

INTERIM BALANCE SHEET

As at 30 September 2015

Currency: VND

ASSETS	Code	Notes	30 Sep 2015	31 Dec 2014
A. CURRENT ASSETS	100		8,734,311,867,240	6,163,508,096,185
I. Cash and cash equivalents	110		1,617,595,961,799	1,751,670,156,184
1. Cash in hand	111		1,617,595,961,799	1,451,670,156,184
<i>In which:</i>				
<i>investors' deposit for securities investment</i>			1,346,544,700,570	1,024,748,146,134
2. Cash equivalents	112		-	300,000,000,000
II. Short - term financial assets	120		3,944,002,979,937	1,972,285,905,012
1. Short-term investments	121		3,984,769,315,254	2,020,376,804,048
2. Provision for short-term investments	129		(40,766,335,317)	(48,090,899,036)
III. Short term receivables	130		3,095,962,574,450	2,421,558,584,794
1. Receivables from customers	131		2,578,162,299,612	2,107,173,592,328
2. Advances to suppliers	132		2,783,105,315	2,255,075,655
3. Short-term internal receivables	133		-	-
4. Receivables from securities trading activities	135		9,169,960,217	362,010,103
5. Other receivables	138		551,007,470,636	340,166,436,972
6. Provision for doubtful receivables	139		(45,160,261,330)	(28,398,530,264)
IV. Inventories	140		-	-
V. Other current assets	150		76,750,351,054	17,993,450,195
1. Pre-paid expenses	151		6,760,074,091	4,760,470,905
2. Value-added tax deductible	152		-	44,439,578
3. Tax and statutory obligations	154		-	-
4. Government bonds trading	157		-	-
5. Other current assets	158		69,990,276,963	13,188,539,712
B. NON-CURRENT ASSETS	200		2,649,133,706,587	2,390,144,815,553
I. Long-term receivables	210		1,058,749,007,279	941,392,879,465
1. Long-term receivables from customers	211		-	-
2. Capital at subsidiaries	212		-	-
3. Long-term internal receivables	213		-	-
4. Other long-term receivables	218		1,177,980,074,067	1,124,019,887,995
5. Provision for long-term investments devaluation			(119,231,066,788)	(182,627,008,530)
II. Fixed assets	220		134,204,157,340	139,383,414,286
1. Tangible fixed assets	221		16,259,785,520	19,380,118,523
<i>Cost</i>	222		87,372,783,629	85,471,911,442
<i>Accumulated depreciation</i>	223		(71,112,998,109)	(66,091,792,919)
2. Leased fixed assets	224		-	-
<i>Cost</i>	225		-	-
<i>Accumulated depreciation</i>	226		-	-
3. Intangible fixed assets	227		117,646,031,820	120,003,295,763
<i>Cost</i>	228		166,536,430,426	165,239,353,641
<i>Accumulated amortization</i>	229		(48,890,398,606)	(45,236,057,878)
4. Construction in progress	230		298,340,000	-
III. Investment properties	240		-	-
<i>Cost</i>	241		-	-
<i>Accumulated depreciation</i>	242		-	-
IV. Long-term financial investments	250		1,175,281,694,464	1,193,701,659,769
1. Investments in subsidiaries	251		342,000,000,000	342,000,000,000
2. Investments in associates and joint-ventures	252		-	-
3. Long-term securities investments	253		756,751,405,521	648,013,806,679
Available - for - sales	254		756,751,405,521	648,013,806,679
Held - to - maturity	255		-	-
4. Other long-term investments	258		109,000,000,000	538,617,000,000
5. Provision for long-term investmentenets	259		(32,469,711,057)	(334,929,146,910)
V. Other non-current assets	260		280,898,847,504	115,666,862,033
1. Long-term pre-paid expenses	261		1,560,177,470	756,245,245
2. Deffered income tax assets	262		23,488,273,013	88,452,941,782
3. Payment for Settlement Assistance Fund	263		20,000,000,000	19,982,911,796
4. Other long-term assets	268		235,850,397,021	6,474,763,210
TOTAL ASSETS	270		11,383,445,573,827	8,553,652,911,738

INTERIM BALANCE SHEET (continued)
As at 30 September 2015

RESOURCES	Code	30 Sep 2015	31 Dec 2014
A. LIABILITIES	300	5,174,100,627,226	3,111,056,469,578
I. Current liabilities	310	4,486,600,627,226	3,111,056,469,578
1. Short-term borrowings	311	2,537,050,010,584	1,506,127,466,877
2. Payables to suppliers	312	291,117,563	1,119,400,635
3. Advanced from customers	313	10,991,399,225	71,967,220,419
4. Statutory obligations	314	62,032,642,827	38,507,993,397
5. Payables to employees	315	3,337,255,481	3,301,862,273
6. Accrued expenses	316	52,179,629,011	22,665,399,700
7. Internal payables	317	-	-
8. Other short-term payables	319	133,099,746,556	254,556,316,042
9. Payables to securities trading activities	320	1,557,936,455,870	1,096,408,609,677
10. Dividend, principle and interest payables	321	5,875,972,670	9,609,207,880
11. Payables to securities issuers	322	6,986,587,030	1,884,039,160
12. Bonus and welfare fund	323	116,760,015,863	104,908,953,518
13. Government Bonds trading	327	-	-
14. Short-term unearned revenue	328	59,794,546	-
15. Provision for short-term payables	329	-	-
		-	-
II. Non-current liabilities	330	687,500,000,000	-
1. Long-term payables to sellers	331	-	-
2. Long-term internal payables	332	-	-
3. Other long-term payables	333	-	-
4. Long-term loans	334	687,500,000,000	-
5. Deferred income tax payables	335	-	-
6. Provisions for termination allowance	336	-	-
7. Provisions for Long-term payables	337	-	-
8. Long-term unearned revenue	338	-	-
9. Science and technology development fund	339	-	-
10. Provision for investors' compensation	359	-	-
B. EQUITY	400	6,209,344,946,601	5,442,596,442,160
I. Owners' equity	410	6,209,344,946,601	5,442,596,442,160
1. Chartered capital	411	4,700,636,840,000	3,537,949,420,000
2. Share premium	412	29,349,860,000	342,196,810,218
3. Other owners' capital	413	-	-
4. Treasury shares	414	(169,934,900)	(54,900)
5. Differences upon assets revaluation	415	-	-
6. Foreign exchange differences reserve	416	-	-
7. Investment and development fund	417	-	-
8. Financial and statutory reserves	418	447,423,045,314	372,998,887,930
9. Other funds belonging to owners' equity	419	-	-
10. Undistributed earnings	420	1,032,105,136,187	1,189,451,378,912
TOTAL LIABILITIES AND OWNERS' EQUITY	440	11,383,445,573,827	8,553,652,911,738

As at 30 September 2015

INTERIM OFF BALANCE SHEET ITEMS

Currency: VND

ITEMS	Code	30 Sep 2015	31 Dec 2014
1. Leased fixed assets	001	-	-
2. Pledged materials and valuable papers	002	-	-
3. Security assets	003	-	-
4. Bad debt written off	004	-	-
5. Foreign currencies	005	-	-
6. Custody securities	006	21,010,248,750,000	16,971,498,980,000
6.1. Tradable securities	007	16,537,914,090,000	13,385,339,520,000
6.1.1. Tradable securities of custody members	008	262,582,380,000	89,693,530,000
6.1.2. Tradable securities of local investors	009	14,589,232,860,000	11,856,981,100,000
6.1.3. Tradable securities of foreign investors	010	1,686,098,850,000	1,438,664,890,000
6.1.4. Tradable securities of other entities	011	-	-
6.2. Temporarily untradable securities	012	803,720,450,000	305,421,250,000
6.2.1. Temporarily untradable securities of custody members	013	-	-
6.2.2. Temporarily untradable securities local investors	014	661,678,960,000	295,550,450,000
6.2.3. Temporarily untradable securities foreign investors	015	142,041,490,000	9,870,800,000
6.2.4. Temporarily untradable securities of other entities	016	-	-
6.3. Mortgaged securities	017	3,003,739,000,000	2,519,004,810,000
6.3.1. Mortgaged securities of custody members	018	179,526,660,000	92,335,010,000
6.3.2. Mortgaged securities of local investors	019	2,824,212,340,000	2,426,669,800,000
6.3.3. Mortgaged securities of foreign investors	020	-	-
6.3.4. Mortgaged securities of other entities	021	-	-
6.4. Suspended securities	022	-	-
6.4.1. Suspended securities of custody customers	023	-	-
6.4.2. Suspended securities of local investors	024	-	-
6.4.3. Suspended securities of foreign investors	025	-	-
6.4.4. Suspended securities of other entities	026	-	-
6.5. Securities awaiting for settlement		650,737,320,000	741,167,730,000
6.5.1. Securities awaiting for settlement of custody customers	028	1,895,600,000	301,000,000
6.5.2. Securities awaiting for settlement of local investors	029	626,940,220,000	735,731,330,000
6.5.3. Securities awaiting for settlement of foreign investors	030	21,901,500,000	5,135,400,000
6.5.4. Securities awaiting for settlement of other entities	031	-	-
6.6. Isolated securities waiting for withdrawal	032	-	-
6.6.1. Isolated securities waiting for withdrawal of custody customers	033	-	-
6.6.2. Isolated securities waiting for withdrawal of local investors	034	-	-
6.6.3. Isolated securities waiting for withdrawal of foreign investors	035	-	-
6.6.4. Isolated securities waiting for withdrawal of other entities	036	-	-
6.7. Securities awaiting for trading	037	14,137,890,000	20,565,670,000
6.7.1. Securities awaiting for trading of custody customers	038	-	-
6.7.2. Securities awaiting for trading of local investors	039	13,637,890,000	20,309,180,000
6.7.3. Securities awaiting for trading of foreign investors	040	500,000,000	256,490,000
6.7.4. Securities awaiting for trading of other entities	041	-	-

INTERIM BALANCE SHEET (continued)

As at 30 September 2015

INTERIM OFF BALANCE SHEET ITEMS (continued)

ITEMS	Code	30 Sep 2015	31 Dec 2014
6.8. Securities collateralized for borrowings	042	-	-
6.8.1. Securities collateralized for borrowings of custody customers	043	-	-
6.8.2. Securities collateralized for borrowings of local investors	044	-	-
6.8.3. Securities collateralized for borrowings of foreign investors	045	-	-
6.8.4. Securities collateralized for borrowings of other entities	046	-	-
6.9. Securities used to correct trading errors	047	-	-
7. Custody securities of unlisted public company	050	1,334,911,000,000	1,025,917,840,000
<i>In which:</i>			
7.1. Tradable securities	051	1,120,458,590,000	824,916,770,000
7.1.1. Tradable securities of custody members	052	14,466,220,000	14,439,920,000
7.1.2. Tradable securities of local investors	053	937,262,420,000	652,581,860,000
7.1.3. Tradable securities of foreign investors	054	168,729,950,000	157,894,990,000
7.1.4. Tradable securities of other entities	055	-	-
7.2. Temporarily untradable securities	056	150,005,000,000	148,800,330,000
7.2.1. Temporarily untradable securities of custody members	057	1,000,000,000	1,000,000,000
7.2.2. Temporarily untradable securities local investors	058	61,582,020,000	60,377,350,000
7.2.3. Temporarily untradable securities foreign investors	059	87,422,980,000	87,422,980,000
7.2.4. Temporarily untradable securities of other entities	060	-	-
7.3. Mortgaged securities	061	59,944,250,000	45,999,520,000
7.3.1. Mortgaged securities of custody members	062	-	-
7.3.2. Mortgaged securities of local investors	063	59,944,250,000	45,999,520,000
7.3.3. Mortgaged securities of foreign investors	064	-	-
7.3.4. Mortgaged securities of other entities	065	-	-
7.4. Temporarily held securities	066	-	-
7.4.1. Temporarily held securities of custody members	067	-	-
7.4.2. Temporarily held securities of local investors	068	-	-
7.4.3. Temporarily held securities of foreign investors	069	-	-
7.4.4. Temporarily held securities of other entities	070	-	-
7.5. Securities awaiting for settlement	071	4,503,160,000	6,201,220,000
7.5.1. Securities awaiting for settlement of custody members	072	2,580,000	-
7.5.2. Securities awaiting for settlement of local investors	073	4,497,330,000	6,201,220,000
7.5.3. Securities awaiting for settlement of foreign investors	074	3,250,000	-
7.5.4. Securities awaiting for settlement of other entities	075	-	-
7.6. Isolated securities awaiting for withdrawal	076	-	-
7.6.1. Isolated securities waiting for withdrawal of custody customers	077	-	-
7.6.2. Isolated securities waiting for withdrawal of local investors	078	-	-
7.6.3. Isolated securities waiting for withdrawal of foreign investors	079	-	-
7.6.4. Isolated securities waiting for withdrawal of other entities	080	-	-
7.7. Securities used to adjust trading errors	081	-	-
8. Securities not in custody of investors	082	-	-
9. Securities not in custody of securities corporations	083	-	-
10. Trusted securities used for auction	084	-	-

INTERIM INCOME STATEMENT

For the nine - month period ended 30 September 2015

Currency: VND

ITEMS	CODES	Q3		Accumulated	
		Current year	Prior year	Current year	Prior year
1	2	3	4	5	6
1. Revenue	01	354,351,573,228	426,298,529,835	1,115,946,223,606	1,297,483,644,453
<i>In which:</i>					
- Revenue from brokerage services	01.1	83,798,270,295	94,408,579,643	217,080,068,142	238,698,418,479
- Revenue from securities investments and capital contribution	01.2	114,297,560,716	195,928,064,085	463,757,051,606	705,017,425,660
- Revenue from securities underwriting services	01.3	-	-	-	-
- Revenue from securities underwriting agency	01.4	2,027,257,727	40,505,521	2,202,049,452	101,847,825
- Revenue from advisory services	01.5	11,324,585,753	3,085,798,258	28,325,333,760	14,151,446,978
- Revenue from securities custody services	01.6	2,078,033,090	1,228,637,156	5,491,767,832	3,824,422,911
- Revenue from entrusted auction services	01.7	-	-	-	-
- Revenue from property lease	01.8	178,715,397	177,925,397	543,513,468	542,443,467
- Other revenue	01.9	140,647,150,250	131,429,019,775	398,546,439,346	335,147,639,133
2. Deductions	02	114,449,514	-	1,023,661,971	-
3. Net revenue	10	354,237,123,714	426,298,529,835	1,114,922,561,635	1,297,483,644,453
4. Operating expenses	11	84,390,645,783	181,778,372,579	163,126,823,963	452,032,642,134
<i>In which:</i>					
Direct operating expenses	11.1	157,541,127,384	143,323,382,448	457,380,760,282	358,402,514,759
Securities provision expenses	11.2	(73,150,481,601)	38,454,990,131	(294,253,936,319)	93,630,127,375
5. Gross profit/(Loss) from operating activities	20	269,846,477,931	244,520,157,256	951,795,737,672	845,451,002,319
6. General and administrative expenses	25	2,768,253,311	2,758,063,811	8,889,673,932	9,196,117,127
7. Net profit/ (Loss) from operating activities	30	267,078,224,620	241,762,093,445	942,906,063,740	836,254,885,192
8. Other income	31	473,433,207	749,190,070	4,231,479,651	3,162,187,610
9. Other expenses	32	1,010,902	2,341,382	3,894,835	5,363,370
10. Other profit/(loss)	40	472,422,305	746,848,688	4,227,584,816	3,156,824,240
11. Profit/ (Loss) before tax	50	267,550,646,925	242,508,942,133	947,133,648,556	839,411,709,432
12. Current corporate income tax	51	51,274,587,051	70,511,191,303	115,388,170,556	192,789,651,805
13. Deferred corporate income tax (expense)/ income	52	3,759,392,725	(23,814,115,714)	65,172,584,539	(31,227,179,784)
14. Profit/(Loss) after tax	60	212,516,667,149	195,811,866,544	766,572,893,461	677,849,237,411
15. Basic earnings per share	70				

Saigon Securities Incorporation

B03a-CTCK

For the nine - month period ended 30 September 2015

Currency: VND

ITEMS	Code	Accumulated	
		Current year	Prior year
I. Cash flow from operating activities			
1. Total accounting profit before tax	01	947,133,648,556	839,411,709,432
2. Adjustments for			
Depreciation	02	9,289,929,225	9,170,073,253
Provisions	03	(294,298,936,319)	93,630,127,375
Unrealised foreign exchange gain/loss	04	-	-
Gain/(loss) from investing activities	05	(164,824,743,920)	(184,282,000,078)
Interest expenses	06	77,500,926,643	5,224,849,781
3. Operating income befor changes in working capital	08	574,800,824,185	763,154,759,763
(Increase)/decrease in receivables	09	(967,621,950,345)	(1,487,755,607,827)
(Increase)/decrease in inventories	10	(206,556,875,735)	(1,403,251,320,603)
Increase/(decrease) in payables	11	327,879,229,553	478,810,256,995
(Increase)/decrease prepaid expenses	12	(2,803,535,411)	(1,834,215,512)
Interest paid	13	(44,891,145,523)	(5,073,584,340)
Coporate incom tax paid	14	(78,263,880,254)	(148,164,027,125)
Other gains from operating activities	15	3,225,000	27,000,000
Other payments from operating activities	16	(40,250,312,825)	(26,269,534,300)
Net cash flow provided by operating activities	20	(437,704,421,355)	(1,830,356,272,949)
II. Cash flow from investing activities			
1. Purchase of fixed assets	21	(4,472,321,079)	(7,275,860,031)
2. Gains from fixed assets disposal	22	12,136,004	1,000,000
3. Loan note issue, debt instrument purchase of other entities	23	(2,273,743,000,000)	-
4. Loan collections and sale of debt instruments	24	404,467,466,302	417,694,472,326
5. Payments for invesment in other entities	25	(7,141,252,605)	(17,822,192,730)
6. Collections from investments in other entities	26	326,104,856,113	250,448,482,000
7. Interest, dividends, and distributed profit	27	87,748,542,528	81,850,148,107
Net cash flows from/(used) in investing activities	30	(1,467,023,572,737)	724,896,049,672
III. Cash flow from financing activities			
1. Proceeds from issuing shares, capital contribution	31	52,517,860,000	86,498,771,600
2. Capital repayments to shareholders, payments for treasury shares	32	(169,880,000)	-
3. Drawdown of borrowings	33	13,732,293,383,727	11,722,374,686,062
4. Repayments of borrowings		(12,013,870,840,020)	(10,730,663,179,163)
5. Payments for finance leases	35	-	-
6. Dividends paid to shareholders	36	(116,724,000)	(66,854,358)
Net cash flows from / (used in) financial activities	40	1,770,653,799,707	1,078,143,424,141
Net increase/(decrease) in cash and cash equivalents during the year	50	(134,074,194,385)	(27,316,799,136)
Cash and cash equivalents at the beginning of the year	60	1,751,670,156,184	1,511,653,564,168
Affects of foreign exchange rate differences	61	-	-
Cash and cash equivalents at the end of the year	70	1,617,595,961,799	1,484,336,765,032

Saigon Securities Incorporation

B05a-CTCK

MOVEMENTS IN OWNERS' EQUITY

ITEMS - for the nine - month period ended 30 September 2015	Opening balance	Increase	Decrease	Ending balance
1. Chartered capital	3,537,949,420,000	1,162,687,420,000	-	4,700,636,840,000
2. Share premium	342,196,810,218	29,423,360,000	342,270,310,218	29,349,860,000
3. Other owners' capital	-	-	-	-
4. Treasury shares	(54,900)	(169,880,000)	-	(169,934,900)
5. Asset revaluation reserve	-	-	-	-
6. Foreign exchange differences reserve	-	-	-	-
7. Investment and development fund	-	-	-	-
8. Financial reserve fund	372,998,887,930	74,424,157,384	-	447,423,045,314
9. Other funds belonging to owners' equity	-	-	-	-
10. Undistributed earnings	1,189,451,378,912	766,780,809,231	924,127,051,956	1,032,105,136,187
TOTAL	5,442,596,442,160	2,033,145,866,615	1,266,397,362,174	6,209,344,946,601

ITEMS - for the nine - month period ended 30 September 2014

1. Chartered capital	3,537,949,420,000	-	-	3,537,949,420,000
2. Share premium	344,944,356,378	-	2,747,546,160	342,196,810,218
3. Other owners' capital	-	-	-	-
4. Treasury shares	(89,246,317,760)	-	(89,246,317,760)	-
5. Asset revaluation reserve	-	-	-	-
6. Foreign exchange differences reserve	-	-	-	-
7. Investment and development fund	-	-	-	-
8. Financial reserve fund	335,813,119,252	37,185,768,678	-	372,998,887,930
9. Other funds belonging to owners' equity	-	-	-	-
10. Undistributed earnings	866,129,290,773	678,081,062,799	421,151,311,080	1,123,059,042,492
TOTAL	4,995,589,868,643	715,266,831,477	334,652,539,480	5,376,204,160,640