION FOR IMPAIRMENT OF FINANCIAL ASSETS AND DOUBTFUL DEBTS

	Q1/2018 VND	Q1/2017 VND	2018 Accumulated VND	2017 Accumulated VND
(Reversal)/Provision for impairment of loans	4,420,650,437	(7,518,083,334)	4,420,650,437	(7,518,083,334)
(Reversal)/Provision for impairment of assets used as collaterals for the investment awaiting for payback (Note 10)	36,618,101,001	(69,943,570,200)	36,618,101,001	(69,943,570,200)
Total	41,038,751,438	(77,461,653,534)	41,038,751,438	(77,461,653,534)

32. OTHER OPERATING REVENUE

	Q1/2018 VND	Q1/2017 VND	2018 Accumulated VND	2017 Accumulated VND
Revenue from leasing assets	119,251,648	805,376,858	119,251,648	805,376,858
Revenue from other financial services	724,763,894	1,709,820,783	724,763,894	1,709,820,783
Revenue from fund management	7,439,101,436	5,560,149,911	7,439,101,436	5,560,149,911
Revenue from trusted portfolio management	12,009,040,758	1,608,025,309	12,009,040,758	1,608,025,309
Other revenues(include fee from trading securities services)	2,163,857,882	712,733,616	2,163,857,882	712,733,616
Total	22,456,015,618	10,396,106,477	22,456,015,618	10,396,106,477

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33. EXPENSES FOR OPERATING ACTIVITIES

	Q1/2018 VND	Q1/2017 VND	2018 Accumulated VND	2017 Accumulated VND
Expenses for securities brokerage activities (payables to Stock Exchanges, payroll, employees and others)	216,805,630,706	82,182,970,345	216,805,630,706	82,182,970,345
Expenses for securities underwriting activities and securities issuance agency services	-	110,277,956	-	110,277,956
Expenses for financial advisory activities	6,878,066,187	12,204,160,607	6,878,066,187	12,204,160,607
Expenses for securities investment advisory activities	5,094,527,127	3,779,257,236	5,094,527,127	3,779,257,236
Expenses for securities custodian activities	5,232,232,253	3,994,408,894	5,232,232,253	3,994,408,894
Other operating expenses (Note 34)	16,827,643,719	15,194,554,098	16,827,643,719	15,194,554,098
Total	250,838,099,992	117,465,629,136	250,838,099,992	117,465,629,136

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EXPENSES FOR OPERATING ACTIVITIES DETAIL BY ITEMS

	Q1/2018 VND	Q1/2017 VND	2018 Accumulated VND	2017 Accumulated VND
Brokerage expenses	89,744,251,488	25,259,354,143	89,744,251,488	25,259,354,143
Expenses for securities custodian activities	5,232,232,253	3,994,408,894	5,232,232,253	3,994,408,894
Salary expenses and others	105,701,830,421	53,498,038,231	105,701,830,421	53,498,038,231
Statutory social security, health insurance, union fee and unemployment insurance expenses	4,007,396,450	2,953,542,000	4,007,396,450	2,953,542,000
Office supplies expenses	303,803,494	176,793,565	303,803,494	176,793,565
Instruments and tools expenses	964,182,709	1,295,196,965	964,182,709	1,295,196,965
Depreciation of fixed assets and Investment properties	4,573,151,364	3,094,206,209	4,573,151,364	3,094,206,209
Expenses/ (reversal) of provision	(60,201,171)	(259,785,416)	(60,201,171)	(259,785,416)
Outsourced services	20,899,042,788	16,189,185,211	20,899,042,788	16,189,185,211
Capital expenses	12,107,316,839	6,771,516,158	12,107,316,839	6,771,516,158
Expenses of shared profit on portfolio management activities	2,729,358,271	2,606,671,253	2,729,358,271	2,606,671,253
Other expenses	4,635,735,086	1,886,501,923	4,635,735,086	1,886,501,923
Total	250,838,099,992	117,465,629,136	250,838,099,992	117,465,629,136

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34. OTHER OPERATING EXPENSES

	Q1/2018 VND	Q1/2017 VND	2018 Accumulated VND	2017 Accumulated VND
Expenses for funds management activities	1,689,896,930	2,030,063,709	1,689,896,930	2,030,063,709
Expense for securities investment advisory services	3,380,301,269	3,599,529,417	3,380,301,269	3,599,529,417
Expenses for deposits of investors for securities brokerage activities	7,247,709,669	4,843,759,635	7,247,709,669	4,843,759,635
Office rental expense	3,169,620,264	4,133,479,748	3,169,620,264	4,133,479,748
Provision for doubtful debts (Reversal)/ Provision for receivables from services provided by the Company	(60,201,171)	(259,785,416)	(60,201,171)	(259,785,416)
Other expenses	(60,201,171)	(259,785,416)	(60,201,171)	(259,785,416)
	1,400,316,758	847,507,005	1,400,316,758	847,507,005
Total	16,827,643,719	15,194,554,098	16,827,643,719	15,194,554,098

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35. FINANCE INCOME

	Q1/2018 VND	Q1/2017 VND	2018 Accumulated VND	2017 Accumulated VND
Realized income from foreign exchange rate differences	28,231,621	142,714,542	28,231,621	142,714,542
Unrealized income from foreign exchange rate differences	189,537,819	-	189,537,819	-
Interest income from demand deposits	7,975,215,355	14,441,273,102	7,975,215,355	14,441,273,102
Share of profit in associates	23,242,827,430	16,444,136,935	23,242,827,430	16,444,136,935
Income from interest rate swap contract	645,856,122	-	645,856,122	-
Total	32,081,668,347	31,028,124,579	32,081,668,347	31,028,124,579

36. FINANCE EXPENSES

	Q1/2018 VND	Q1/2017 VND	2018 Accumulated VND	2017 Accumulated VND
Unrealized loss from foreign exchange rate difference	(100,781,766)	-	(100,781,766)	-
Realized loss from foreign exchange rate difference	510,119,052	75,749,972	510,119,052	75,749,972
Interest expenses on bonds issued	24,547,509,353	14,735,146,460	24,547,509,353	14,735,146,460
Interest expenses on short-term borrowings	91,506,029,972	61,592,117,420	91,506,029,972	61,592,117,420
Expenses on interest rate swap contract	156,224,466	-	156,224,466	-
Total	116,619,101,077	76,403,013,852	116,619,101,077	76,403,013,852

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37. GENERAL AND ADMINISTRATIVE EXPENSES

	Q1/2018 VND	Q1/2017 VND	2018 Accumulated VND	2017 Accumulated VND
Exposure on payroll and bonus and unemployment insurance	20,222,094,912	16,596,866,040	20,222,094,912	16,596,866,040
Social security, health insurance, union fee	1,199,918,650	1,032,282,000	1,199,918,650	1,032,282,000
Office supplies	314,850,432	199,624,874	314,850,432	199,624,874
Tools	235,763,431	467,184,907	235,763,431	467,184,907
Depreciation expenses	963,894,366	1,410,870,794	963,894,366	1,410,870,794
External service expenses	15,105,583,375	11,312,606,712	15,105,583,375	11,312,606,712
Other expenses	2,363,494,991	610,081,409	2,363,494,991	610,081,409
Total	40,405,600,157	31,629,516,736	40,405,600,157	31,629,516,736

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38. OTHER INCOME AND EXPENSES

	Q1/2018 VND	Q1/2017 VND	2018 Accumulated VND	2017 Accumulated VND
Other income				
Income from disposal of assets	54,060,563,633	-	54,060,563,633	-
Other incomes	1,072,437,097	477,142,693	1,072,437,097	477,142,693
Total other incomes	55,133,000,730	477,142,693	55,133,000,730	477,142,693
Other expenses				
Expense from disposal of assets	-	-	-	-
Other expenses	(4,369,863)	(105,892,210)	(4,369,863)	(105,892,210)
Total other expenses	(4,369,863)	(105,892,210)	(4,369,863)	(105,892,210)
Total	55,128,630,867	371,250,483	55,128,630,867	371,250,483

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39. CORPORATE INCOME TAX

39.1 Corporate income tax ("CIT")

The tax returns filed by the Company are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the financial statements could change later upon final determination by the tax authorities.

The current tax payable is based on taxable profit for the year. The taxable profit of the Company for the year differs from the profit as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted by the reporting date. The Company is subject to CIT rate of 20% over taxable income in accordance to Circular 78/2014/TT-BTC with validity from 02 August 2014.

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The estimated current corporate income tax is represented in the table below:

	Q1/2018 VND	Q1/2017 VND
Profit before tax	509,559,931,229	364,035,300,471
Adjustments to increase/(decrease) accounting profit:		
Adjustments to increase accounting profit:		
- Provision for diminution in value of unlisted shares at the end of period	15,200,000,000	37,839,537,400
- Provision for impairment of investment awaiting for payback at the end of period	189,826,112,212	128,713,512,745
- Reversal of provision/ (provision) for securities of the period	-	58,036,161,305
- Loss from revaluation of FVTPL financial assets	139,089,207,652	52,630,203,043
- Provision for impairment of loans at the end of period	36,430,719,261	32,374,365,561
Adjustments to decrease accounting profit:		
- Income from tax exempted activities – dividends	(11,870,055,600)	(186,933,600)
- Reversal of provision for unlisted share at the beginning of year	(19,850,000,000)	(37,839,537,400)
- Reversal of provision for investment awaiting for payback at the beginning of the year	(153,208,011,211)	(198,657,082,945)
- Reversal of provision for impairment of loans at the beginning of the year	(32,070,269,995)	(40,051,234,311)
- Reversal of provision/ (provision) for securities of the period	(45,813,732,349)	-
- Gain from revaluation of FVTPL financial assets	(66,745,013,068)	(69,526,430,976)
- Revenue from investment awaiting for payback calculated tax in 2015	(15,710,678,935)	-
- Temporary difference taxable previous year	(806,244,505)	-
- Profit before tax from subsidiaries	(10,632,164,742)	(20,941,533,356)
- Gain from investments in associates	(23,242,827,430)	(16,444,136,935)
Estimated current taxable income	510,156,972,520	289,982,191,002
Corporate income tax rate	20%	20%
Estimated CIT expenses	102,031,394,504	57,996,438,200
Estimated CIT expenses in subsidiaries	2,672,639,521	4,882,331,954
CIT payable at the beginning of the year	84,299,155,217	51,481,407,842
CIT adjustment in accordance with tax finalization	1,563,360,739	37,959,054
CIT adjustment in accordance with tax inspection	-	191,027,032
CIT paid in the period	(96,674,446,866)	(51,710,393,929)
CIT payable at the end of the period	93,892,103,115	62,878,770,153

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39.2 Deferred corporate income tax

Movement of deferred CIT assets during the period is as follows:

	Q1/2018 VND	Q1/2017 VND
Deferred income tax assets		
Beginning balance	76,547,370,505	88,099,158,339
(Decrease)/ Increase of non deductible provision for diminution in value of unlisted shares in the period	(930,000,000)	-
Provision for impairment of investment awaiting for payback in the period	7,323,620,200	(13,988,714,040)
Temporary taxable from revenue difference in 2015	(3,142,135,787)	
Temporary taxable from expense difference	1,431,094,346	15,499,776
(Reversal)/ Provision for impairment of non-deductible taxable loans in the period	872,089,853	(1,535,373,750)
Ending balance	82,102,039,118	72,590,570,325
Payable income tax deferred		
Beginning balance	191,039,934,153	24,673,711,470
Gain from revaluation of FVTPL and AFS financial assets	(35,704,880,589)	(7,990,709,294)
Temporary non-taxable income from subsidiary	(481,494,781)	(553,601,405)
Ending balance	154,853,558,783	16,129,400,771

Deferred tax (income)/expense are charged to the income statement for the period ended 31 March 2018 and 31 March 2017 as follows:

	Q1/2018 VND	Q1/2017 VND
Deferred tax (income)/expense		
Deferred CIT arising from non-deductible provision for diminution in value of unlisted shares	930,000,000	-
Deferred CIT arising from provision for impairment of investment awaiting for payback	(7,323,620,200)	13,988,714,040
Temporary taxable from expense difference		(15,499,776)
Deferred CIT expense/(income) arising from provision for impairment of loans	(872,089,853)	1,535,373,750
Temporary non-taxable income from subsidiary	(481,494,781)	(553,601,405)
Deferred CIT arising from temporary taxable difference	(1,431,094,346)	
Deferred CIT from revenue for investment awaiting for payback calculated tax in 2015	3,142,135,787	
Deferred CIT relating to gain from revaluation of financial assets at FVTPL	(6,067,481,224)	-
Deferred tax (income)/expense	(12,103,644,618)	6,964,277,315

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40. ACCUMULATED OTHER COMPREHENSIVE INCOME

<i>Item</i>	<i>Beginning balance</i>	<i>Movement during the period</i>	<i>Changes in owners' equity recorded in income statement</i>	<i>Ending balance</i>
Gain/(loss) from revaluation of AFS finance assets	637,896,244,067	(95,309,073,423)	(26,635,462,186)	515,951,708,458

41. ADDITIONAL INFORMATION FOR STATEMENT OF CHANGES IN OWNERS' EQUITY

Incomes and expenses, gains or losses which are recorded directly to owners' equity:

	<i>Q1/2018 VND</i>	<i>Q1/2017 VND</i>
Income recorded directly to owners' equity	-	245,136,857,956
- Gain from revaluation of AFS financial assets and reclassification as selling	-	245,136,857,956
Expense recorded directly to owners' equity	(136,322,277,581)	(34,000,000)
- Loss from revaluation of AFS financial assets and reclassification as selling	(121,944,535,609)	-
- Loss arising from associates' changes of outstanding shares	(6,588,316,409)	
- Other losses	(12,000,000)	(34,000,000)
- Loss arising from associates' changes of investment portion in its subsidiaries	(7,777,425,563)	
Total	(136,322,277,581)	245,102,857,956

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42. OTHER INFORMATION

42.1 *Transactions with related parties*

List of related parties and relationships with the Company is as follows:

<u>Related parties</u>	<u>Relationships</u>
NDH Investment Ltd. and its subsidiaries	SSI's Chairman is the owner of NDH Investment Ltd.
Daiwa Securities Group Inc and its subsidiaries.	Strategic shareholder
The PAN Group JSC. and its subsidiaries	Chairman of SSI is also the Chairman of the PAN Group, Associate
Vietnam Fumigation JSC	Associate
Dong Nai Port JSC	Associate
Saigon Dan Linh Real Estate Co., Ltd	Deputy CEO of SSI is also the Chairman of Saigon Dan Linh Real Estate Co., Ltd
Nguyen Saigon Co., Ltd	The Chairman of Nguyen Saigon Co., Ltd is the brother of SSI's Chairman

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Significant balances and transactions with related parties as at 31 March 2018 and for the period then ended are as follows:

Parties	Transaction	Receivables/(Payables)			Revenues/ (Expenses) VND
		Beginning VND	Increases VND	Decrease VND	
The PAN Group JSC. and its subsidiaries	Advance for selling securities fee, securities transaction fee and custodian fee	-	840,869,201	(840,869,201)	825,869,201
	Consultant fee	200,000,000	3,939,720,000	(4,139,720,000)	3,902,720,000
	Payables on behalf from securities selling	-	(5,536,484,804)	5,536,484,804	-
	Deposit for securities brokerage services	(180,000,000,000)	(720,278,573,486)	720,278,573,486	(180,000,000,000)
	Interest payable for securities brokerage deposit	(602,246,575)	(6,797,846,655)	6,513,408,298	(886,684,932)
	Expense for commodity purchase	-	(3,000,816,283)	130,655,600	(2,870,160,683)
Capital contribution under the equity method	545,928,657,960	31,364,563,060	(24,221,696,114)	553,071,524,906	12,674,358,108
NDH investment Company Ltd. and its subsidiaries	Advance for selling securities fee, securities transaction fee and service fees	-	9,541,500	(9,541,500)	9,541,500
	Portfolio management fee	12,245,025	38,680,551	(37,310,109)	13,615,467
	Advisory and service fee	-	(950,805,000)	-	(950,805,000)
	Stocks purchase	-	(271,000,000,000)	271,000,000,000	-
	Service fee	-	596,578,543	(596,578,543)	566,123,954
Daiwa Securities Group Inc and its subsidiaries	Commission fee	-	(6,109,377,434)	5,657,955,583	(2,683,008,698)
	Consultant contract fee	-	3,657,174,707	(1,542,878,397)	2,114,296,310
	Fund management fee	4,269,376,360	873,509,117	-	5,142,885,477
Saigon Dan Linh Real Estate Co., Ltd	Advance for selling securities fee, securities transaction fee and custodian fee	-	53,526,582	(53,526,582)	53,525,782
Vietnam Fumigation JSC.	Capital contribution under the equity method	166,807,929,719	5,789,652,364	172,597,582,083	5,789,170,014
Dong Nai Port JSC.	Capital contribution under the equity method	83,455,067,731	4,779,299,308	(3,705,376,500)	84,528,990,540
					4,779,299,308

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Parties	Transaction	Receivables/(Payables)			Revenues/ (Expenses) VND
		Beginning VND	Increase VND	Decrease VND	
Nguyen Saigon Co., Ltd	Advance for selling securities, securities transaction fee and custodian fee	-	114,925,404	(114,925,404)	114,924,604
Other parties	Purchase of bonds issued by SSI Payables for bond interest issued by SSI	(60,000,000,000) (4,901,666,666)	- (4,652,890,411)	- 5,167,146,119	- (4,652,890,411)

Total remuneration of members of the Board of Directors and the Board of Management:

	Q1/2018 VND	Q1/2017 VND
Salary and bonus	4,666,000,000	3,907,000,000
Other benefits	-	-
Total	4,666,000,000	3,907,000,000

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41.2 Segment information

Segment information by business lines

	Brokerage and customer services (1)	Proprietary trading	Treasury	Portfolio Management	Investment banking and others	Total
	VND	VND	VND	VND	VND	VND
1st Quarter of 2018						
1. Direct income	569,902,561,407	309,297,397,478	154,435,108,269	19,448,142,194	59,337,599,640	1,112,420,808,988
2. Direct expenses	248,578,326,143	198,864,530,536	100,650,695,840	4,309,668,469	10,052,056,614	562,455,277,602
3. Depreciation and allocated expenses	25,455,528,099	5,252,728,020	3,232,448,013	1,616,224,006	4,848,672,019	40,405,600,157
Profit before tax	295,868,707,165	105,180,138,921	50,551,964,416	13,522,249,719	44,436,871,007	509,559,931,229
Ending balance						
1. Direct segment assets	7,413,821,688,345	3,661,497,396,213	9,225,880,767,852	51,063,487,257	22,349,960,410	20,374,613,300,077
2. Allocated segment assets	110,840,831,205	22,871,917,550	14,075,026,185	7,037,513,092	21,112,539,277	175,937,827,309
3. Unallocated assets						322,920,682,327
Total assets	7,524,662,519,550	3,684,369,313,764	9,239,955,794,037	58,101,000,349	43,462,499,687	20,873,471,809,713
1. Direct segment liabilities	1,059,983,368,192	555,387,266,489	9,739,135,049,526	3,976,619,933	6,988,592,151	11,365,470,896,292
2. Allocated segment liabilities	119,193,355,289	24,595,454,266	15,135,664,164	7,567,832,082	22,703,496,246	189,195,802,046
3. Unallocated liabilities						308,337,265,551
Total liabilities	1,179,176,723,481	579,982,720,755	9,754,270,713,690	11,544,452,015	29,692,088,397	11,863,003,963,889

(1) Income mainly from brokerage, margin, investment advisory and custodian services

Segment information by geographic area

Company's activities are mainly in the territory of Vietnam.

The Company has a subsidiary, SSI International Incorporated ("SSiIC"), which operates in the US real estate business. However, SSiIC's total revenue, expenses and total assets are very low compared to its total revenue, expense and total assets (about 2% to 4%). As a result, the Company does not present segmental reports by geographical area in the notes to the consolidated financial statements

1st QUARTER OF 2018 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
as at 31 March 2018 and for the three-month period then ended

43. KEY OPERATIONAL FACTORS WHICH IMPACTED THE CONSOLIDATED FINANCIAL STATEMENTS


The Company's 1st Quarter of 2018 consolidated profit after tax is VND 415,396,181,080, made an increase of 41% (equivalent to VND 121,432,914,165) in comparison with 1st Quarter of 2017 mainly owing to the following reasons:

- ▶ Gain from financial assets at fair value through profit and loss (FVTPL) increased by 81%, corresponding to VND 115,291,765,502. This was higher than the increase of loss from financial assets at fair value through profit and loss (FVTPL) with VND 89,368,394,037
- ▶ Growth rate of interest income from held-to-maturity investments was 53%, corresponding to VND 50,499,273,843, higher than the growth rate of interest expenses, which was VND 39,726,275,445.
- ▶ Due to the expansion of the Company's brokerage market share, securities brokerage revenue increased by 221%, equivalent to VND 253,763,205,302. Such increases are higher than the rise of brokerage expenses which was VND 134,622,660,361. Besides, interest income from margin loans increased by 60%, equivalent to VND 67,693,100,774.
- ▶ Interest from available-for-sale (AFS) financial assets decreased by 48%, corresponding to VND 24,727,960,523, mainly due to: i) decrease in dividends and interests from AFS financial assets and ii) gain from revaluation of AFS financial assets arising from reclassification decreased in comparison with the same period of previous year.
- ▶ Provision expense for diminution in value and impairment of financial assets, doubtful debts and borrowing costs of loans increased sharply due to the provision for impairment of the investments awaiting for payback as market price of the collateral assets increased and the provision for impairment of loans with the amount of VND 41,038,751,438 whereas the reversal of provision expense in the same period of previous year was VND 77,461,653,534.

44. EVENT AFTER THE REPORTING DATE

On 5 April 2018, the Company sold all of Dong Nai Port Joint Stock Company shares (Listed code: PDN). Therefore, Dong Nai Port Joint Stock Company shall no longer be associate after this accounting period.

Except for the aforementioned event, there has been no matter or circumstance that has arisen since the reporting date that has affected or may significantly affect the operations of the Company and the 1st Quarter of 2018 results of its operations which is required to be disclosed in the 1st Quarter of 2018 consolidated financial statements.


Ms. Nguyen Thi Hai Anh
Prepared by


Ms. Hoang Thi Minh Thuy
Chief Accountant




Mr. Nguyen Hong Nam
Deputy Chief Executive
Officer

Ho Chi Minh City, Vietnam

27 April 2018