

(19 July 2023) SSI Securities Corporation (HoSE: SSI) has announced its separate financial statements for the second quarter of 2023.

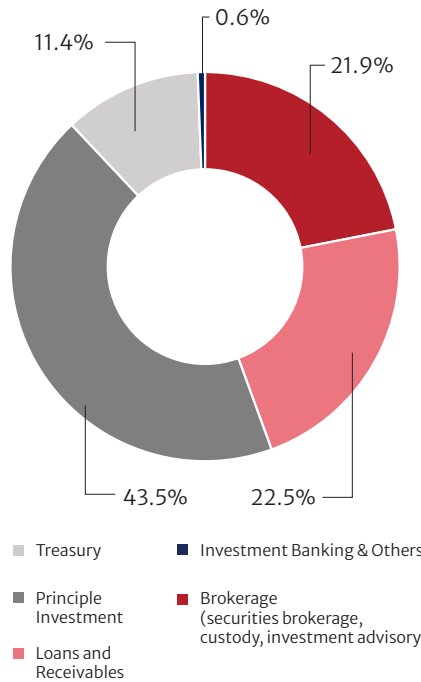
The revenue and profit before tax at the 2Q2023 separate financial statements reached more than VND 1.599 billion and VND 656 billion, respectively. Consolidated revenue and consolidated profit before tax are estimated at approximately VND 3,184 billion and VND 1,321 billion, achieving 46% of 2023 targeted revenue and 52% of targeted profit before tax. As of June 30th, 2023, the Company had total assets of nearly VND 49.496 billion, and owners' equity reached VND 21,404 billion.

Vietnam's economy showed signs of improvement in the second quarter of 2023 after a series of supportive policies issued since March to solve the country's economy's bottleneck. The stock market has been supported by restored confidence of both domestic and foreign macro factors, especially domestic investors have started moving away from the sideline. The VN-Index increased by 11.2%, outperforming the indexes in Southeast Asia and being equivalent to the general index of emerging markets (MSCU EM Index +11.65%). Cyclical stocks, including the financial sector, have experienced price appreciation and recovered strongly from the bottom. The market liquidity also improved when the average trading value in the first 6 months on all 3 exchanges reached VND 13.7 trillion. The total net buying value of individual investors reached VND 9.5 trillion in 2Q2023. Foreign investors, however followed the opposite direction with domestic individuals, becoming the net sellers with a total value of VND 302 billion in the first half of 2023.

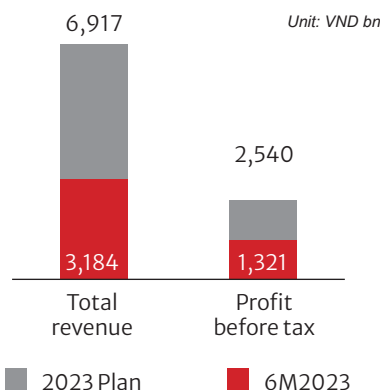
In the last quarter, SSI has actively implemented business activities, brought customers the best products and services and recorded some positive results:

- ▶ **Revenue from Securities Services (including margin lending, brokerage, advisory, custody)** was nearly VND 711 billion, contributing 44.4% to total revenue. In which, brokerage, custody, investment advisory & others reached more than VND 350 billion, accounting for 21.9% of revenue; loans and receivables reached more than VND 360 billion dong, contributing 22.5% to revenue. SSI has successfully maintained its position in the Top 2 in terms of brokerage market shares, with 10.22%. These positive results are due to SSI's unremitting efforts towards providing comprehensive financial solutions as well as launching attractive promotion campaigns, to help customers preserve and increase their total assets sustainably over time.
- ▶ **Revenue from Principal Investment activities** was recorded at approximately VND 696 billion, contributing 46.6% to Company's revenue. Portfolio structure focused on safe and highly liquid financial assets. SSI continues to maintain a safe and sustainable investment strategy by investing in leading companies that have transparency in governance, reasonable valuation, and have room for growth.
- ▶ **Revenue from Treasury** recorded over VND 182 billion, accounting for 11.4% of total revenue. This is one of SSI's strengths thanks to the advantage of large capital scale, and investing in safe yielding assets such as deposit contracts, valuable papers, etc.
- ▶ **For Investment Banking Services**, SSI keeps on participating in capital arrangement deals and advises on financial solutions for businesses, flexibly satisfying the needs of customers in the new context of the market.

Revenue Breakdown (Separate Financial Report)



Estimated Revenue & PBT 6M2023 (Consolidated Financial Report)



2Q2023 Results (Separate FS)

Revenue
VND **1,599** billion

Profit before tax
VND **656** billion

Total Assets
VND **49,496** billion

Owner's Equity
VND **21,404** billion

SSI Securities Corporation

SSI Securities Corporation (SSI - HOSE) - was founded in December 1999 as the first privately licensed securities firm. SSI provides a wide range of financial services including Securities Services for Institutional Clients and Individual Clients, Asset Management, Investment Banking Services, Principal Investment & Treasury, and Wealth Management.

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