



Saigon Securities Inc. (HOSE:SSI) today reported its separated revenue and earnings for 3Q2016.

3Q2016 revenue and profit before tax were 689.8 billion VND and 406 billion VND, increasing 80% and 50% compared to a year ago, respectively. For 9 months, separated revenue was 1,689 billion VND, and profit before tax reached 900.7 billion VND. Consolidated revenue for 9 months is estimated to be 947 billion VND, which can nearly reach 2016 profit plan. At 30th September, the Company reported its owner's equity at 7,193.5 billion VND, and total asset at 13,642 billion VND, representing 1,744 billion VND higher than the one in the beginning of this year. The increase in total asset is mainly due to the increase in bank loans supporting these major business activities: margin lending, bond trading and other treasury business.

SSI continued maintaining its 1st position in both HOSE and HNX with 3Q2016 market share at 14.26% and 10.8% respectively. Revenue from Brokerage services also grew by 50% compared to 3Q2015, reaching 125.4 billion VND. Additionally, revenue from Margin lending and Advance for customer contributed a big proportion in total revenue of Securities Services, reaching 113.5 billion VND – a 53% increase YoY. At the end of the 3rd quarter, margin lending exposure reached 3,880 billion VND. In September 2016, SSI was awarded as “Best Broker” by FinanceAsia, an Asia's leading financial publication, marking the 7th year and also 3rd consecutive year receiving this prestigious award.

3Q2016 revenue from Principal Investment was 308.6 billion VND, representing 112% YoY increase

Treasury had an impressively successful quarter. Revenue from Treasury reached 105 billion VND – a 86.8% higher than one year ago, showing the great prestige and high credit rating of SSI in the market.

Investment Bank also proved its potential development through successfully mobilizing for enterprises via bond and share issuance advisory service. Revenue from Financial advisory services, Securities underwriting and issuance services, and other services developed by 66% in compared with 3Q2015.

The Company is certain that SSI will be able to outperform 2016 business plan as stated at AGM in April, 2016.

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